



# *Regional Emerging Technology Advisory Committee (RETAC)*

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**Northwest Energy Efficiency Alliance**

Q2 2026 Meeting

June 17, 2026

8:30 a.m. – 12:00 p.m.



*Name, Title,  
Organization  
and...*

*If you could fast-track one product or technology, what would it be?*



# Agenda

- 8:30 am Welcome and Announcements
- 9:00 am Electric Power Research Institute (EPRI)
- 10:00 a.m. Break*
- 10:15 a.m. Round Robin
- 11:00 a.m. Consortium for Energy Efficiency (CEE)
- 12:00 p.m. Wrap-Up



# Announcements



Conferences



Product Councils



Q3 RETAC Date Change

# End-Use Thermal Systems

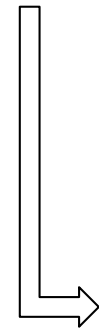
## Ongoing Research



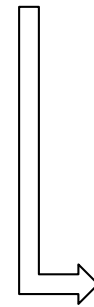
Ron Domitrovic – Program manager, Grid-Edge Customer Technologies

June 17, 2026

# Some History & Fundamentals



**Current Efforts**



**Looking to the Future**

# Heat Pumps—Devices and Applications





**Residential**

# Residential

Hydronic heating—boiler  
Or gas furnace



Ground-source heat pump



Air-source split-system

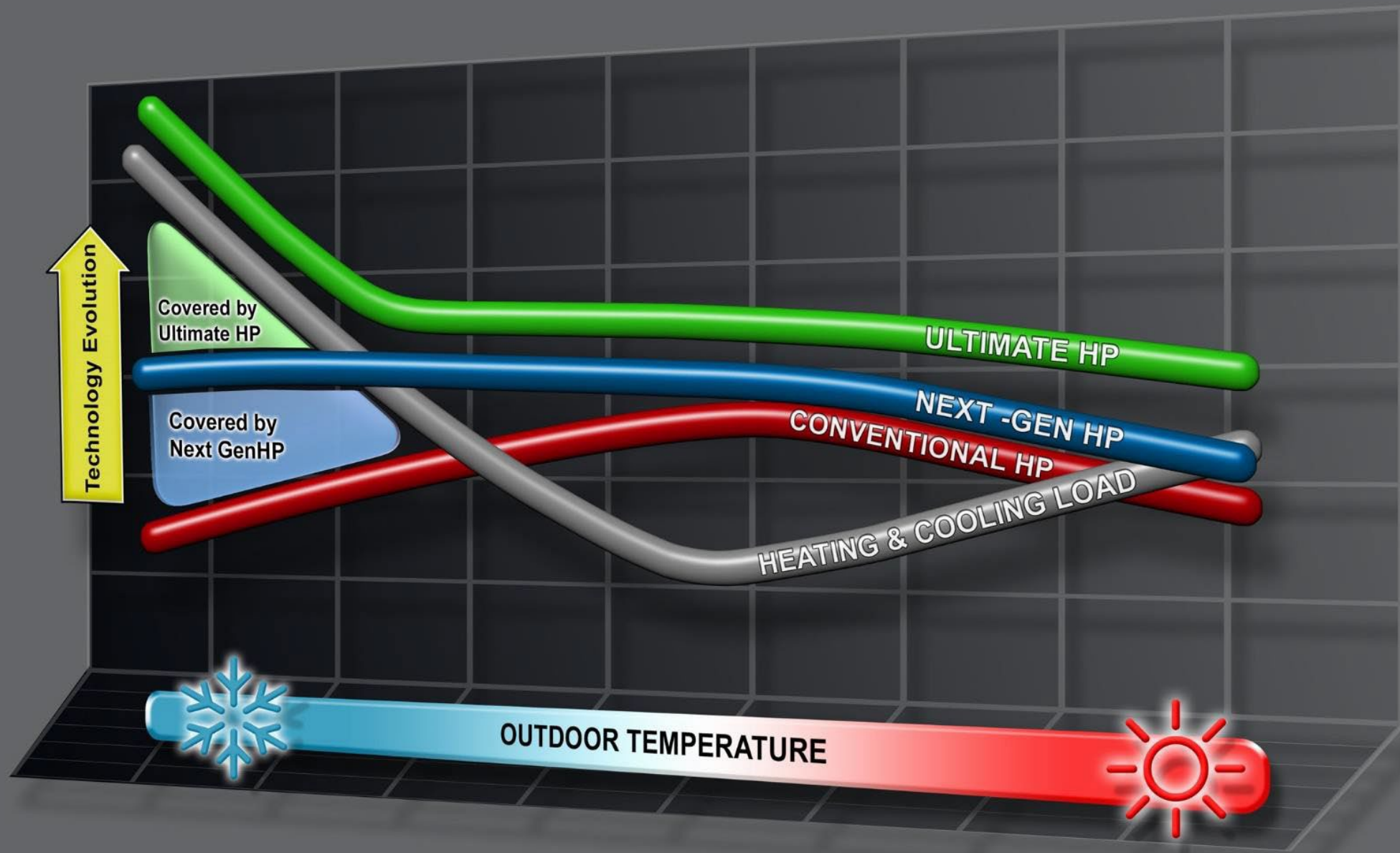


# The Foundation

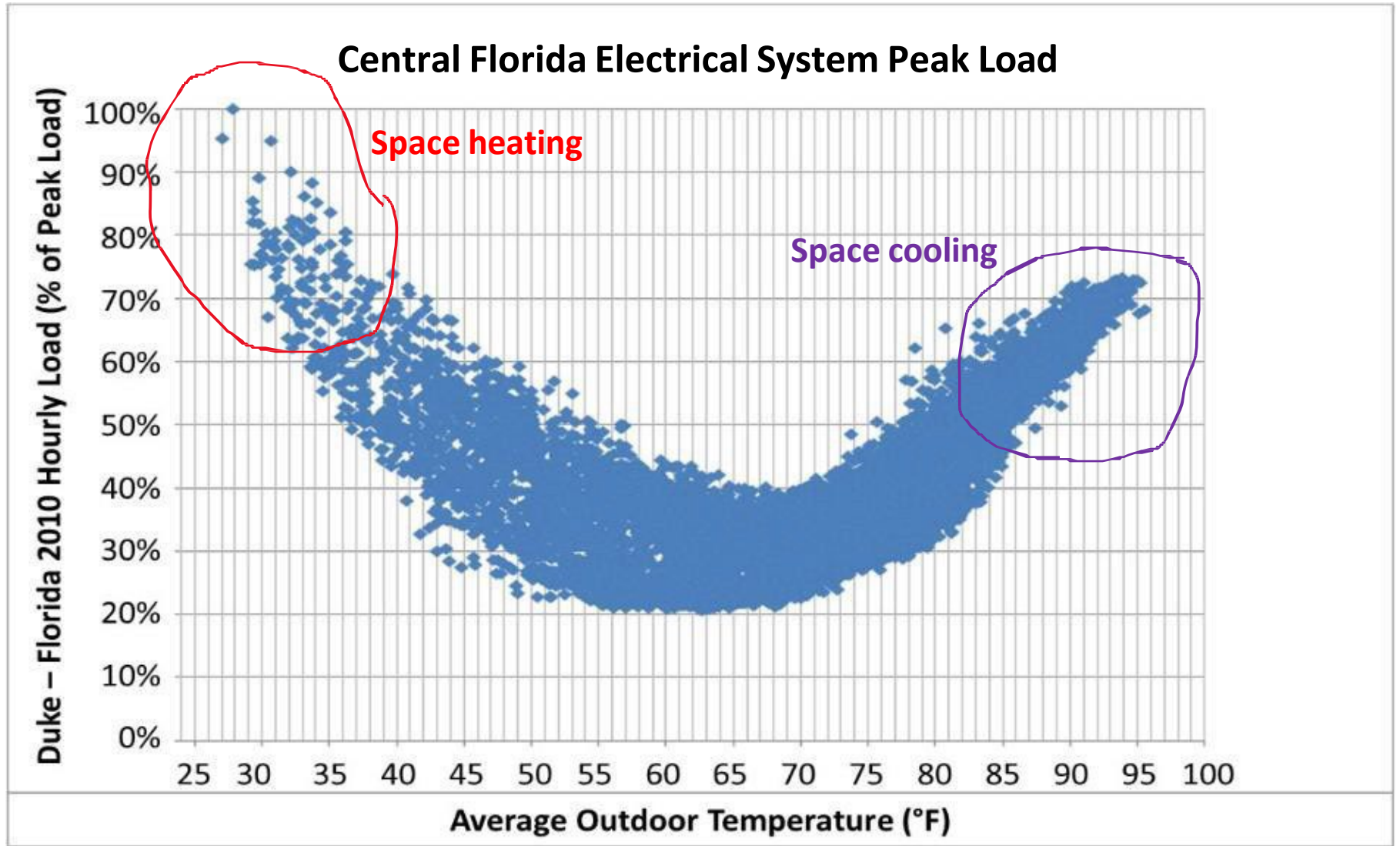
- Inverter driven, variable-speed compressor



- Capacity modulation
- Full-spectrum efficiency gains
- Flexible power draw profile
- Higher heating capacity
- Better comfort
- Quieter operation

