



Low-Cost High-Temperature Thermal Storage for Load Shifting in Residential Applications

*NEEA Product Council
November 28, 2023*

Introduction of Topic
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NEEA

~ 15 min

Steffes Presentation
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Steffes
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~ 45 min



Thermal Storage

- Purpose
- Time Period
- Application
- Temperature Range
- Heat Source
- CapEx, OpEx
- Physical Space



District heating accumulation tower
in Austria with a thermal capacity of
2,000,000 kWh

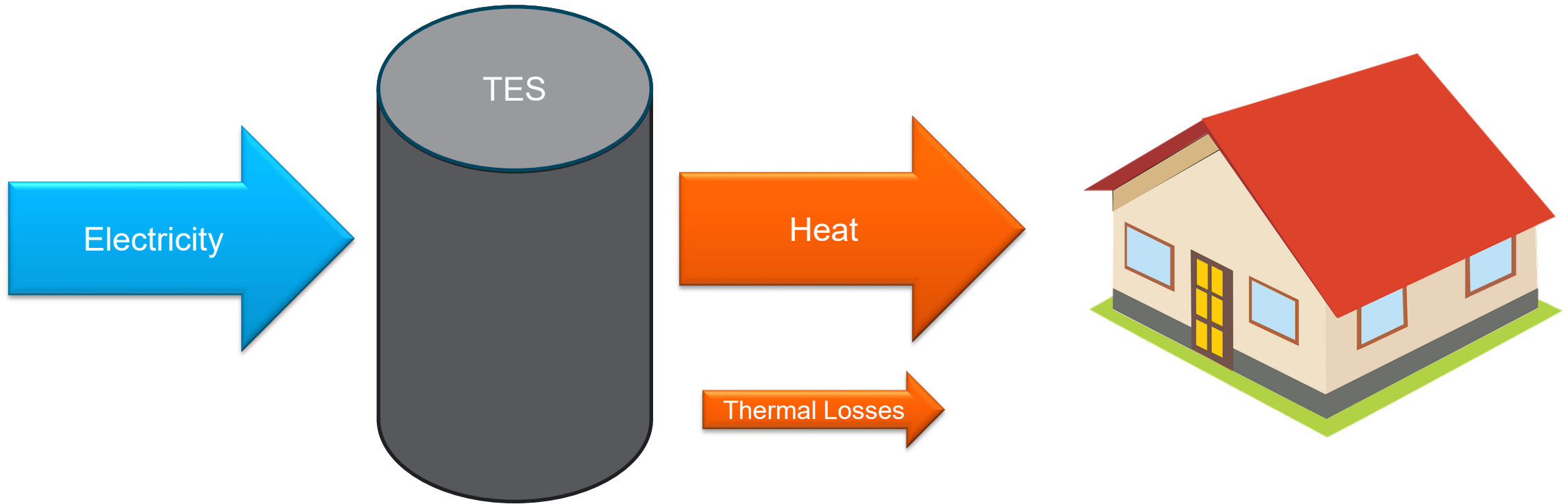


Today's Focus --- Residential Space Heat

- Purpose: Space heating load shifting
- Time Period: up to about 24 hours
- Application: Single family housing
- Temperature Range: 60-130°F
- Source: Electricity



Thermal Electric Storage





How much heat do we need?

- What if we wanted meet half a typical home's heating need for 4 hours when it is 36°F outside?

Amount

$$17,000 \div 2 \times 4 \text{ hrs} = 34,000 \text{ Btu}$$

~10 kWh

Flow

Need 8,500 Btuh/hr to keep house warm



Building UA	500	Btuh/F
Tindoor	70	F
Toutdoor	36	F
DeltaT	34	F
Heat Loss per hour	17,000	Btu/hr



Residential Constraints

- Low Cost (end user price)
- Easy to install
- Meets building codes
- Doesn't take up much space

How about a 50-gallon water tank?





Questions

- How much of the stored energy is useable?
- How fast can it deliver this heat?
- What does it cost to replenish this heat?
- Are there any unrecoverable or non-useful standby losses?



