

Northwest Energy Efficiency Alliance

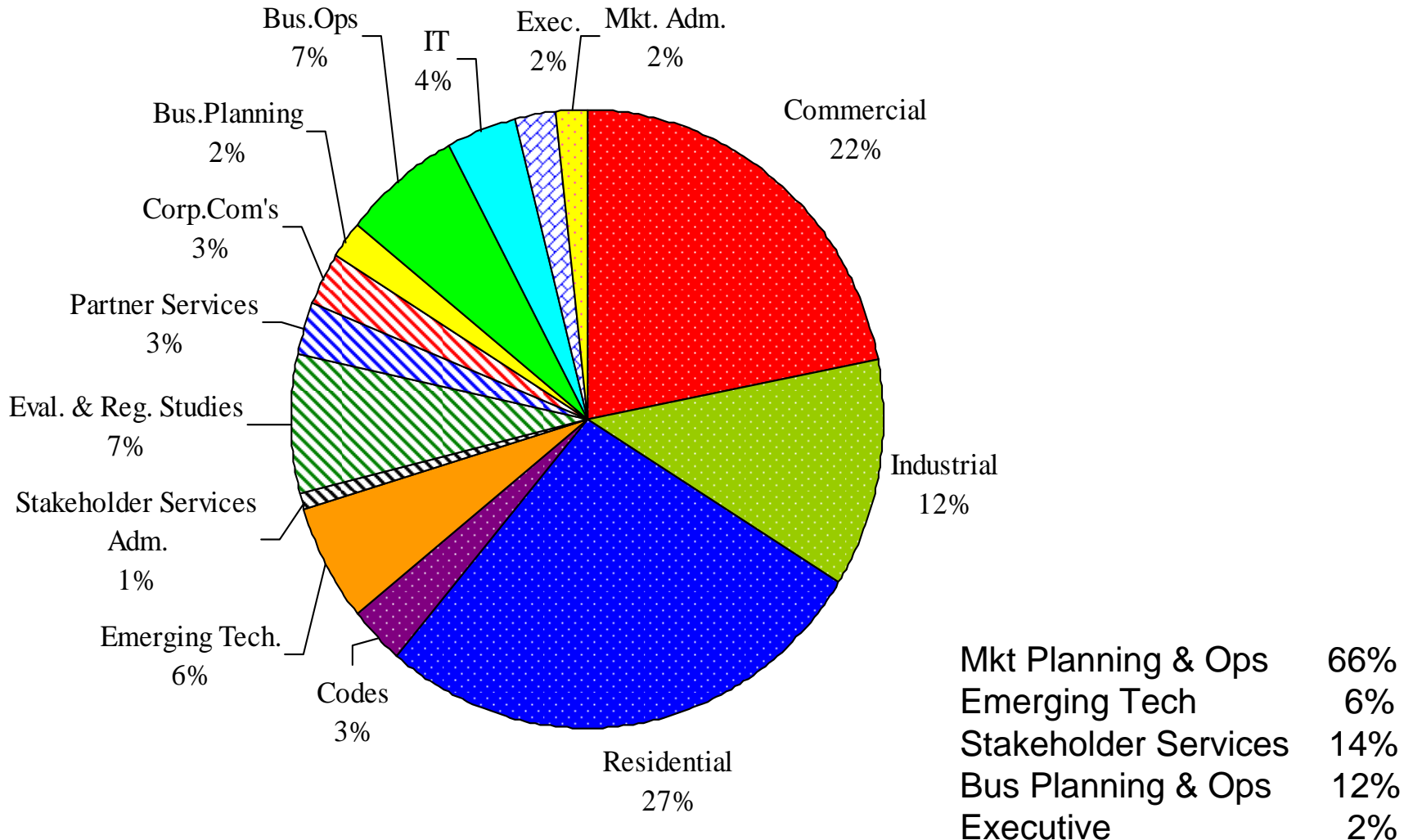
2010 Q1 Financial Status

Board of Directors Meeting

May 26, 2010

Portland, OR

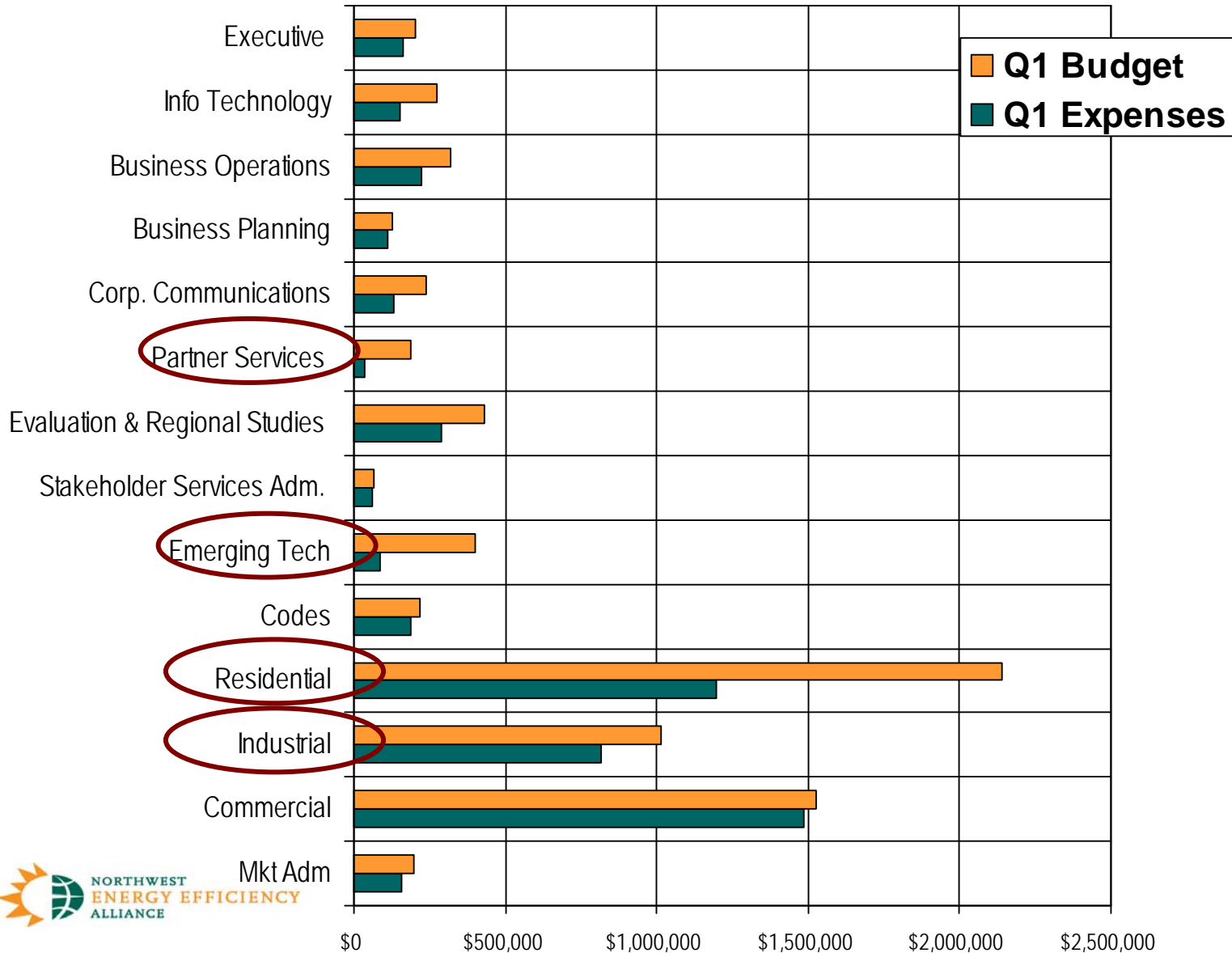
2010 NEEA Budget – \$31.5m General Funds



2010 Q1 Financials – General Funds

Business Unit/Department	Annual Budget	Q1 Expenses	Q1 Budget	Q1 Exp as % of Budget
Market Planning & Operations Total	\$20,817,090	\$3,844,252	\$5,091,393	76%
Market Administration	\$537,335	\$158,020	\$198,938	79%
Commercial	\$6,961,718	\$1,485,005	\$1,524,245	97%
Industrial	\$3,765,120	\$817,035	\$1,013,638	81%
Residential	\$8,591,629	\$1,197,110	\$2,137,441	56%
Codes	\$961,288	\$187,082	\$217,131	86%
Emerging Technologies Total	\$1,879,695	\$87,266	\$398,720	22%
Stakeholder Services Total	\$4,353,849	\$518,363	\$918,458	56%
Stakeholder Services Administration	\$277,232	\$60,055	\$66,808	90%
Evaluation & Regional Studies	\$2,259,377	\$289,352	\$429,809	67%
Partner Services	\$866,313	\$34,967	\$185,817	19%
Corporate Communications	\$950,927	\$133,989	\$236,024	57%
Business Planning & Operations Total	\$3,824,880	\$485,556	\$716,550	68%
Business Planning	\$617,709	\$110,632	\$124,578	89%
Business Operations	\$2,017,130	\$221,406	\$319,674	69%
Info Technology	\$1,190,041	\$153,518	\$272,298	56%
Executive Total	\$692,252	\$161,101	\$200,996	80%
Total Organization	\$31,567,766	\$5,096,538	\$7,326,117	70%

2010 Q1 Expenses vs Budget



2010 Cash Flow – General Funds

	Q1 Actual	Q2 Estimate	Q3 Estimate	Q4 Estimate
Income – Cash Receipts	\$6.518	\$6.818	\$10.466	\$8.932
Expenses	\$5.097	\$7.778	\$9.352	\$9.112
Net Cash Flow	\$1.421	\$0.461	\$1.575	\$1.395*

- Key Assumption
 - Rocky Mt. Power fund full year in July.
- * Note
 - The net cash flow at year end reflects our fixed funder payments.
 - 8 of the 13 funders are fixed and account for 25% of direct funding.