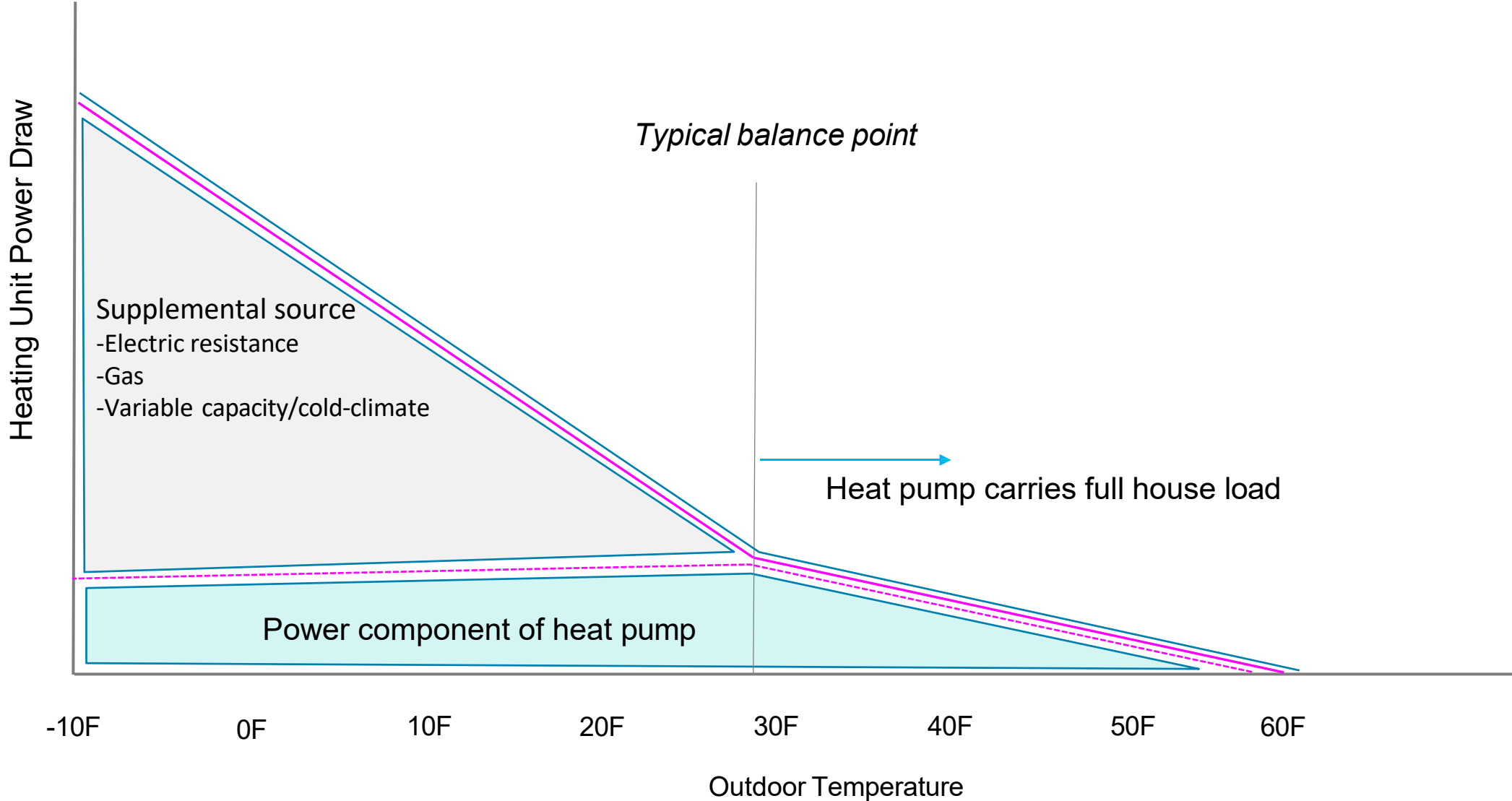


# The Challenge



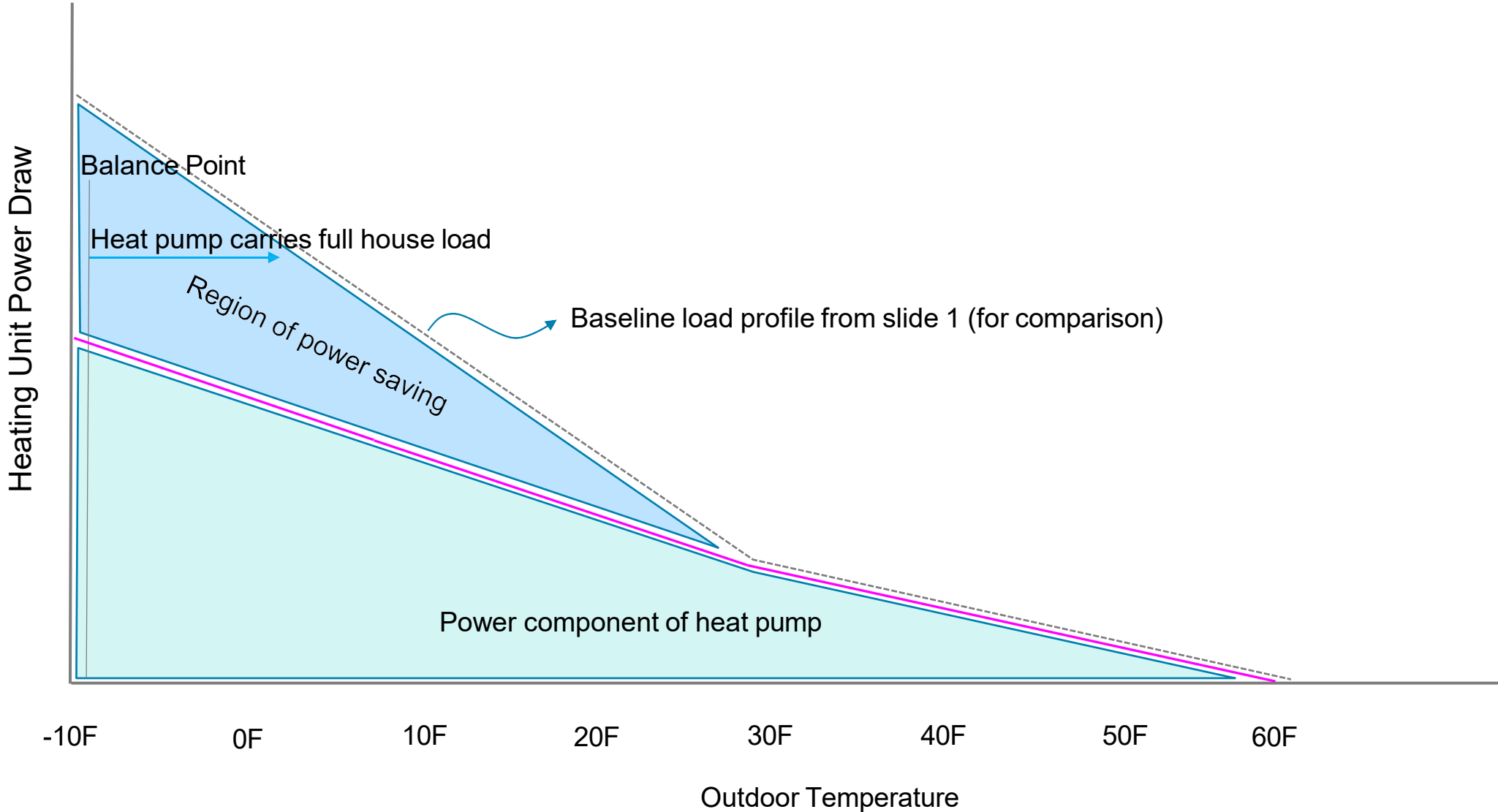
**300GW U.S. peak demand from residential A/C**