Example

- Two 50 gallon water heaters
- Hydronic wall heater
- Pump
- Thermostat

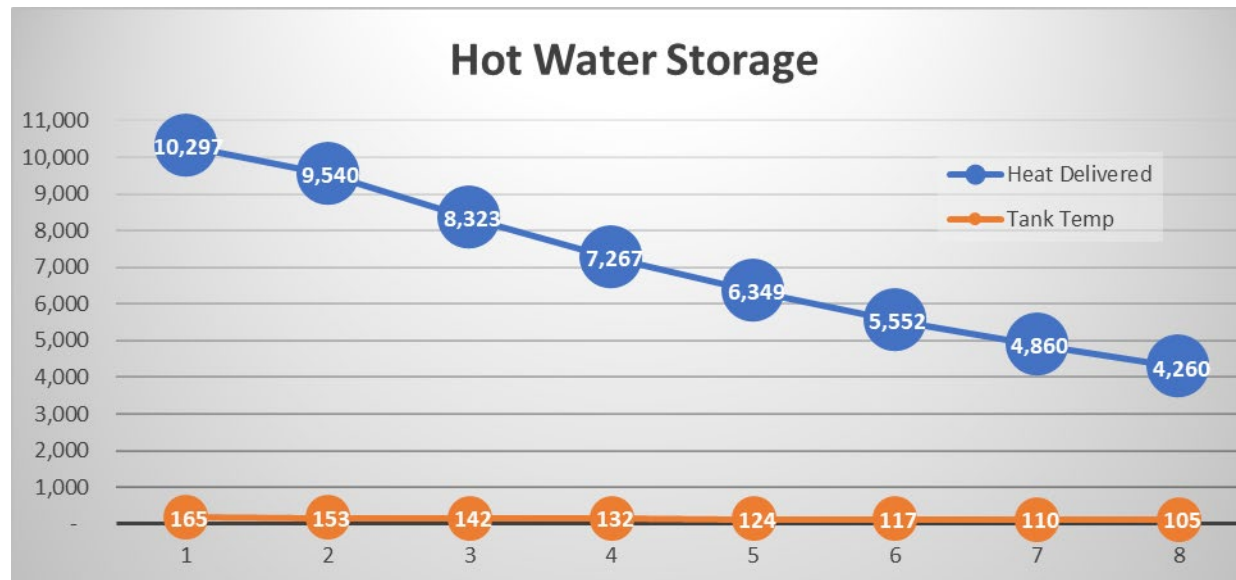
- Hardware Cost ~\$1800





Two 50-gallon hot water heaters

- First 4 hours 35,400 Btu
- Second 4 hours 20,800 Btu

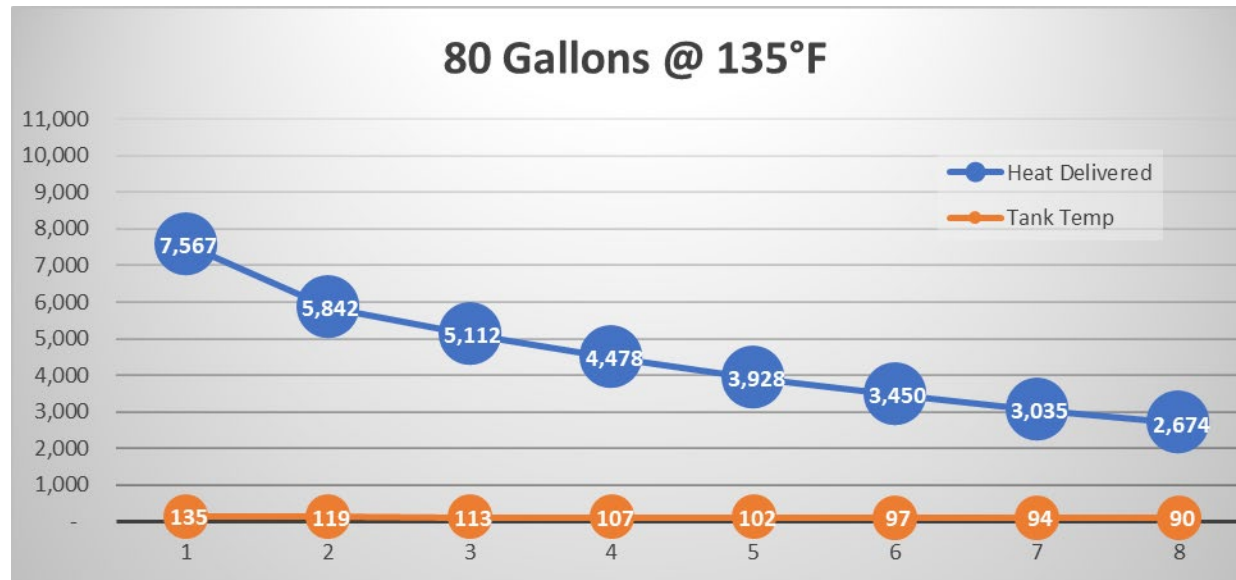


* Assumes max temp = 165°F, Min temp 100°F



80 gallon Heat Pump Water Heater*

- First 4 hours 23,000 Btu
- Second 4 hours 13,100 Btu



* Assumes max temp = 135°F, Min temp 100°F



6.7ft³ of Phase Change Material*

- First 4 hours 36,400 Btu
- Second 4 hours 16,400 Btu

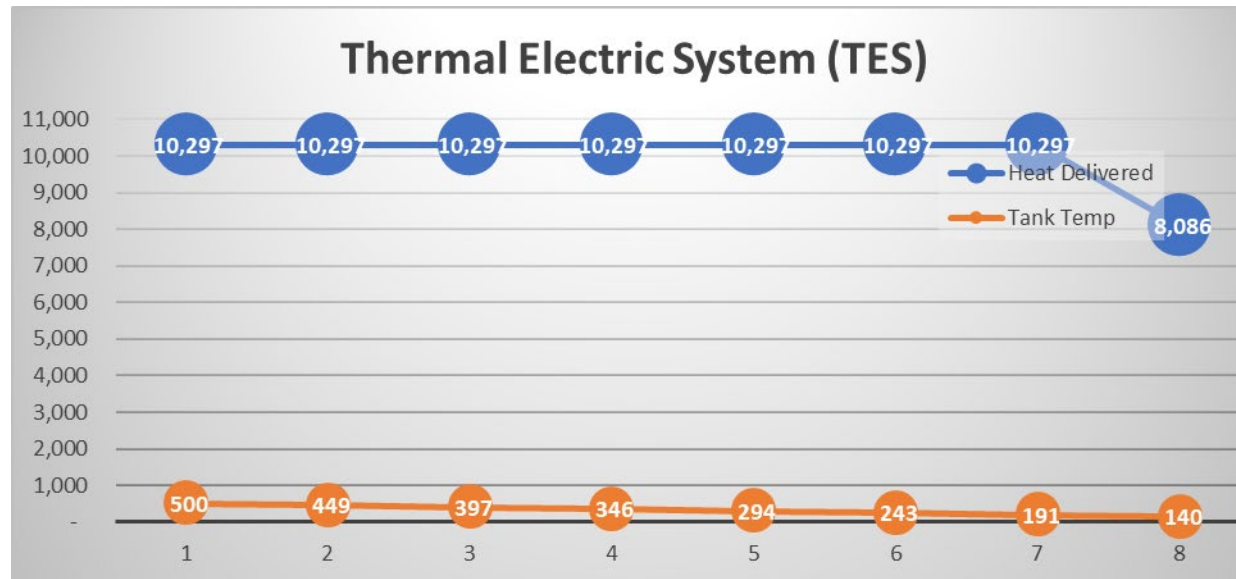


Tank Temp at end of hour
*149°F phase change, same hydronic fancoil



6.7ft³ of Bricks*

- First 4 hours 41,200 Btu
- Second 4 hours 38,900 Btu





Setback Recovery vs Storage

2,200	20,000 ft ³ of air (6°F DeltaT)
+ 5,600	2,000 ft ² of 5/8" sheetrock (3°F DeltaT)
<hr/> 7,800	Heat needed to setback (6°F DeltaT for ~12 hrs)

Storage for same Size (6.7ft³ – volume of 50 gallon tank)

8,300	Hot Water (w/20°F DeltaT)	110%
31,700	Phase Change Material	410%
77,800	Bricks (w/400°F DeltaT)	1000%



Heat Pump Defrost vs Storage

Defrost Energy Needs = 3-10 minutes @ 10 kW
~2,500Btu (rough average)

Storage for same Size (6.7ft³ – volume of 50 gallon tank)

8,300	Hot Water (w/20°F DeltaT)	332%
31,700	Phase Change Material	1268%
77,800	Bricks (w/400°F DeltaT)	3112%



4 hour Demand Response Call

34,000 Btu to provide 50% of typical home heating need when it is 34 F outside

Storage for same Size (6.7ft³ – volume of 50 gallon tank)

8,300	Hot Water (w/20°F DeltaT)	24%
31,700	Phase Change Material	93%
77,800	Bricks (w/400°F DeltaT)	229%



Energy Recovery Is Key Determinant

- Roundtrip Efficiency
 - Efficiency of the recovery system
 - Standby losses
 - Non-recoverable losses
 - Recoverable losses
- Cost
 - Time of use pricing
 - Efficiency of recovery system
- Carbon
 - CO2 emissions could be much different during recovery

Thermal Electric Storage

While standby losses are recoverable, they are provided by electric resistance heating with a COP =1.0

In our example house*, maintaining the storage at 300°F, increases the energy consumption by 6% compared to a HP that is sized to meet 100% of the load.

*Tamb = 34 ° F, Heat Pump COP at 34°F = 2.5

Low-Cost, High Temperature Thermal Storage for Load Shifting in Residential Applications

Presented to the NEEA Product Council
11/28/2023



Agenda

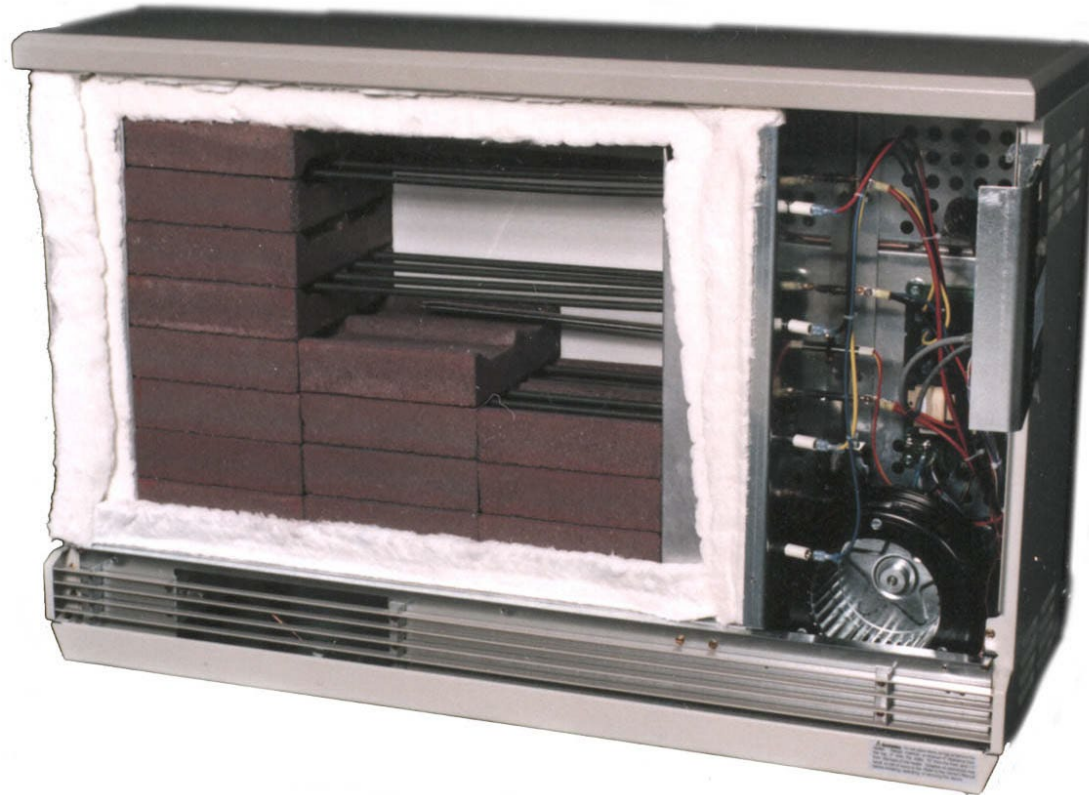
- What is Electric Thermal Storage?
- Why is ETS important?
 - Peak Load Reduction
 - Renewable Integration
 - Enhanced Heat Pump Operation
 - Not all kWh is created equal
- How does ETS Compare to other Storage Options?

What is Electric Thermal Storage?



What is Electric Thermal Storage?

Storage of Renewable or Off-Peak Electricity in the form of Heat



Is this New Technology?

- Technology Started in Europe & Great Britain after WWII
- Came to North America in the early 1970's
- Today, there are hundreds of thousands of systems installed across North America.

It all began with Room Units



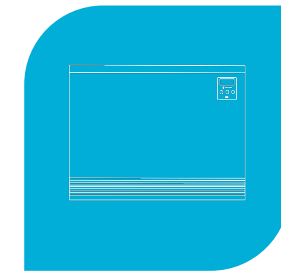
**80,000 SYSTEMS
INSTALLED SINCE
1987**



EZ ZONING



COMFORT

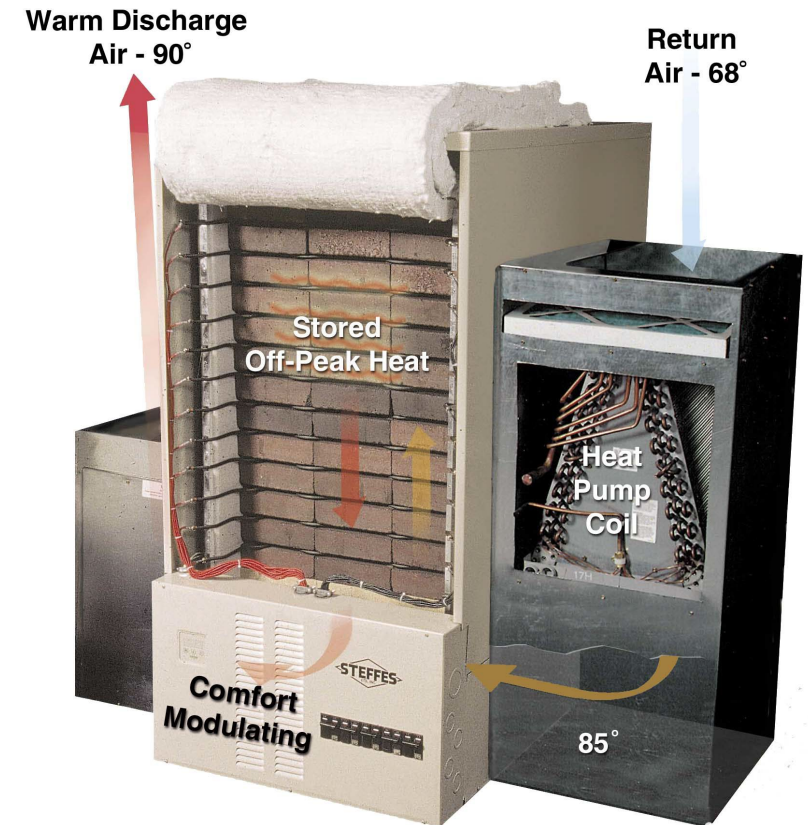


2100 SERIES



Forced Air Heating

- Option Number 1
 - Stand Alone Furnace
- Option Number 2
 - Furnace w/ Air Conditioning
- Option Number 3
 - Furnace w/ Heat Pump



Forced Air Heating

High Efficiency
Heat Pump



Low-Cost
Off-Peak ETS

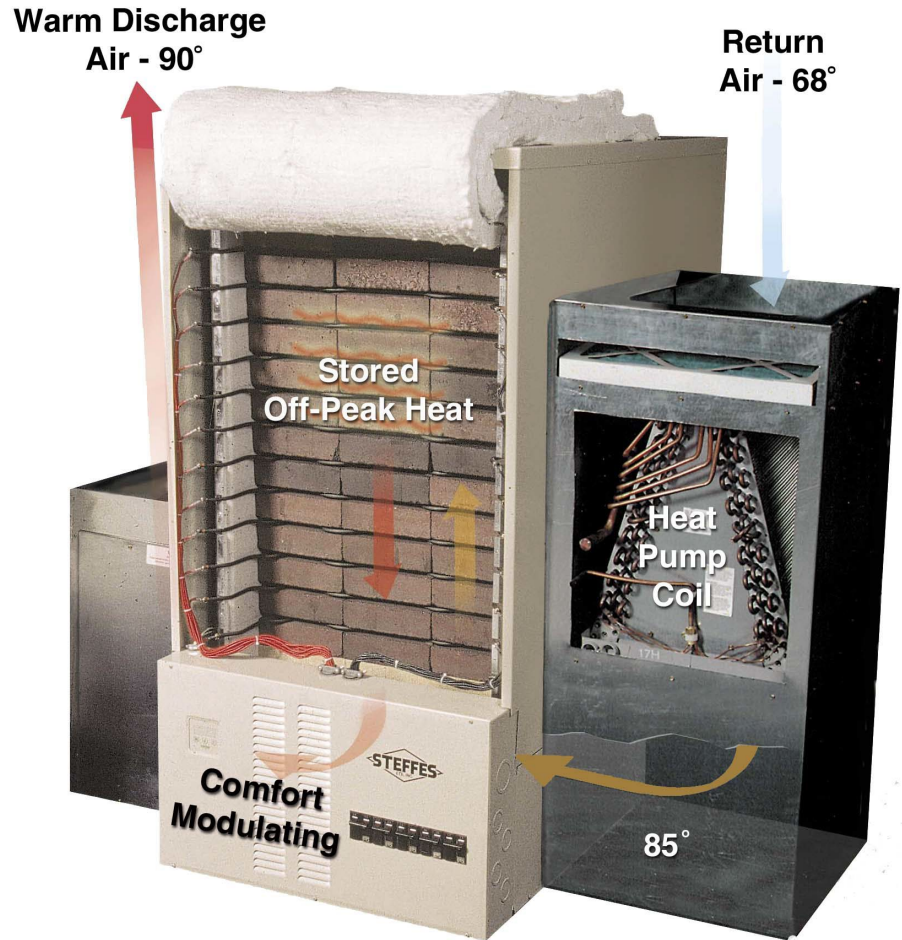


The MOST
economical
heating &
cooling system
available



Enhanced Heat Pump Performance

Storage of Renewable or Off-Peak Electricity in the form of Heat



(Transparent View)

- Electricity is stored as heat in a well insulated brick core.
- Combination of heat pumps and Electric Thermal storage maximizes home and the electric grid system efficiency.
- On-board controls regulate charging and discharging.
- Internal blower system delivers the heat to the conditioned space as needed to maintain total home comfort 24/7.