# Representative Power Profile of a HP + 2<sup>nd</sup>-Stage Resistance Heat

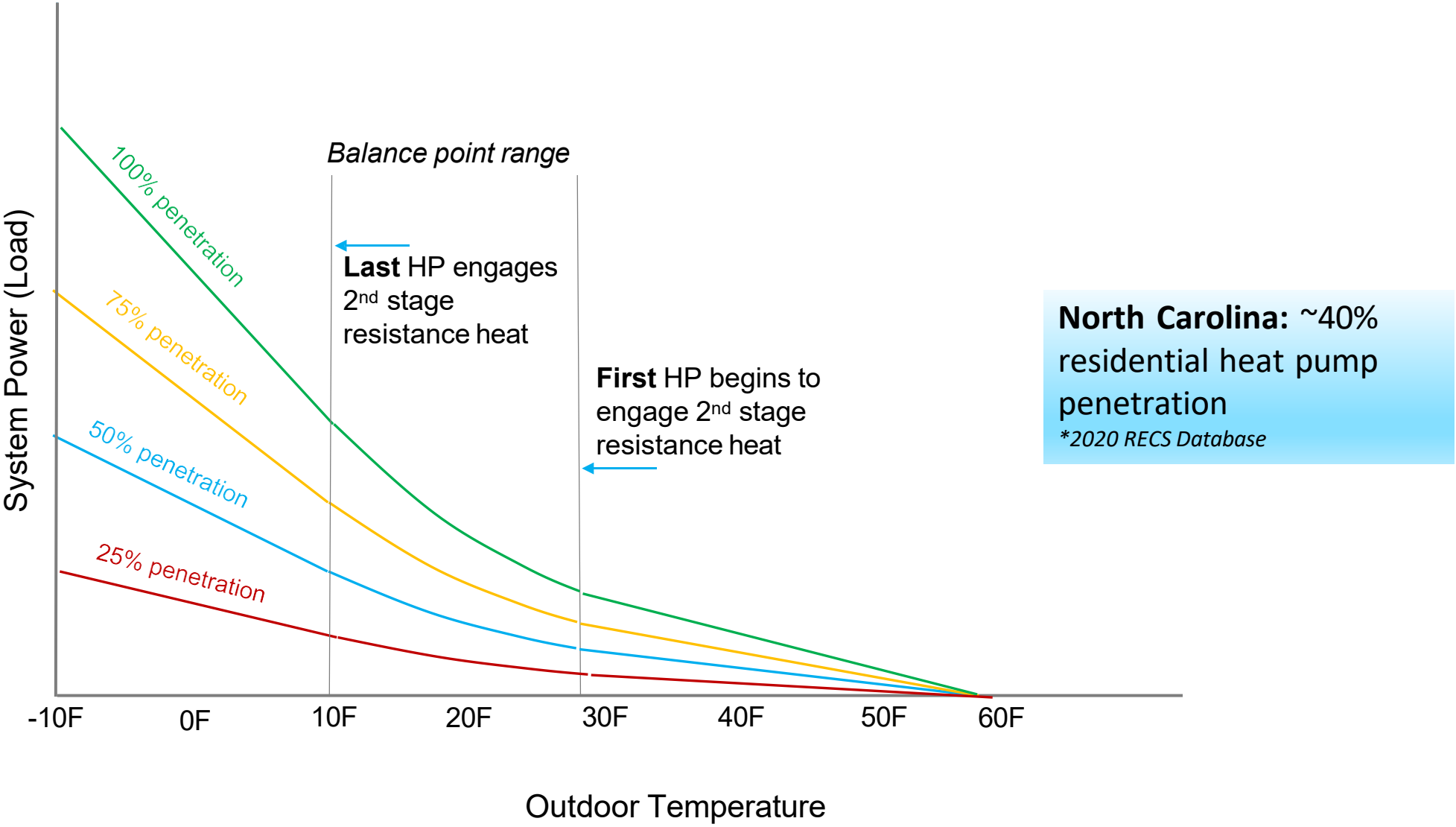


# Balancing Load and Capacity

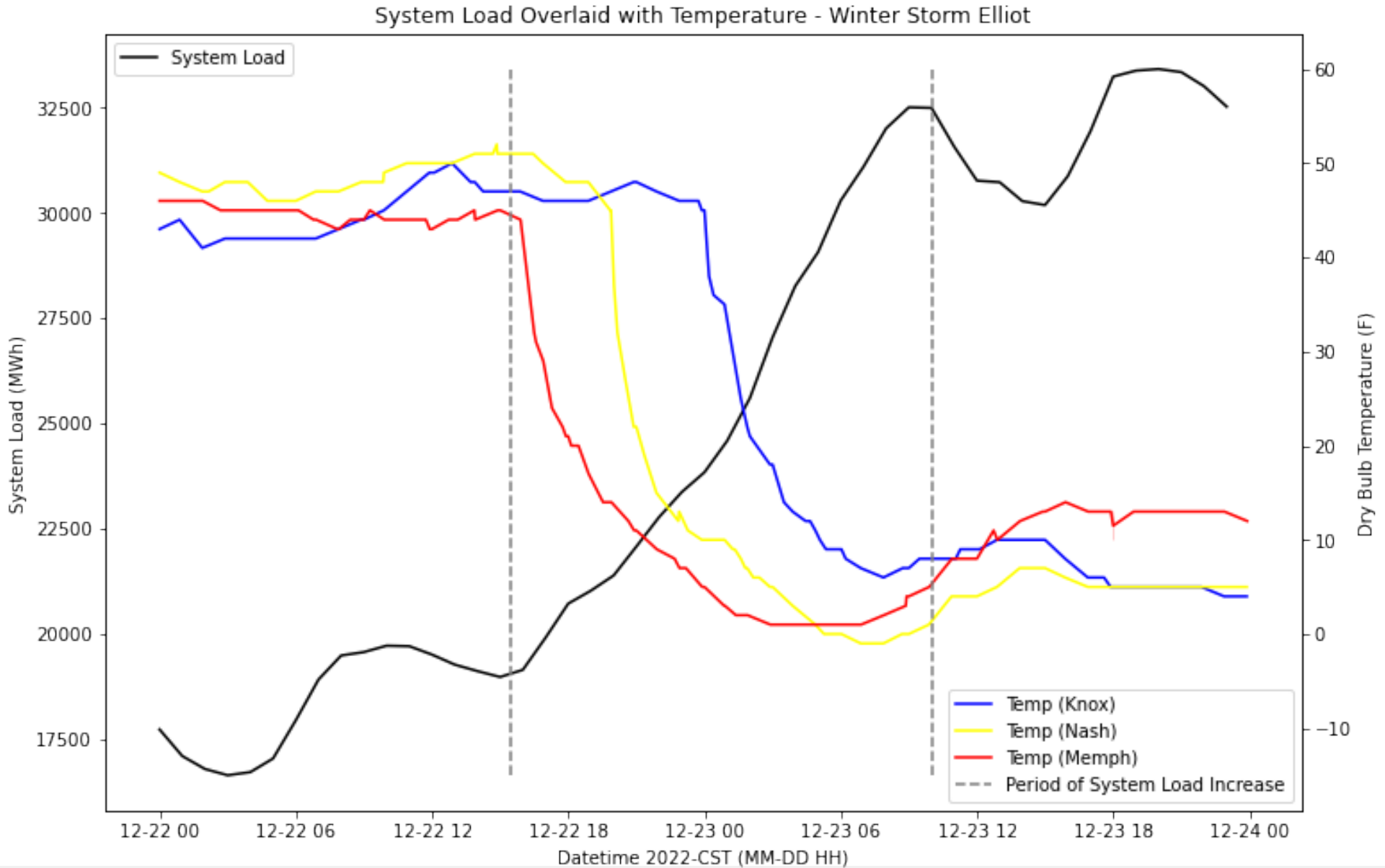
-Variable-speed heat pump



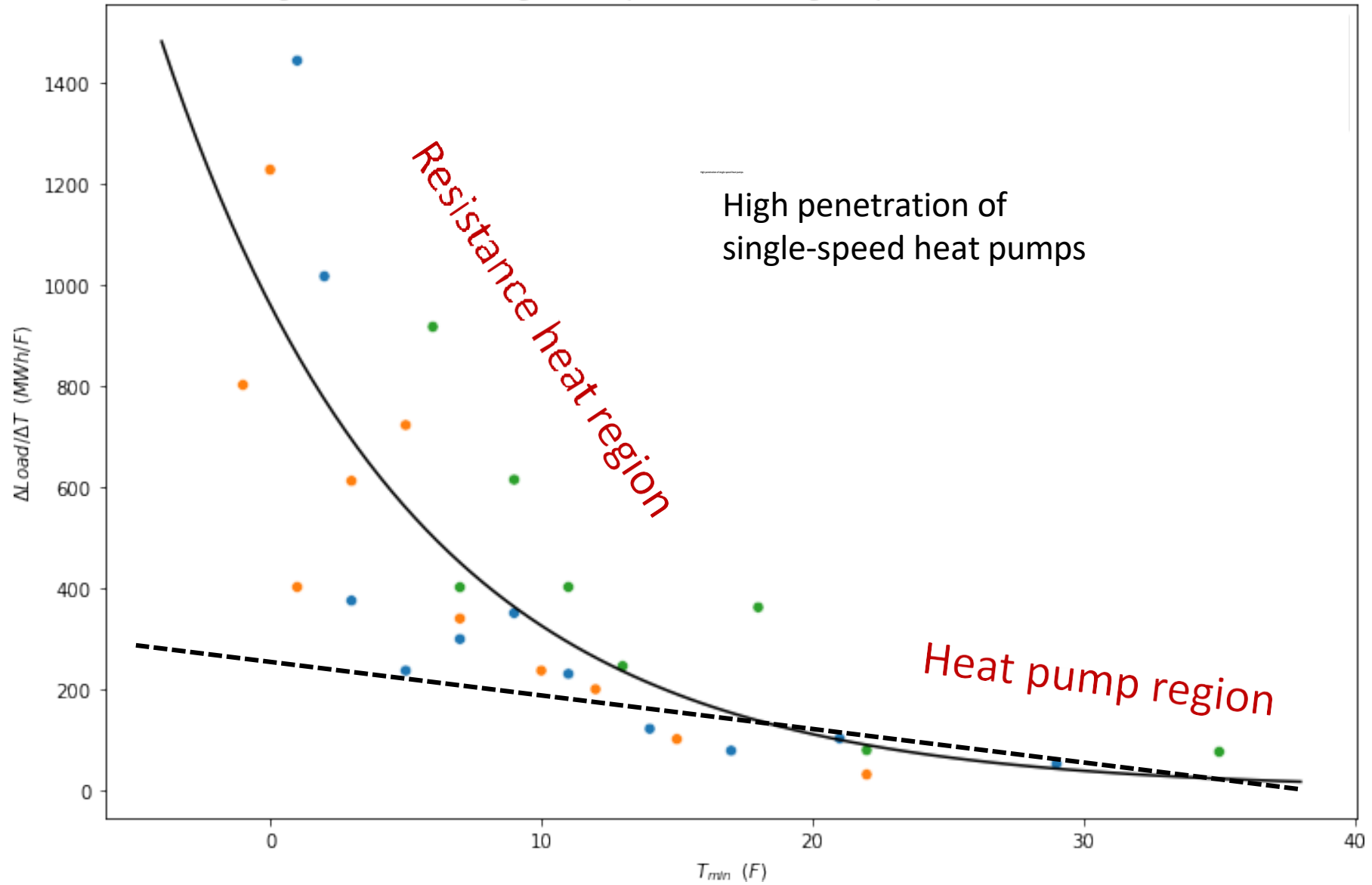
# Illustrative Effect of 2<sup>nd</sup>-stage Electric Heat on Aggregate Load



# TVA Territory During Winter Storm Elliott



Change in Load over Change in Temperature - During Temperature Decrease ( $R^2 = 0.64$ )



# Next Generation Heat Pump Deployment



7 utilities, 35 heat pumps

# TVA's Home Uplift Program

## Deployment of Variable Capacity Heat Pumps (VCHP)

### Home Uplift

- Income qualified
- No cost to homeowner
- Whole home approach
- Installed 24 new VCHPs
- Monitor homes for 12-15 months
- Assess energy efficiency and peak demand benefits
- ~2kW peak savings per home



# Cooling Remains a Challenge

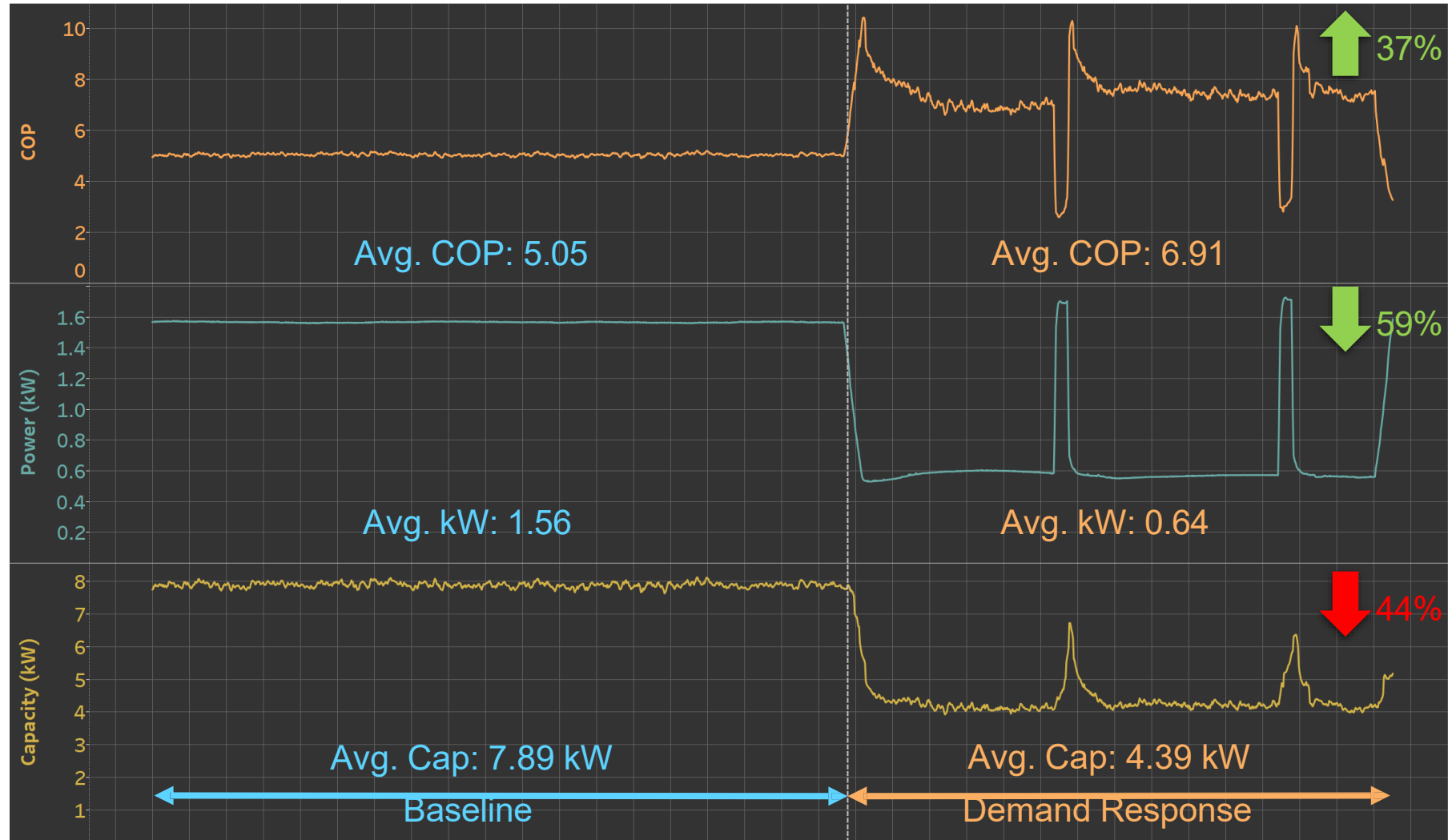
June 2021—Pacific Northwest Temperatures

City	0.4% Cooling Design	1.0% Cooling Design	50-year Extreme (n50)	20-year Extreme (n20)	June 2021 Cooling Extreme		Delta June 2021 Extreme vs. 0.4%	Delta June 2021 Extreme vs. n50
	°F	°F	°F	°F	°F	Date	°F	°F
Portland, OR	91.2	87.1	107.5	105.1	115	6/28/21	+23.8	+7.5
Seattle, WA	78.7	75.4	97.1	94.2	107	6/27/21	+28.2	+9.9

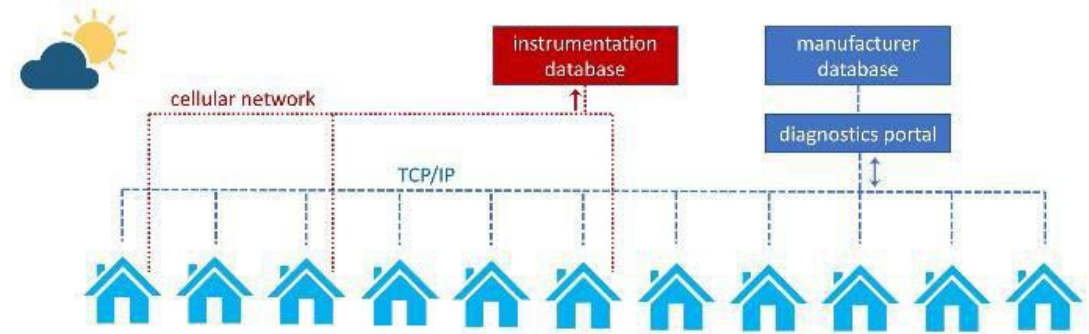
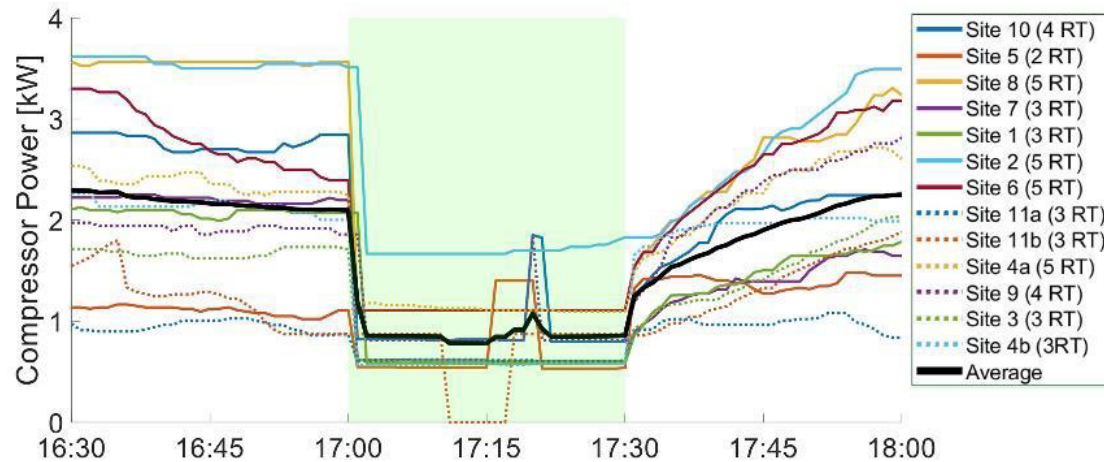


# Advanced HVAC DR

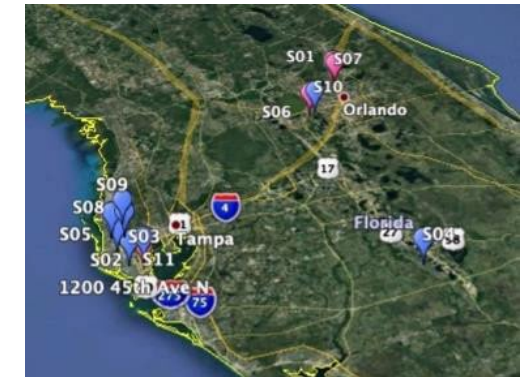
# The basic concept: more **gain**, less **pain**