It's FULLY AUTOMATIC



A typical installation

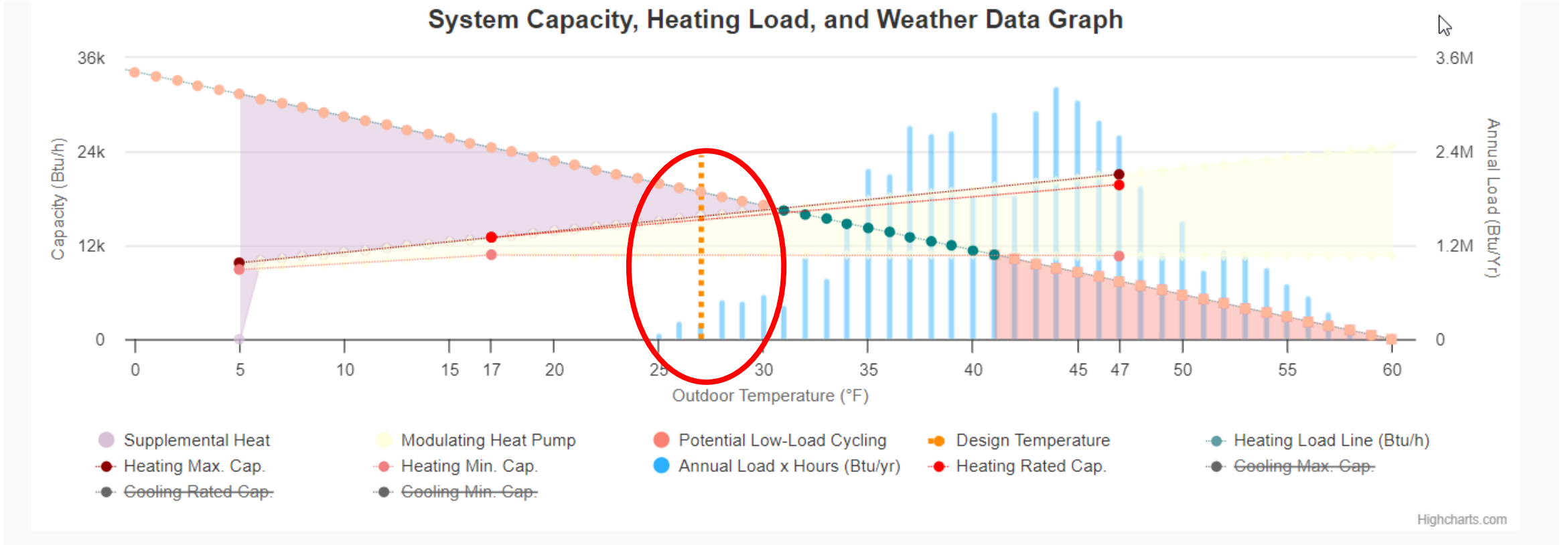


Functions of High Temp TS with HP

- Setback Recovery
- No ER Defrost needed
- Load Shifting

Recharge storage
with lower cost or
lower carbon
sourced electricity

Load Shifting with Heat Pump



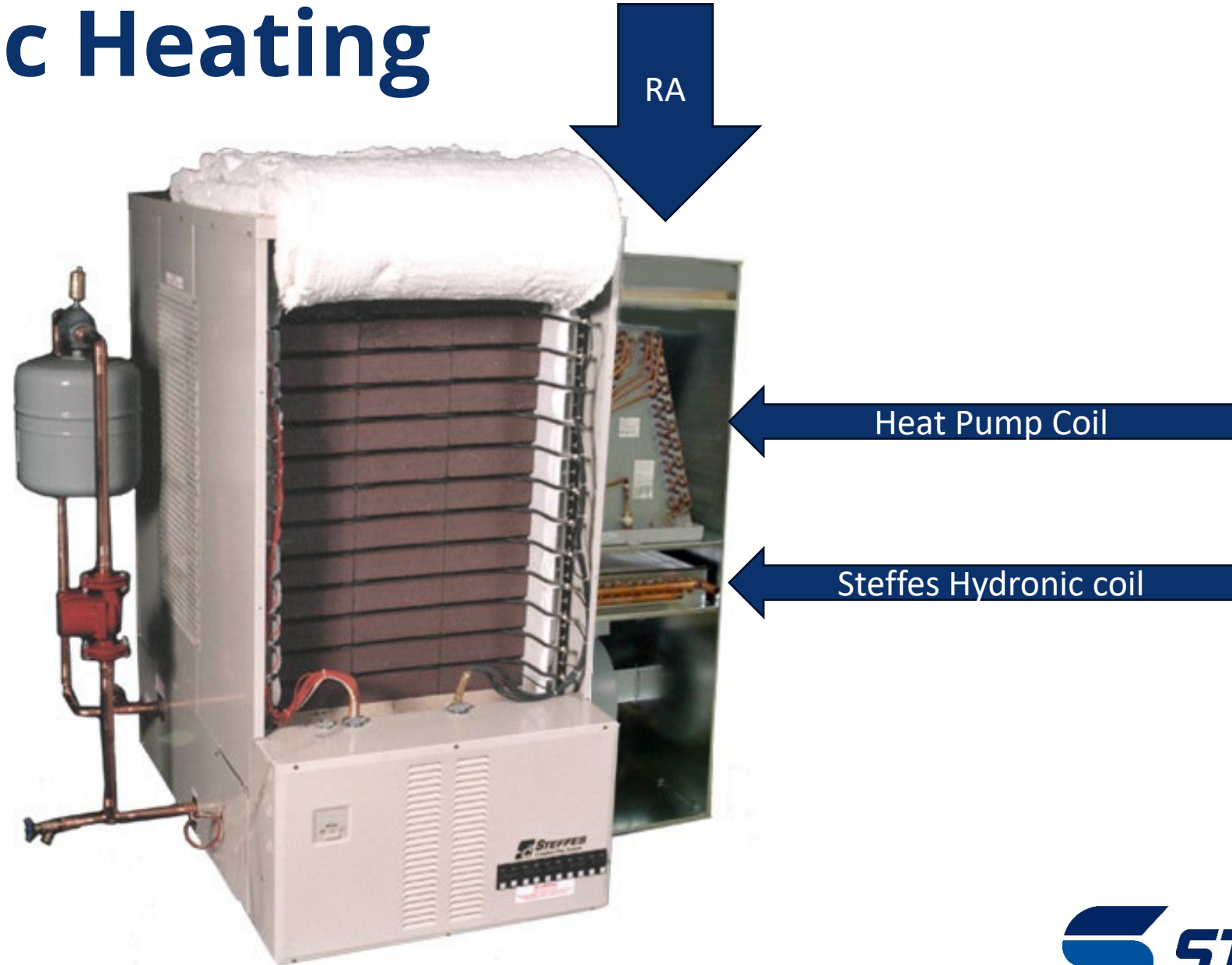
2-Tone Two Speed Heat Pump - Portland, Oregon

Model 4TWL9024A1

<https://ashp.neep.org/#!/product/28391/7/25000///0>



Hydronic Heating



9100 Series ThermElect



Each Unit holds 480 kWh of thermal
Storage 1.6 Million Btu

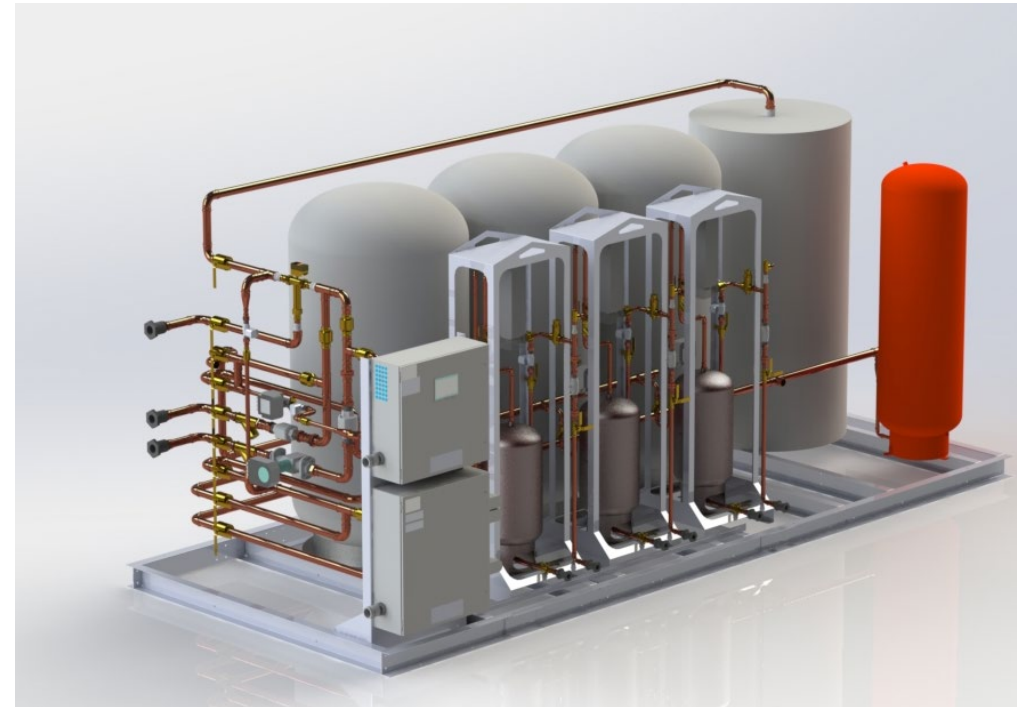
Connect them in parallel

Largest system to date = 23 Million
Btu (14 units)



Heat Pump Water Heating

- Multi-Residential
- Up to 1500 gallons of Storage
- CTA-2045 for Utility Control
- Plug and Play Design



Why Electric Thermal Storage?