# Scaling Up through Residential Pilots

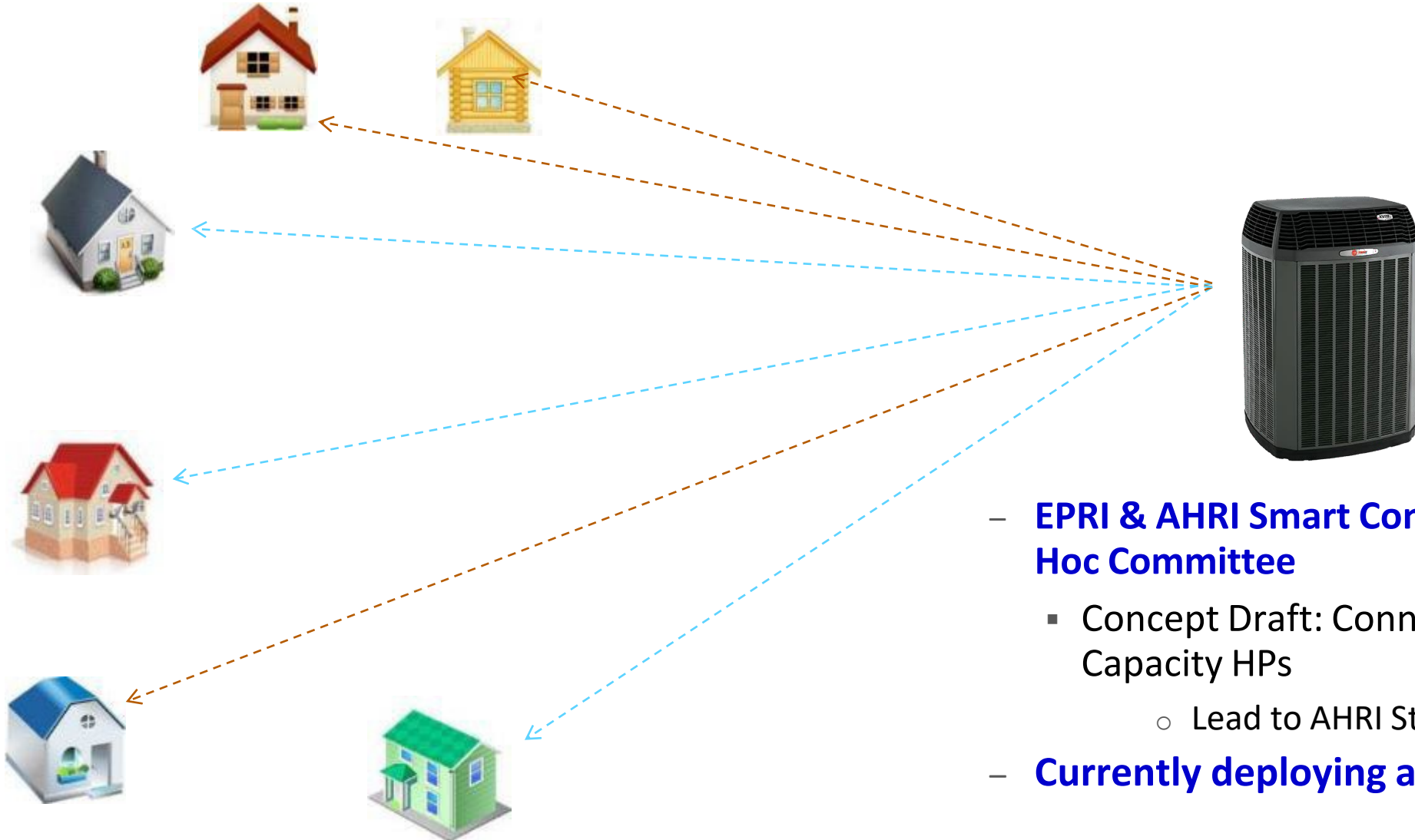


- 20 customers in central Florida
- Variable heat pumps (2-5 tons) from major US manufacturer
- Events initiated manually via manufacturer's cloud dashboard
- Results showed matched comfort conditions and no complaints



**Key manufacturer engagement and proof-of-concept demonstrated**

# Advanced HVAC Demand Response



- **EPRI & AHRI Smart Connected Equipment Ad Hoc Committee**
  - Concept Draft: Connected Variable Capacity HPs
    - Lead to AHRI Standard 1380
- **Currently deploying a national demo**

# Advanced HVAC DR National Demonstration



Delivering water and power®



An EDISON INTERNATIONAL® Company



# Turning A/C into Capacity

Battery Integrated HVAC for Flexibility

Potential Flexible Capacity  
Added Annually



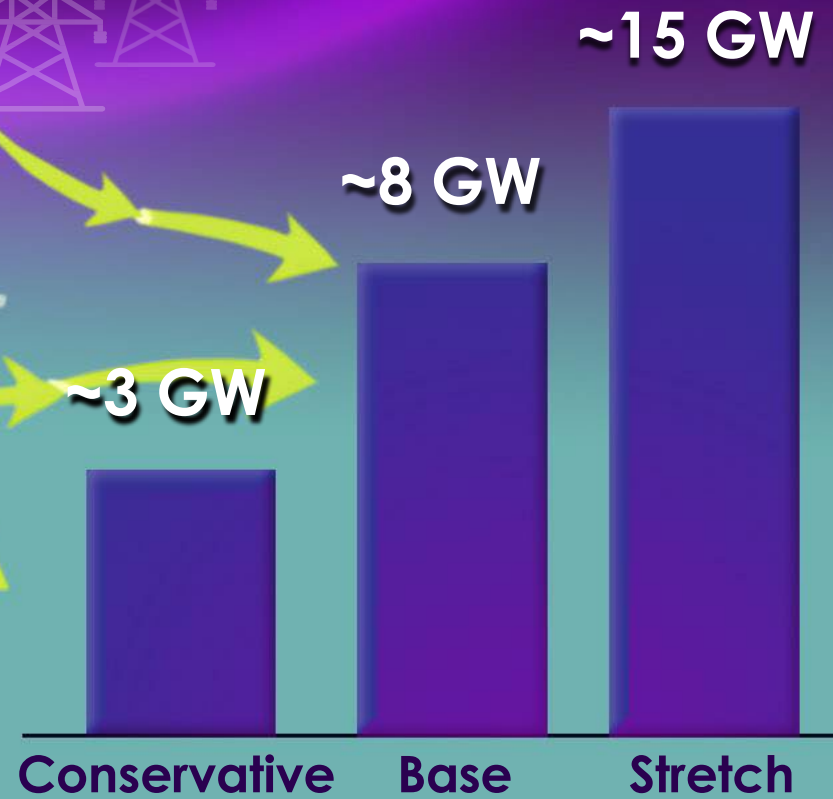
**~25 GW**

of HVAC Capacity is  
Replaced Yearly

Most systems replaced every  
10-15 years.

The turnover window is now.

Residential HVAC  
Consumes 300GW  
Peak Per Year



**Carrier**

Energy Launching Battery Integrated HVAC in 2025



# Advanced Window Units

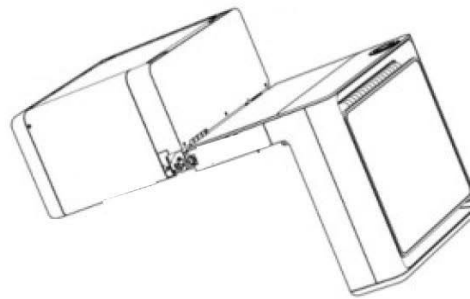
# Advanced Window Heat Pumps



# Advanced Window Heat Pumps

## Partners, Goals, & Future Steps

- Project Goals:
  - Determine efficiency & peak demand characteristics at full & partial load operation
  - Gather customer feedback about performance & ease of use
- Future Steps:
  - Lifecycle cost-benefit analysis
  - More demos (*climate & customer diversity*)
  - Explore Demand Flexibility services



**Additional partners welcome!**



# Commercial Building HVAC



# High Lift Hydronic Heating

# Commercial Heating Research

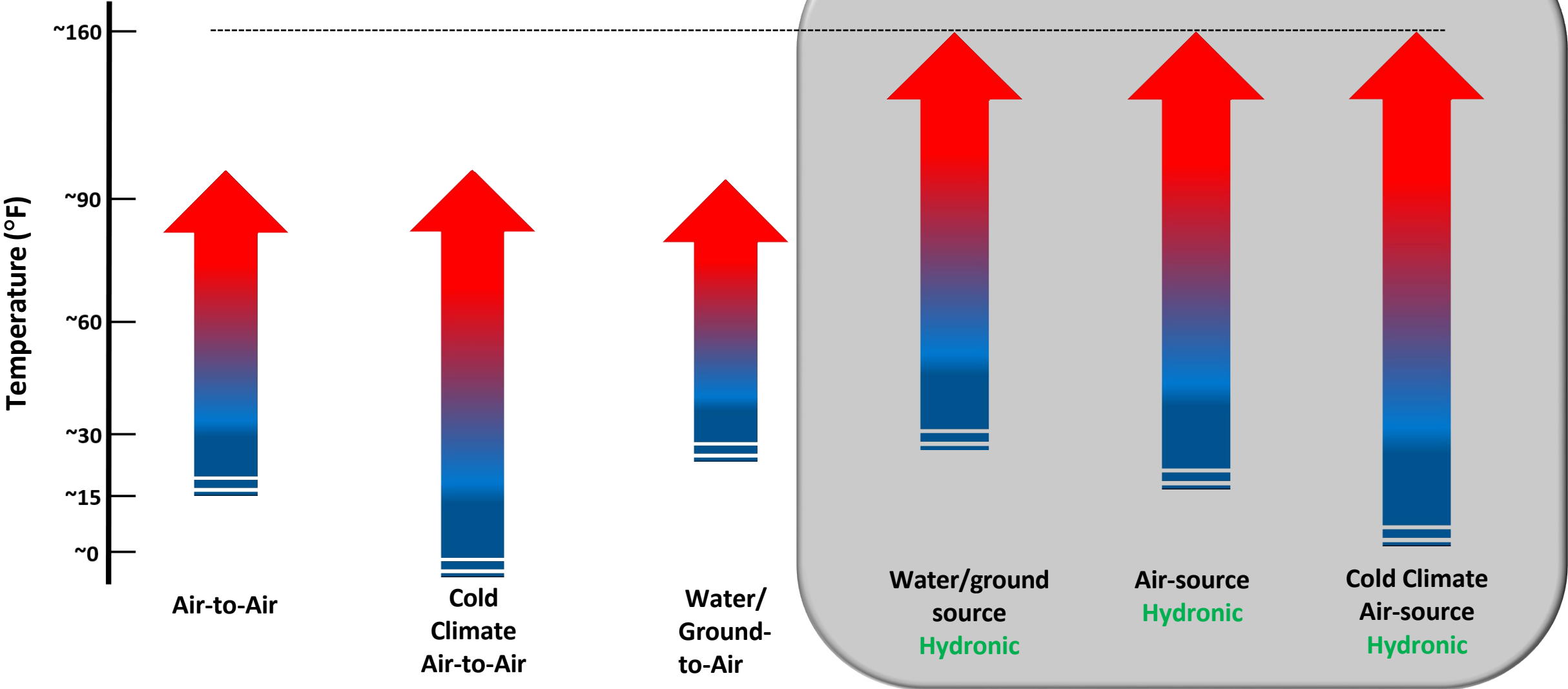


# Required Temperature Lift to Heat - Hydronic



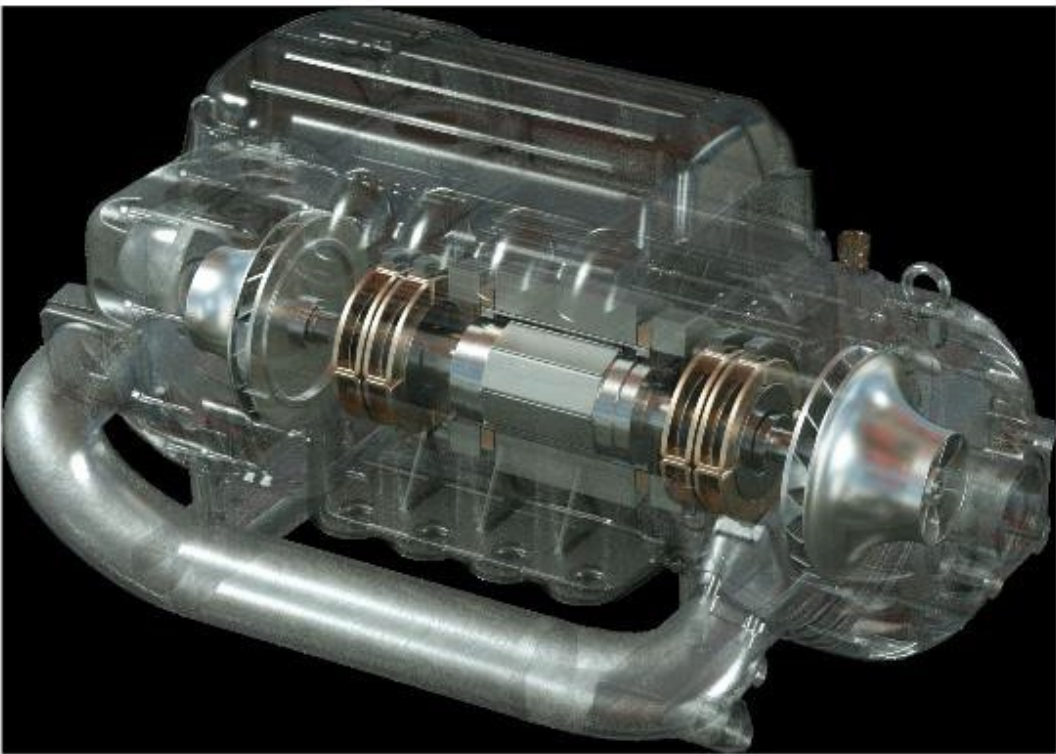
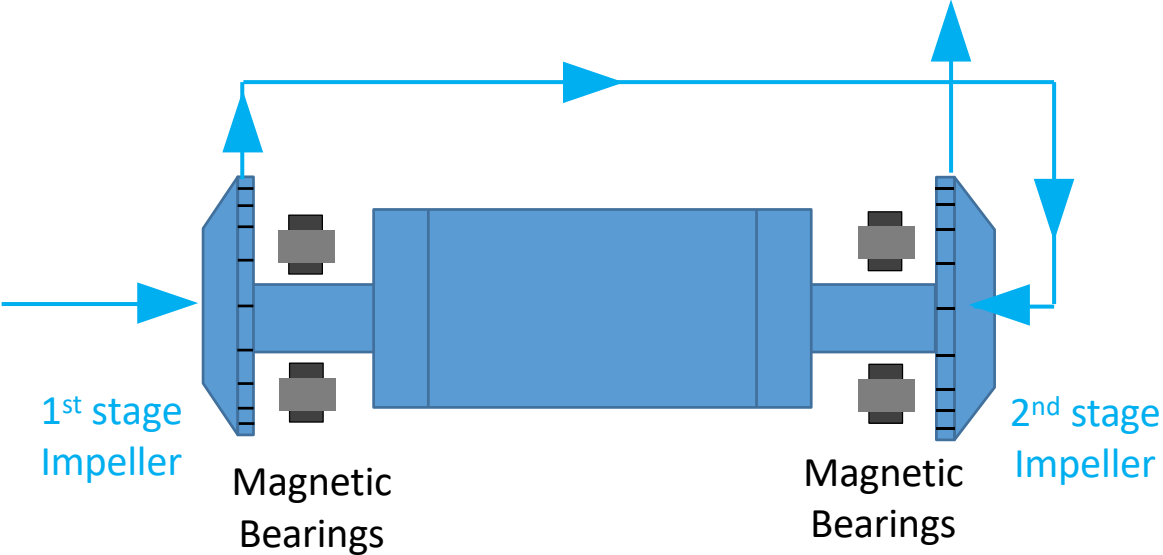
## Conventional Applications (Residential)

## Hydronic System Applications



# Emerging Technologies for Commercial Heating

## High-Lift Oil-Less Compressor

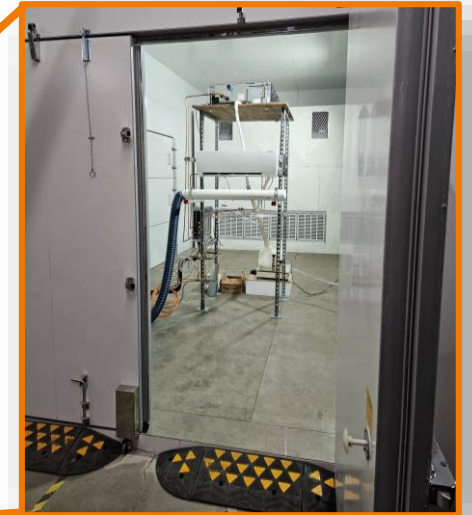


**For Use in Large System Applications (~40 tons or greater)**

# New Cold-Climate Psychrometric Chambers @ EPRI's Knoxville Lab

20 Ton Capacity from -30°F to 180 °F

Large enough  
to test a car!

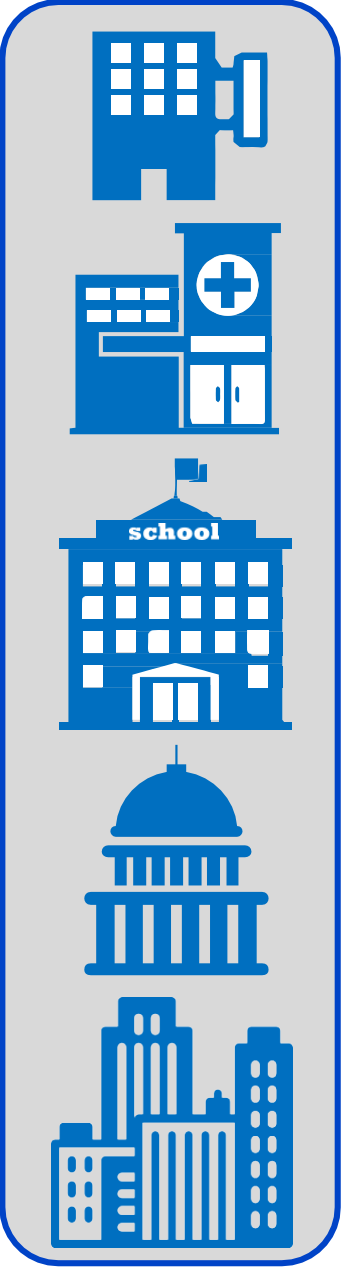


2X the capacity of the existing “Super Chamber”, and capable of testing at temperatures ~30°F colder and ~50°F hotter.

**Enables performance characterization of wide range of advanced HVAC and other residential, commercial, and industrial technologies**

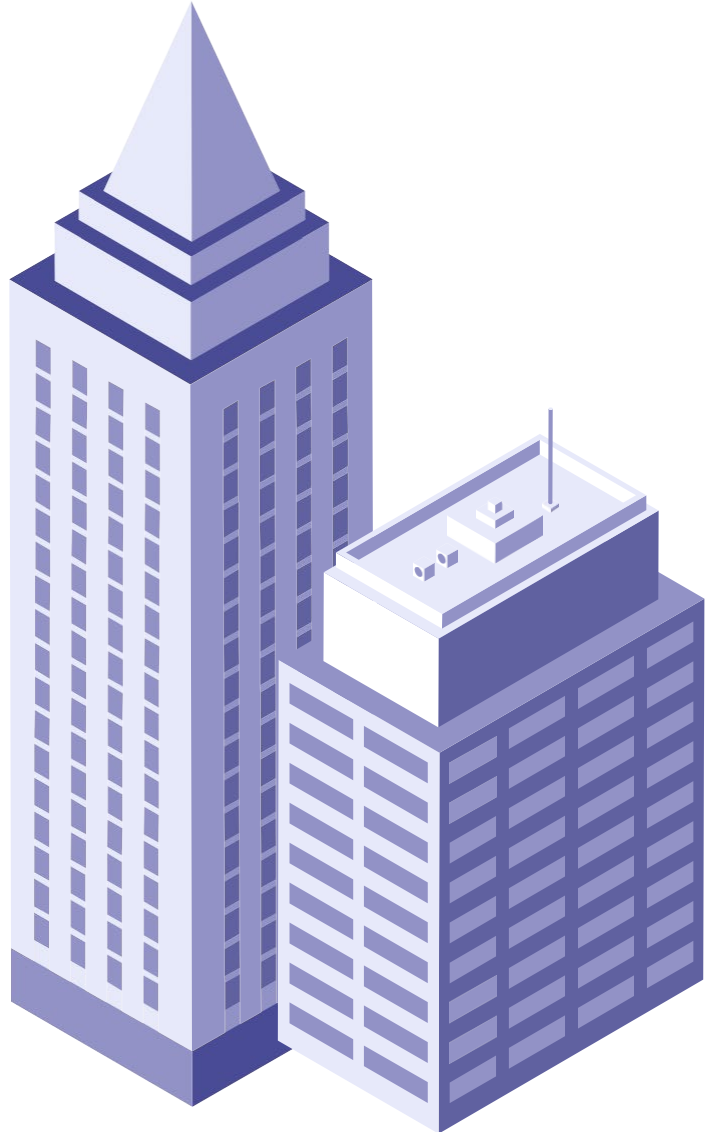
Provides the opportunity to test technologies like cold-climate heat pumps!

# Evaluation of Emerging Systems



- REMAINING CHALLENGES**  
*(In Addition to Residential Challenges)*
- Footprint
  - Retrofit vs. New
  - Custom Design Needs

# Commercial Buildings in the United States



17%

Commercial Buildings use 17% of total energy usage in US.<sup>1</sup>

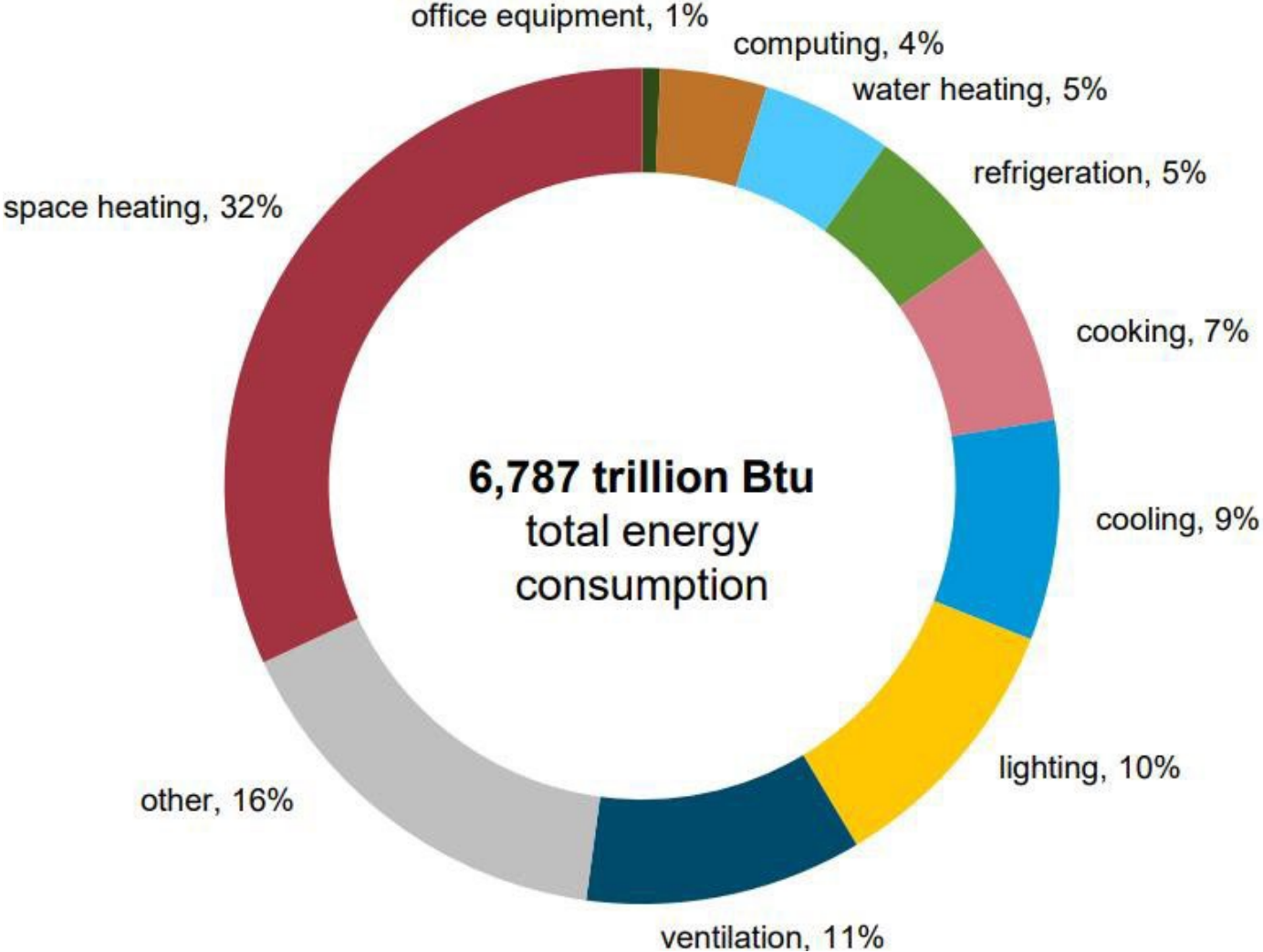
35%

Commercial Buildings use 35% of total electricity usage in US.<sup>2</sup>

1. U.S. EIA (2025) Monthly Energy Review June 2025
2. U.S. EIA (2022) CBECS 2018

# Commercial Building Energy Usage

Major fuels consumption by end use in U.S. commercial buildings, 2018  
share of total



eia Data source: U.S. Energy Information Administration, 2018 Commercial Buildings Energy Consumption Survey, December 2022

# Ventilation in Commercial Buildings – The Opportunity



Commercial Building Ventilation provides a largely untapped opportunity for energy efficiency and demand response potential

Significant energy is being thrown out the window (well, the roof, or sidewall...)