Societal Benefits



Beneficial Electrification



Green House Gas Targets

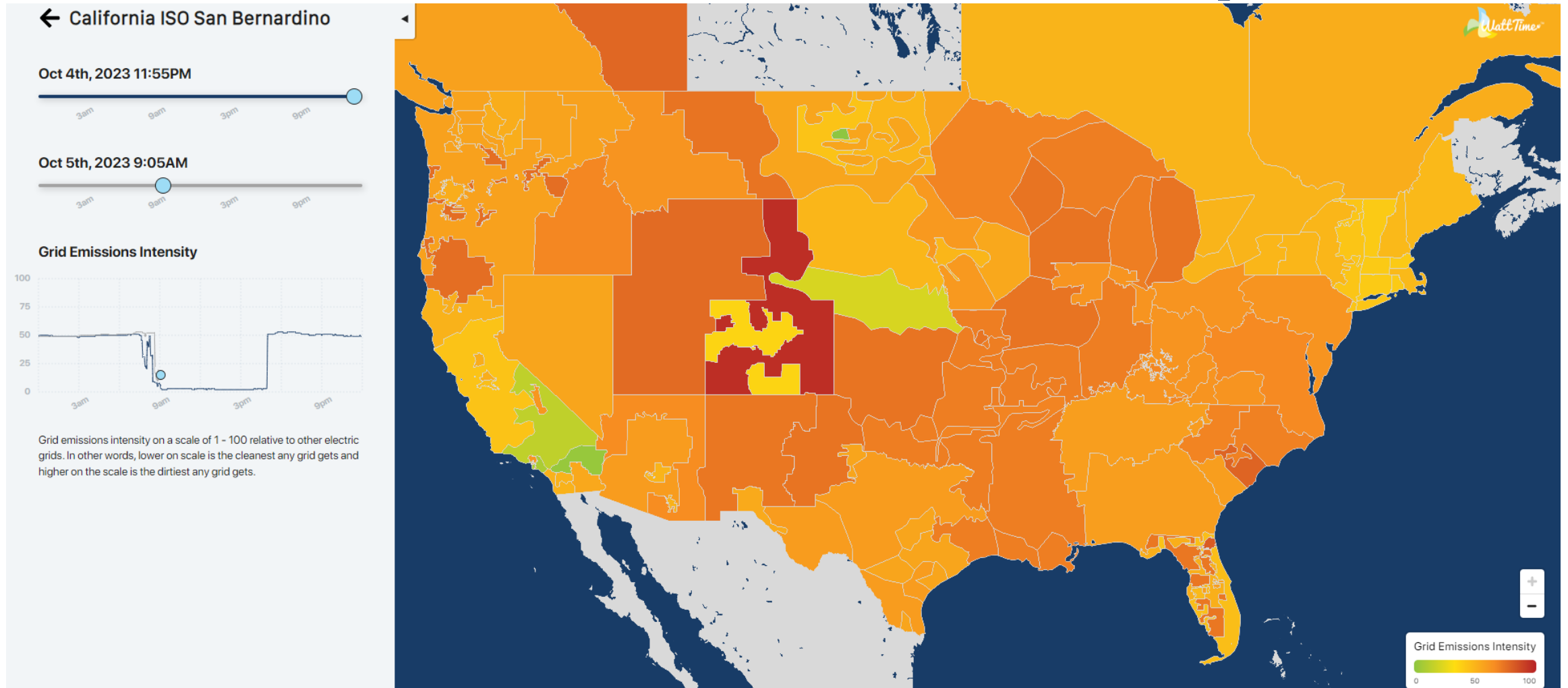


De-carbonizaion



Grid Interactive Buildings

Not all kWh are Created Equal



Resiliency

- Keeping the grid operational on the Coldest Days
- Coldest Days in the Northwest since 2002
 - Seattle 14
 - Portland 6
 - Spokane -22

Unit is only charged for the next 24-hour peak needs

“Buy” Low
“Sell” High

Why Electric Thermal Storage?

Utility Benefits



Provides Grid Reliability, Stabilization,
and Optimization



Improves System Efficiency



Helps Integrate Large Quantities of
Renewables



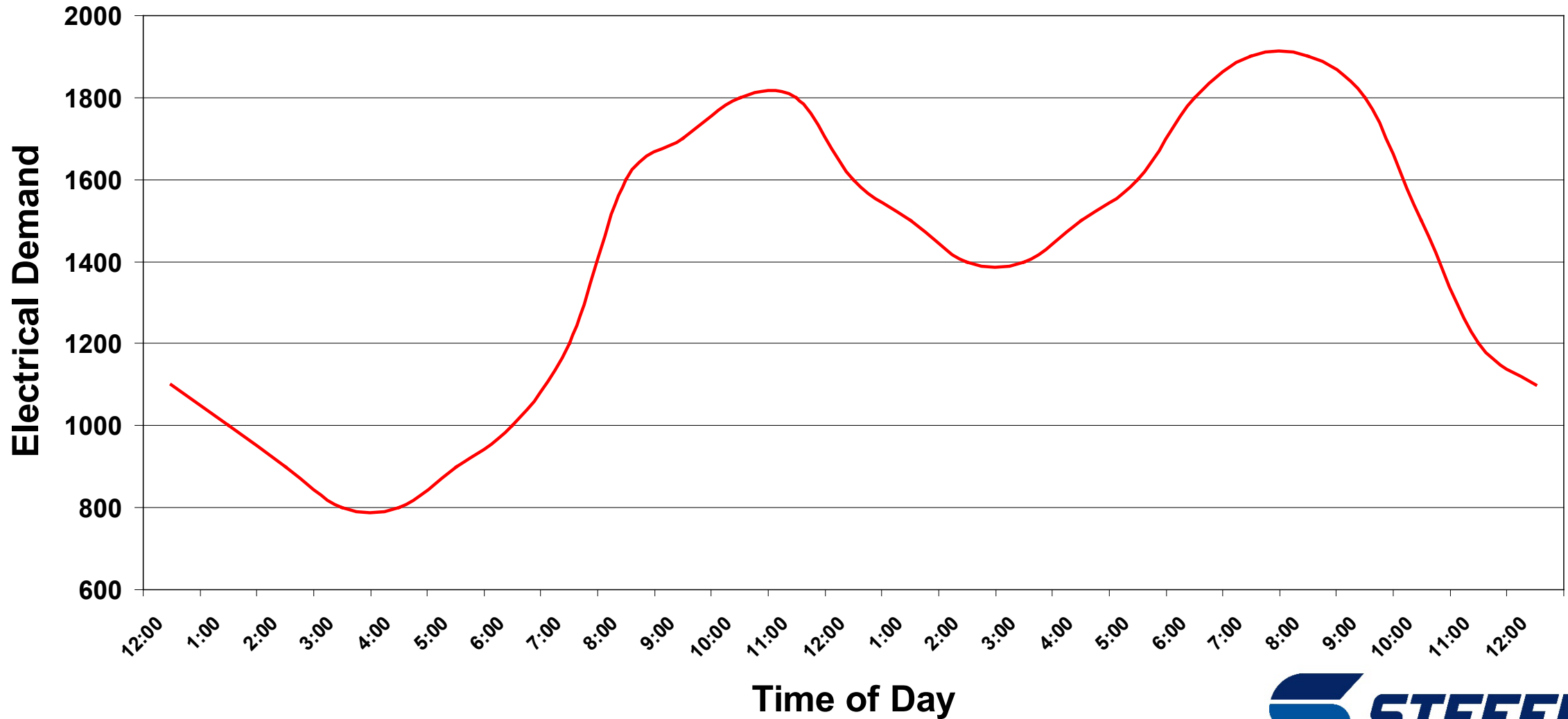
Product is Smart Grid compatible

Strategic Energy Sales

Off-Peak Hours:

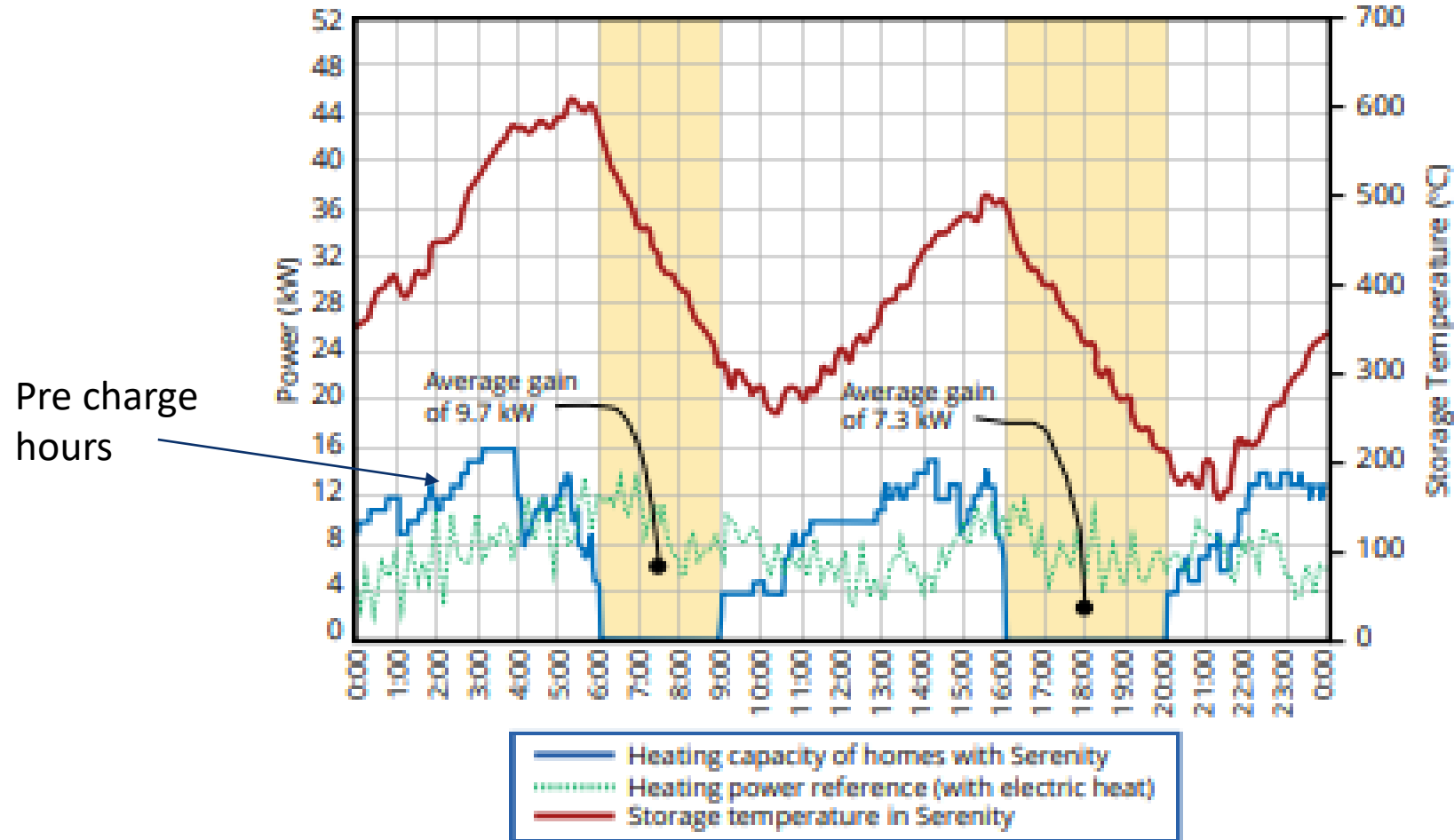
- Those hours when demand for electricity is lower.
- Hours when the Power Company can provide electricity more economically and/or at a reduced price.

Typical Winter Load Profile



Hydro Quebec Results

Aggregate profile of heating power and storage temperature during the peak day of January 21, 2022



Renewable Integration

- Wide use of renewables requires storage
- ETS provides low cost, long life storage
- Use of renewables with ETS significantly reduces carbon footprint of home heating

What is the Utility Value

- Price of Purchasing Energy on the Coldest Days
- Price of Lower Carbon
- Generation Elimination or Deferral
- Transmission Elimination or Deferral
- Distribution Elimination or Deferral
 - \$500/kW
or
 - \$9000/kW
or
 - ????

Steffes Heating Systems

Electric Thermal Storage

Provides “Double Green” benefits:



Economic

And



Environmental

Why Electric Thermal Storage?