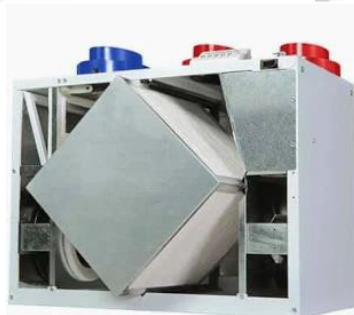
# Ventilation- Many Codes & Many Technologies



+



## Exhaust Fans & Make-Up Air Units



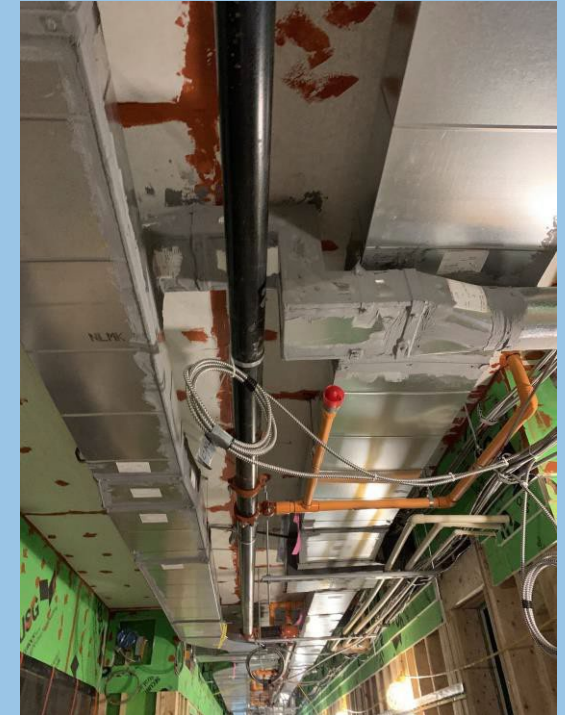
## ERV's & Emerging DOAS



+ Local Codes and Building Performance Standards

# Ventilation Systems Require Coordination

Roof-Top Equipment is the “Tip of the Iceberg”



# Potential Technologies to be Evaluated





# Industrial Heat Pumps

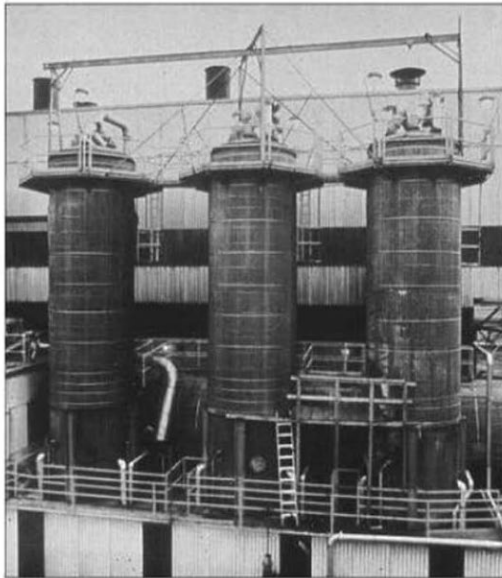
# Industrial Heat Pumps & EPRI— 40+ years in the making

## TECHCOMMENTARY

# INDUSTRIAL HEAT PUMPS

Published by the EPRI Process Industry Coordination Office

Vol. 1, No. 4, 1988



An MVR heat pump conserves heat in this six-stage falling-film evaporator at a paper mill.

### CAPTURING WASTED HEAT

There are often better ways to supply heat to industrial processes than burning fuel in steam boilers or process heaters. For many evaporation, distillation, and drying processes, industrial heat pumps represent a lower total energy cost alternative to fuel-consuming options.

For many industrial processes, energy costs represent over 25% of total manufacturing costs. Where applicable, industrial heat pumps can capture relatively low temperature waste heat and use a modest amount of mechanical energy to elevate the waste heat to a temperature that supplies process energy needs.

The unique heat recovery feature of heat pumps reduces energy costs for businesses such as

- Food processing
- Lumber drying
- Papermaking
- Chemical processing
- Petroleum refining.

Besides reducing costs, industrial heat pumps avoid gas discharge issues associated with direct fuel consumption.

### ADVANTAGES

When properly applied and designed, heat pumps yield many benefits:

**Lower energy costs**— Heat pumps can substantially reduce energy costs, sometimes by 50% or more. Corresponding cooling requirements are also reduced, an important consideration when cooling water supply and treatment costs are high.

**Reduced emissions**— Unlike boilers and furnaces, electric-driven heat pumps do not produce pollutants. Installing heat pumps can help plants maintain or increase production capacity without violating ever-tightening restrictions on air and water emissions.

**Increased capacity**— Using a heat pump can overcome limitations in a plant's heating and cooling system. For example, using a heat pump may avoid the purchase of a steam boiler and cooling tower, which might have been required to evaporate and condense water in a product concentrator.

**Improved product quality**— Heat pumps generally provide heat at lower temperatures than other alternatives. As a result, heat-sensitive products avoid contact with localized hot spots, which degrade product properties and performance.

**Less floor space**— Heat pumps often require less space than competing energy supply systems. Heat pumps may be the solution to a tight layout design

TechCommentary/ Vol. 1/ No. 41

1988

## TECHCOMMENTARY

# PINCH TECHNOLOGY

Published by the EPRI Process Industry Coordination Office

Vol. 1, No. 3, 1988

### "PINCHING" MORE THAN PENNIES

An orange juice concentration plant, wanting to lower operating costs, decided to replace its 15-year-old evaporator with a new, more efficient model. Calculations showed this change would reduce energy consumption by 20%, lowering energy costs. But, after installation, energy use decreased only 5%. The reason: The new evaporator operated 5 F hotter, and the small temperature increase strained the refrigeration unit located elsewhere in the plant. The refrigeration unit needed more energy to keep up, offsetting energy savings from the new evaporator. Higher capital costs netted only a small decrease in operating costs, resulting in a low-return investment.

Lessons like this one can be avoided by using pinch technology, an energy analysis tool that is changing the way plants are designed and operated. Utility and process engineers are using pinch technology to reduce energy consumption and lower operating and capital costs for

- Chemical plants
- Food processing plants
- Metal and steel foundries
- Oil refineries
- Pulp and paper mills
- Textile plants.

Pinch technology tracks the heat flow for all process streams in a system, from an entire plant to a unit operation. With pinch, managers and engineers can

- Target minimum energy consumption
- Identify process modifications that further reduce energy targets
- Design or redesign the process to meet these energy targets
- Design optimum heat and power systems to supply process needs.

### ADVANTAGES

Pinch technology's ability to target energy consumption and capital costs



Pinch analysis identifies potential energy savings for many processes. For low-temperature, high-pressure processes, such as this nitrous oxide plant, pinch typically reduces the compressor horsepower by 20%.

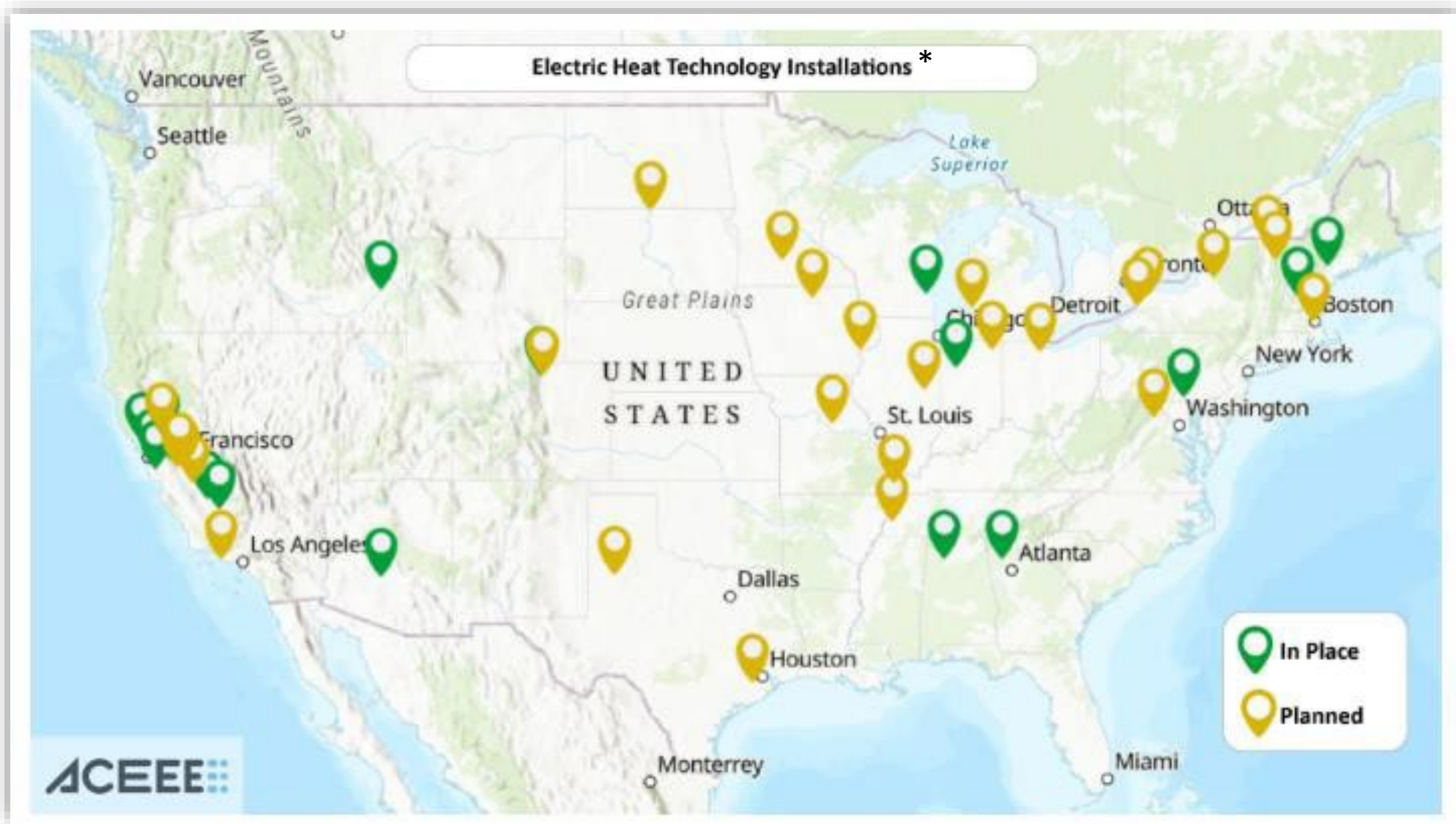
before detailed design ensures the proper balance between operating and investment costs when major design decisions are made. Pinch analysis also clearly identifies energy usage throughout the entire process, so its design procedures systematically optimize the process. These features are not available with traditional design methods. Pinch offers other advantages over traditional design methods.

**Cost savings**—Pinch technology recommendations result in energy savings of approximately 25% to 40%, although savings achieved are specific to the process. For new facility designs, energy savings are often accompanied by significant reductions in capital costs.

**Reduced emissions**—Implementing pinch technology recommendations reduces the amount of energy consumed and fuel burned, reducing emission

TechCommentary/ Vol. 1/ No. 3

# Today – Industrial Heat Pumps Gaining Momentum



\*Includes industrial heat pumps (IHPS) and thermal batteries

# Industrial Heat Pump Maturity & Adoption



Image: Everllence



## Industrial Heat Pump Demand is Rising

Variety of economic drivers



## Laboratory Testing Informs Technology Adoption

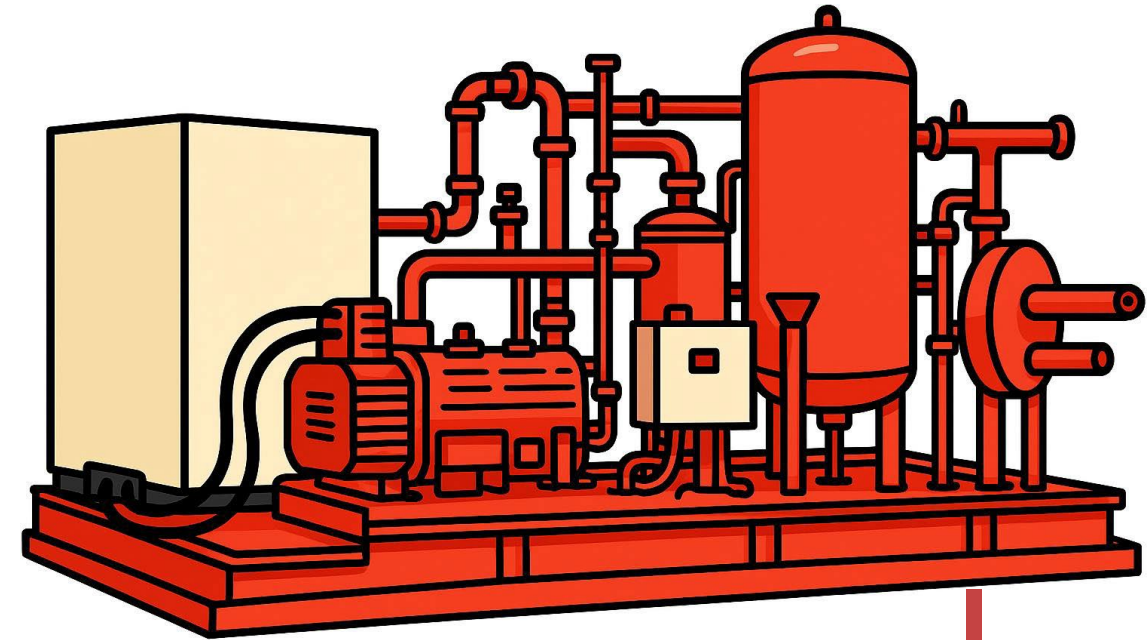
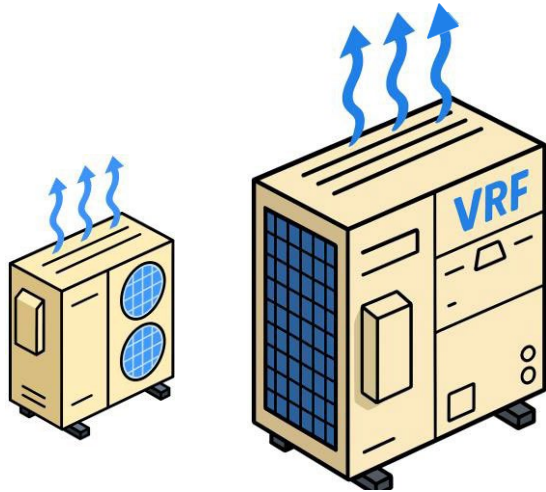
System performance and non-energy considerations