Consumer Benefits

Efficiency

Low Energy Bills/Low cost

Comfort
24/7/365

Easy to use

Flexibility

Safety

Reliable

Low / No
maintenance

Up front cost

Warmth

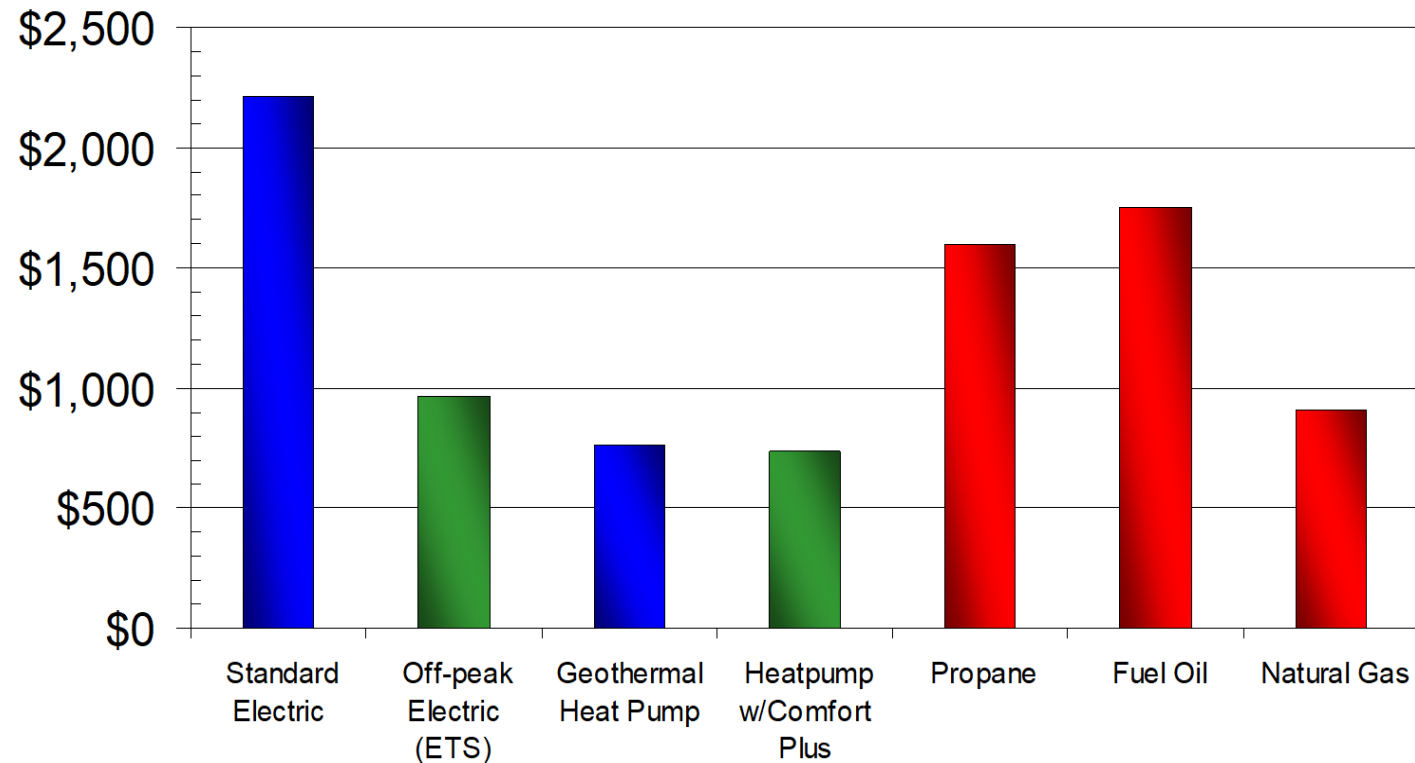
No carbon
emissions

Green
Options

Operating Costs

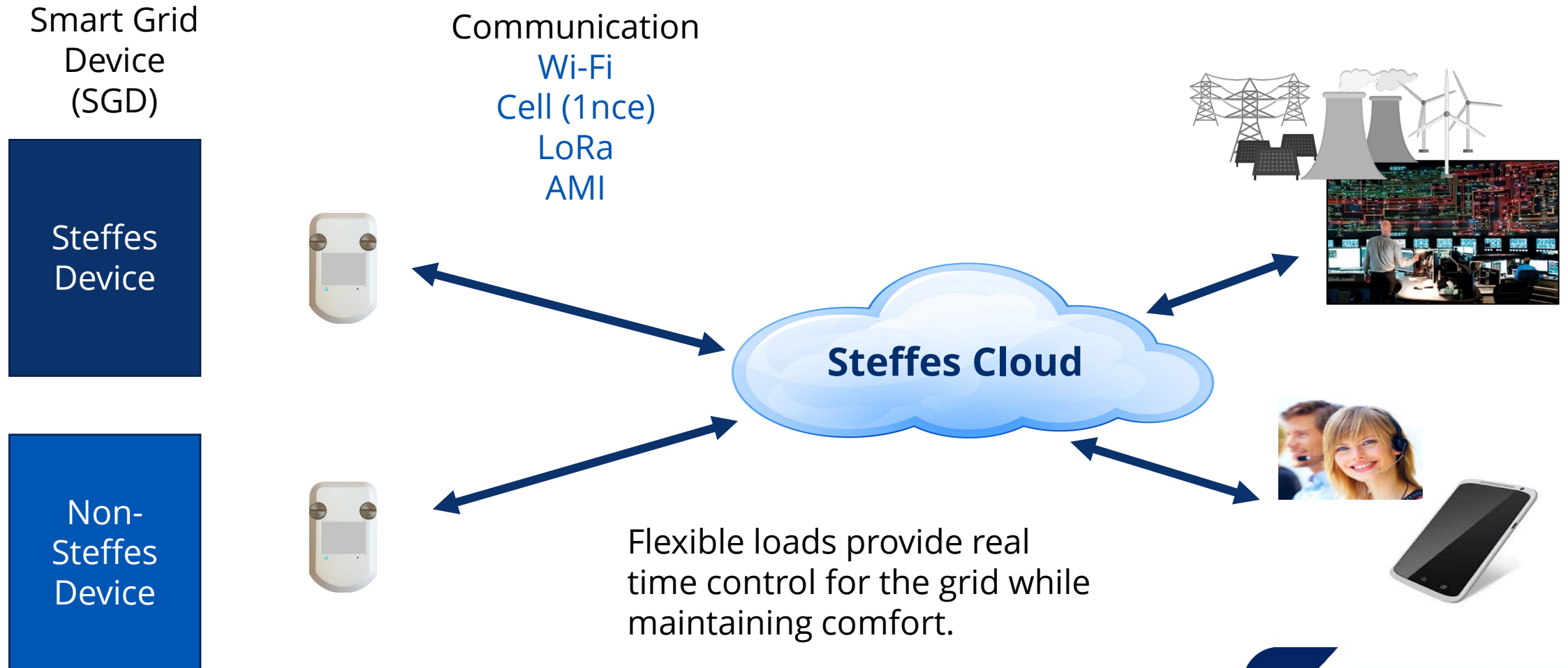
Propane \$2.05/Gal - Nat. Gas \$1.05/Therm - Off-Peak \$.053/kWh

Estimated Annual Heating Cost Comparison



Steffes Connect

CTA-2045 (OpenADR) Implementation



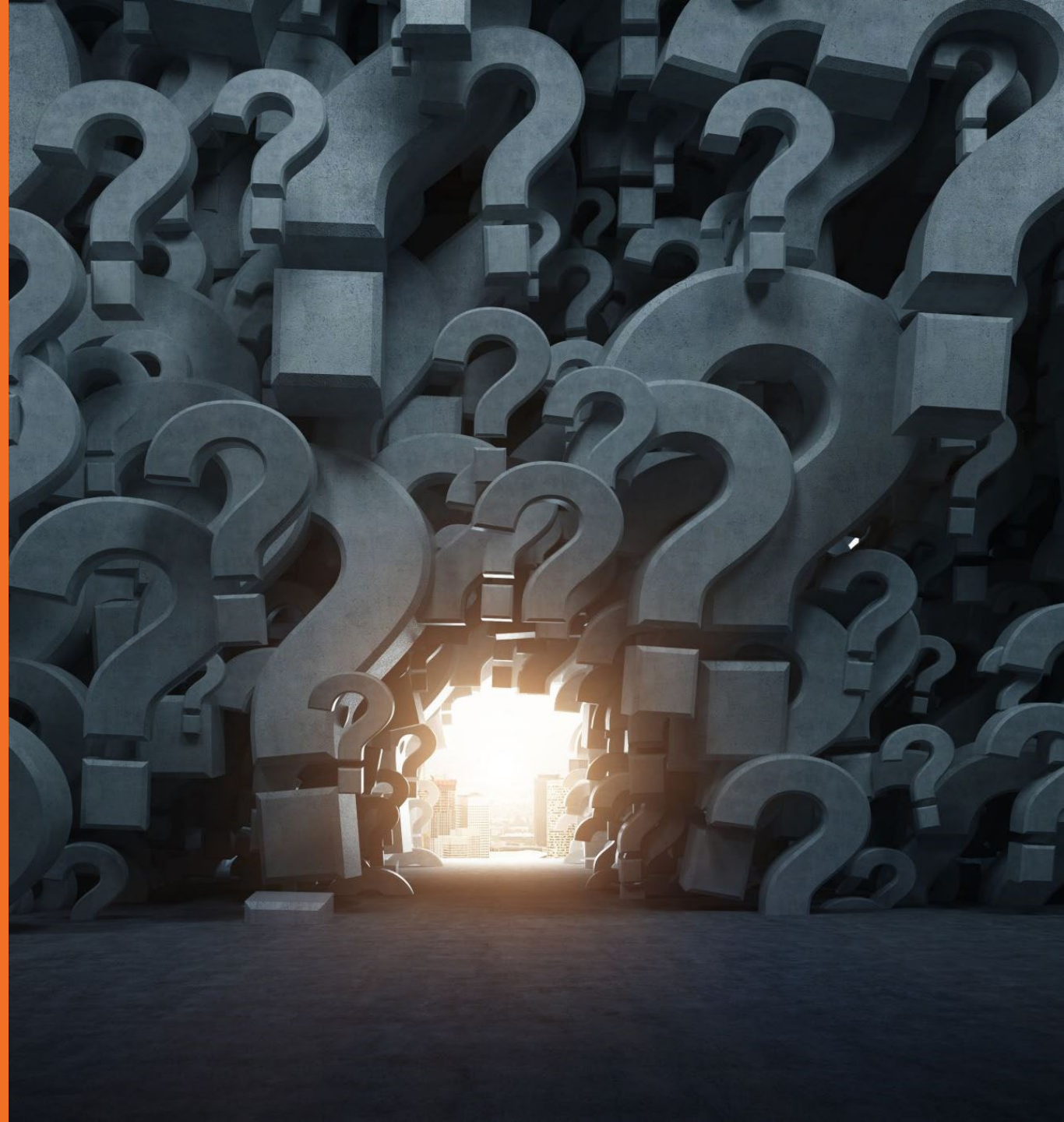
THANK YOU!