## Utilities Drive Adoption Success

Resource to key industrial customers

# Sizing comparison of IHPS vs other HPs



Capacity



Residential HP  
~1-5 Tons  
(12,000-60,000 BTU/hr)

VRF HP  
~6-20 Tons  
(72,000-240,000 BTU/hr)

Industrial Heat Pump  
~100kW – 10MW+ (thermal)  
(340,000-34,121,420 BTU/hr)

Graphics created with assistance from AI

# Industrial Heat Pump Test & Demonstration Facility

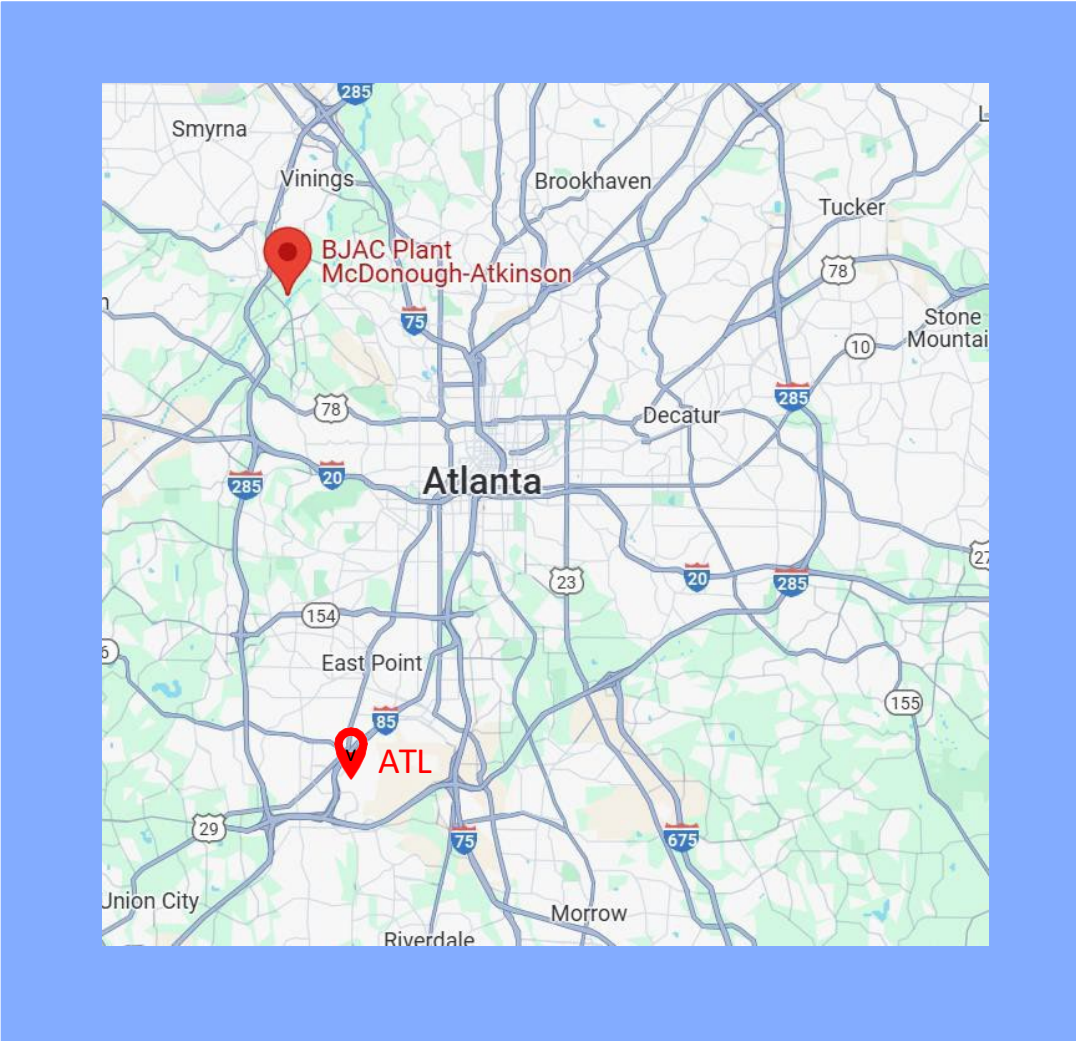
## Value

- Independent third-party testing capability at scale.
- Also serves as an operational product showcase location
  - Information sharing between manufacturers, utilities, potential customers
  - Potential new product demonstrations

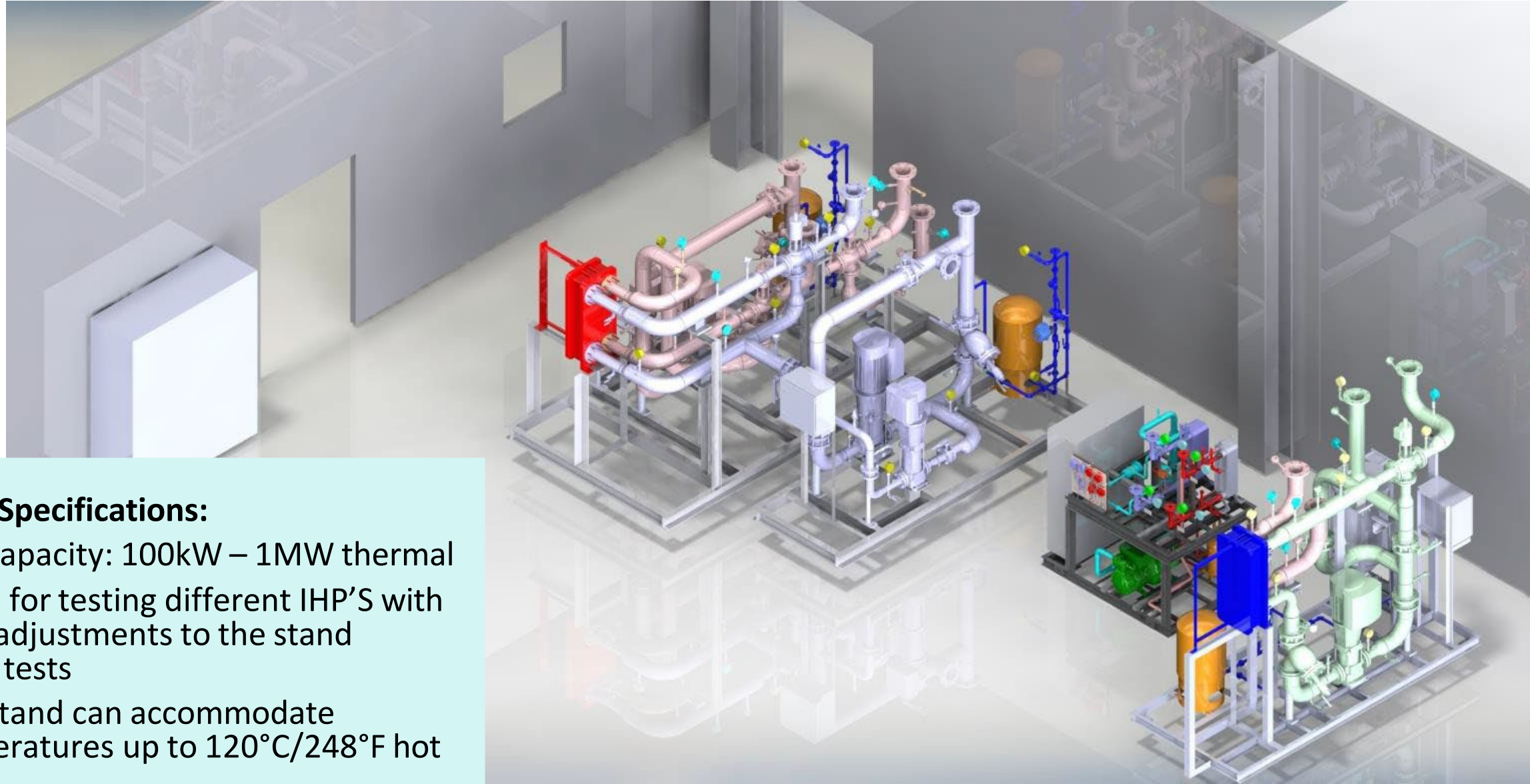


EPRI & Southern Company team members during visit to the WRCC

# Industrial Heat Pump Test Facility Location



# Test Stand Overview



## Test Stand Specifications:

- Testing Capacity: 100kW – 1MW thermal
- Designed for testing different IHP'S with minimal adjustments to the stand between tests
  - Test stand can accommodate temperatures up to 120°C/248°F hot water

# Project Partners



Facility Commissioning in July

A blue-tinted image featuring a pair of hands holding a globe. The globe is the central focus, with the word "Questions?" overlaid on it in a white, bold, sans-serif font. The background is a deep blue with a subtle pattern of stars and faint grid lines, suggesting a global or technological theme. The hands are positioned at the bottom, cupping the globe from below.

**Questions?**



TOGETHER...SHAPING THE FUTURE OF ENERGY®



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*Return at 10:15*





# *Round Robin*

# EMERGING TECHNOLOGY COLLABORATIVE

## OVERVIEW FOR RETAC MEMBERS

Spencer Sator  
Principal, Emerging Technology  
June 17, 2026



- Who is this guy?
- Who is CEE
  - Mission, Goals, Governance
  - Spheres of Influence
  - Examples of Success
- About CEE's Emerging Technology Collaborative
- CEE Program Deliverables
  - Platforms for market transformation