Stay connected with us at www.steffes.com.





*Questions
and
Discussion*

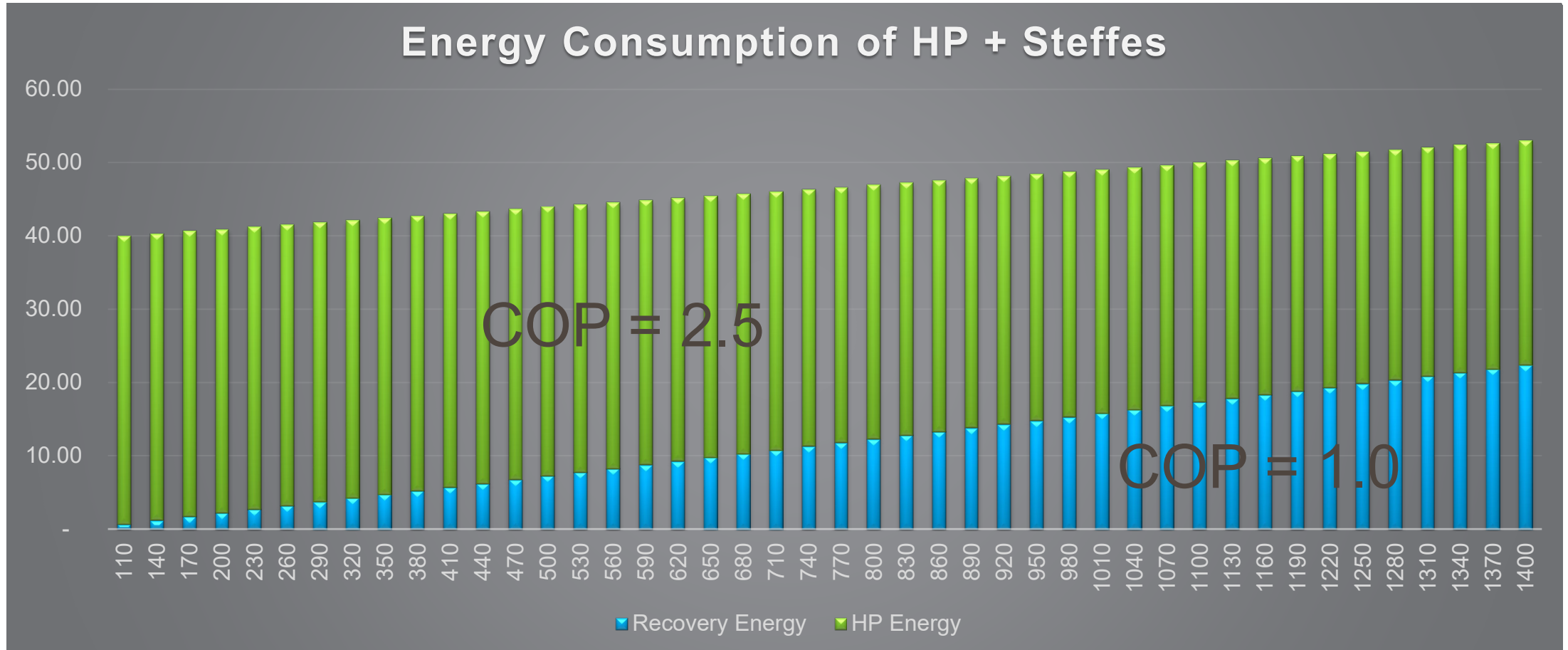


» Thank You



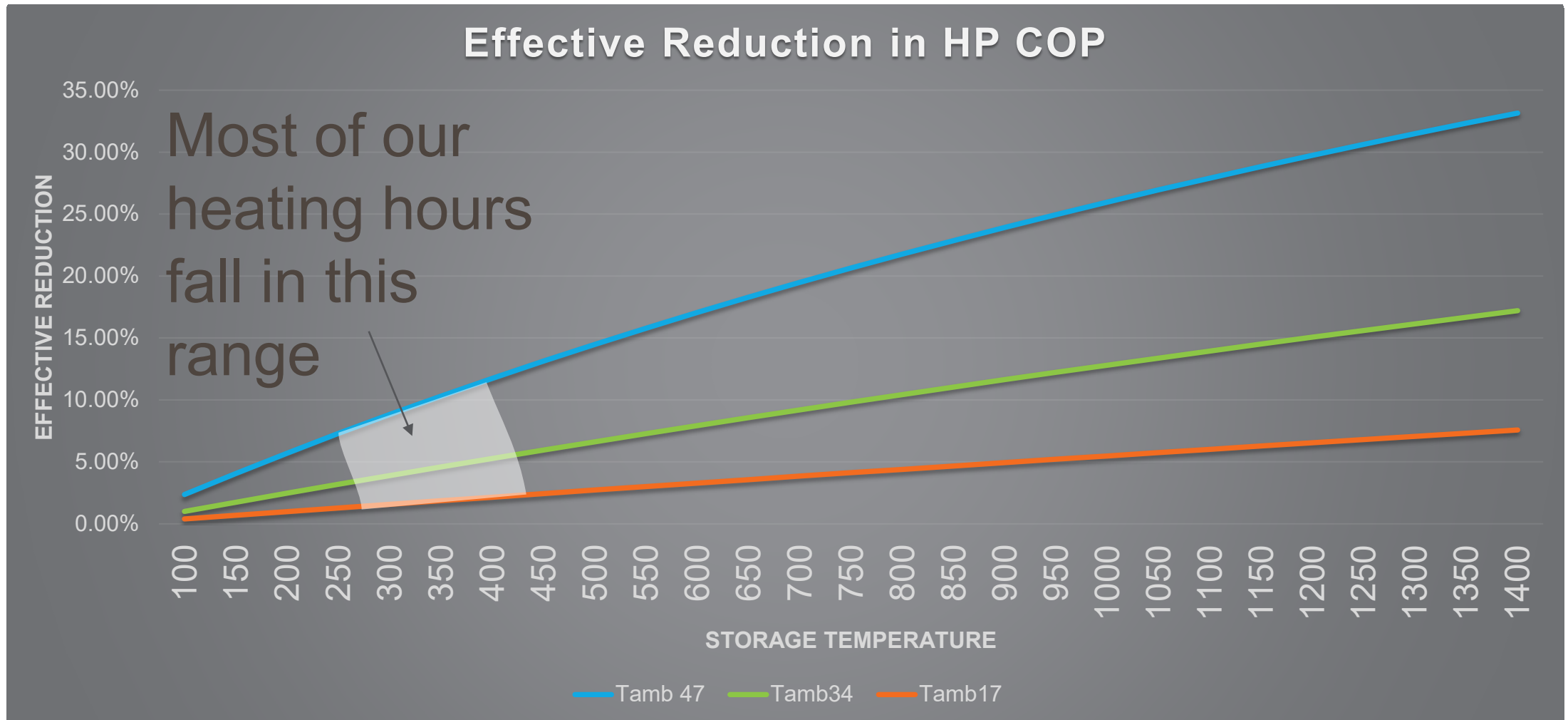


Example Daily Total Energy vs Temp of Storage





Effective Reduction in HP COP





Cooldown

Cooldown