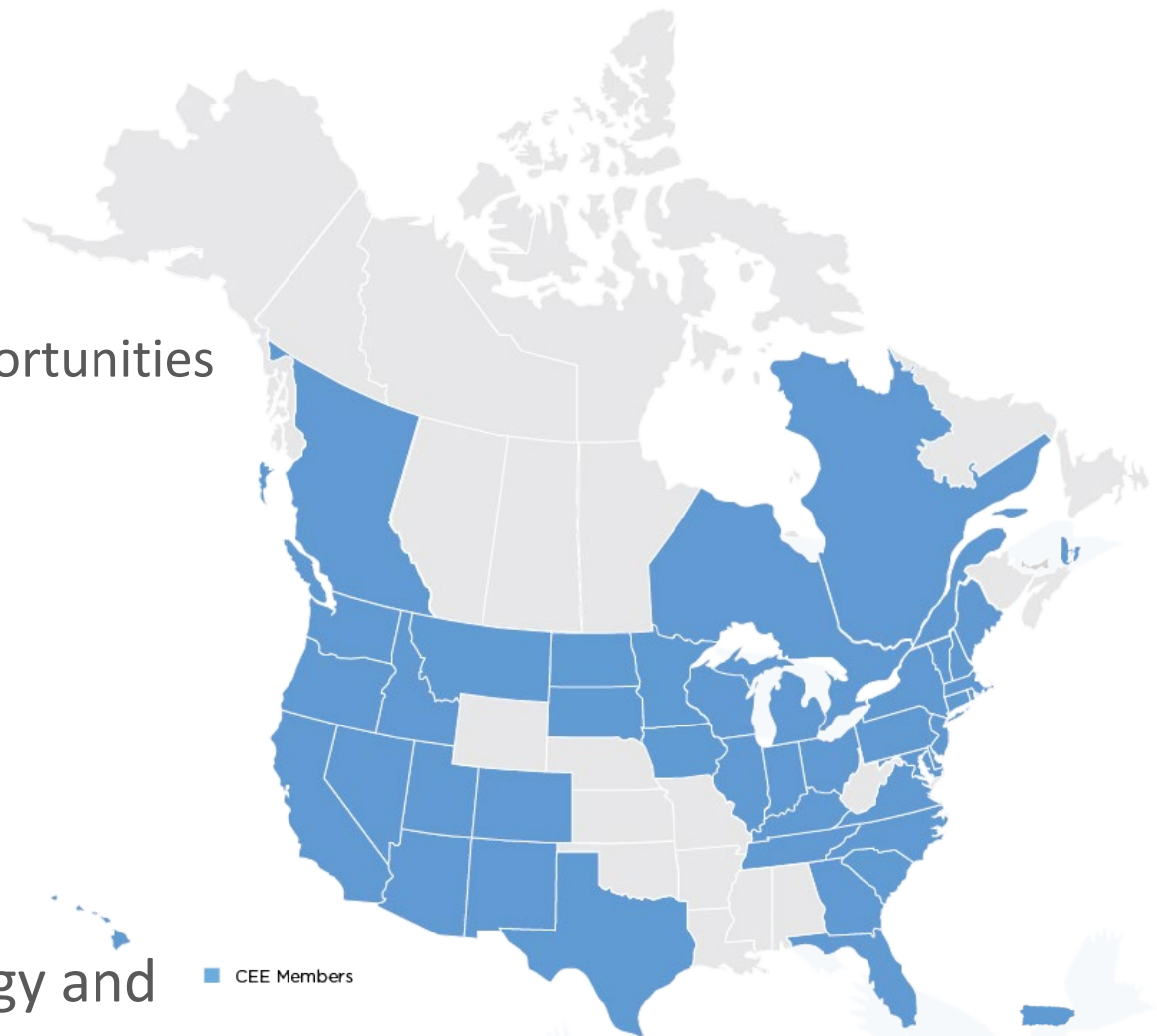


- CEE's Principal of Emerging Technology
- 20 years in ET
  - 12+ years at E Source as researcher, consultant, and Director of ET
  - Consultant working for BPA, NEEA, and NW utilities
    - Have participated in RETAC - speaking at events, providing SME guidance on technologies including refrigerants and lighting
  - Founded multiple ET consultancies
  - Worked as an in-house consultant for ComEd's ET Program
- Started at CEE in Nov 2025 after a year sabbatical





- Founded in 1991
- Focused on shared member goals
  - Tackling nationally-significant barriers and opportunities
  - Facilitate utility leadership
- Representing the largest PAs
  - 70% of \$9 billion industry
  - 100M electric and 50M gas customers
- Not to be confused with MN Center for Energy and Environment (who also go by CEE)





## Program Administrators

Ameren Illinois  
Austin Energy  
Avangrid  
Berkshire Gas  
Connecticut Natural Gas  
New York State Electric & Gas  
Rochester Gas & Electric  
Southern Connecticut Gas  
United Illuminating  
Baltimore Gas & Electric Company  
BC Hydro  
Cape Light Compact  
CenterPoint Minnesota  
Commonwealth Edison Company  
Consolidated Edison Company  
Consumers Energy  
Dominion Energy South Carolina  
Dominion Energy Utah  
DTE Energy  
Duke Energy  
Efficiency Maine  
Efficiency Vermont  
Elizabethtown Gas  
Enbridge Gas  
Énergir

Energy Trust of Oregon  
Eversource  
FortisBC  
Hawai'i Energy  
Hydro-Québec  
IESO  
Los Angeles Department of  
Water and Power  
LUMA Energy  
Minnesota's Efficient Technology  
Accelerator  
Missouri River Energy Services  
National Grid  
New Jersey Natural Gas  
New Mexico Gas Company  
New York Power Authority  
Nicor Gas  
Northern California Power Agency  
NYSERDA  
Oncor  
Pacific Gas and Electric  
Company  
PNM  
PSEG Long Island

Public Service Electric & Gas  
Puget Sound Energy  
Rhode Island Energy  
Sacramento Municipal  
Utility District  
Seattle City Light  
Snohomish County PUD  
SoCalGas  
South Jersey Gas  
Southern California Edison  
Southern Minnesota Municipal  
Power Agency  
Southwest Gas  
Tacoma Power  
Tampa Electric Company  
TECO Peoples Gas  
VGS  
Xcel Energy

## Efficiency Organizations & National Laboratories

American Council for an Energy-Efficient  
Economy  
California Energy Commission  
Efficiency Canada  
Fraunhofer USA Center for Manufacturing  
Innovation  
GTI Energy  
Lawrence Berkeley National Laboratory  
Midwest Energy Efficiency Alliance  
National Laboratory of the Rockies  
Northwest Energy Efficiency Alliance  
Oak Ridge National Laboratory  
Pacific Northwest National Laboratory  
Southwest Energy Efficiency Project

## Federal Advisors

Natural Resources Canada  
US DOE  
US EPA

# CEE'S SPHERES OF INFLUENCE



**AC Smith**  
**Carrier** **LENNOX**  
Manufacturers  
**ARISTON** **Rheem**  
**DAIKIN**



**NARUC**  
National Association of  
Regulatory Utility Commissioners  
Regulators &  
Evaluators



**RESNET**  
RESIDENTIAL ENERGY SERVICES NETWORK  
Standard Setting  
Bodies  
**ASHRAE** **AHRI**



**U.S. DEPARTMENT OF ENERGY**  
Federal  
Government  




**ACCA**  
Air Conditioning Contractors of America  
Retailers &  
Installers  




Advance Energy Efficiency



Decarbonize Buildings



Shape Electrification



Scale Capabilities for Automated Demand Response and Demand Flexibility



Position "Equity" as a Measurable Program Impact



Represent Consensus Interests to Federal Agencies and Educate Regulatory Leaders

# CEE PORTFOLIO AND ENGAGEMENT





## Residential

- Integrated Home
- New Construction
- Existing Homes
- Space Heating and Cooling
- Water Heating
- Room Heat Pumps
- Appliances



## Commercial

- Dynamic Energy Management
- Income-Qualified Multifamily
- Air-Conditioning and Heat Pumps
- Water Heating
- Gas Boiler Systems
- Kitchens
- Lighting



## Industrial

- Strategic Energy Management
- Compressed Air Systems
- Pump Systems
- Motor Systems
- Industrial Heat Pumps

## Sponsored Projects

- Integrated Home Competition
- Heat Pump Installation Education and Guidance
- Emerging Technologies Collaborative
- Center for Equity and Energy Behavior

## Cross Cutting

- Evaluation
- Research
- Decarbonization Strategy

- Behavior
- Equity

- Natural Gas Strategy
- Federal Agency Engagement



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## Cross Cutting

- Evaluation
- Research
- Decarbonization Strategy

- Behavior
- Equity

- Natural Gas Strategy
- Federal Agency Engagement



## Program Initiatives

Template to help inform local program design

## Specifications

Utility-defined performance requirements

## Qualifying Product Lists

List of products meeting CEE Specification levels

## Program Summaries

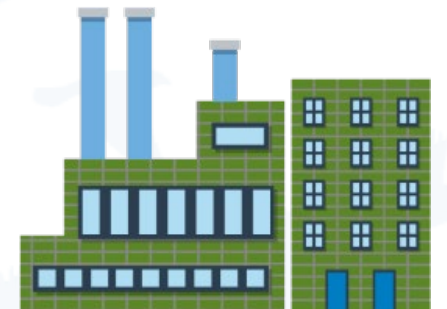
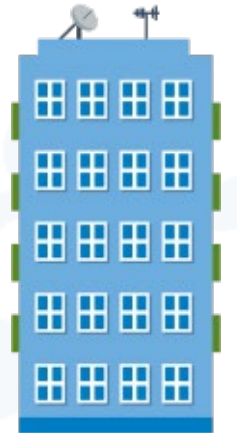
Detailed characterizations of leading programs in the U.S. and Canada

## Miscellaneous Program Resources

Heat pump installation guide, NEIs attribution report, emerging technologies catalog



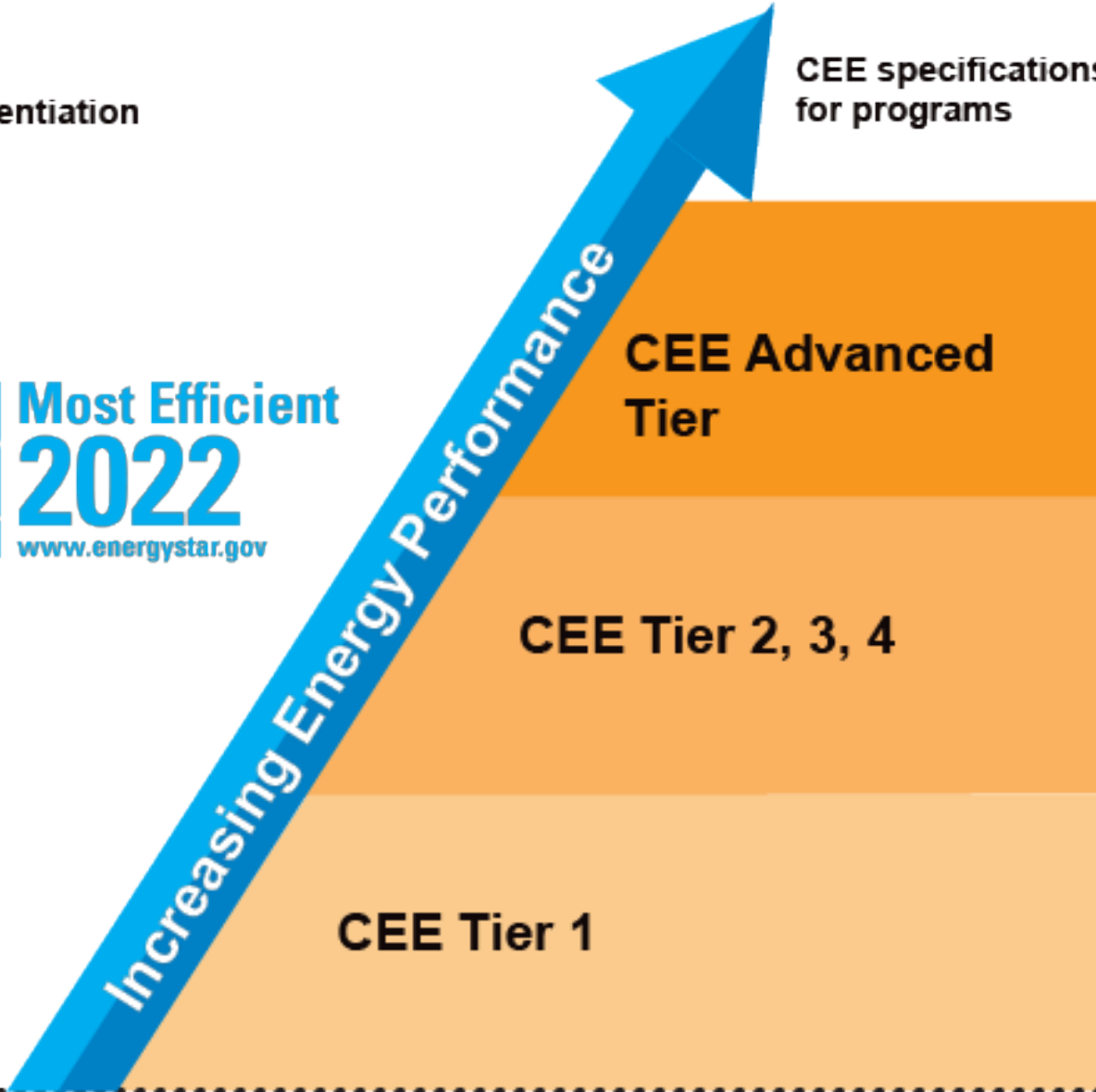
- Committees develop, shape, and approve product specs
  - Updated as needed to define the best product performance
- Rigorous vetting process that prioritizes member needs
  - Specs are vetted with manufacturers
  - When specs are passed, industry listens
- CEE specs go above and beyond minimum efficiency
  - Near-term cost-effective savings and aspirational targets
  - Shape the future of the market by supporting OEM design teams
  - Allow members to stipulate their shared needs/goals





ENERGY STAR®  
for market differentiation

CEE specifications  
for programs



- Reserved for stretch target
- Exceptional, aspirational performance
- Attracts early adopters
- Ideally, two or more manufacturers
- Cost-effective in the future
- Tiers above ESTAR merit differentiation
- Typically 3+ OEMs in a category
- Cost-effective for customer w/incentive
- Cost-effective for most programs
- Cost-effective when aligns with ESTAR®
- Cost-effective for customer
- Multiple OEMs make product available
- Top 25% of models

Top 25% of energy performers in a mass market product category



- Managed and facilitated by CEE staff
- Participation restricted to CEE members
- Committees base work plans on collective member interests and goals
- Produce deliverables available only to members
- Committees advance work through:
  - Team calls every month/quarter
  - In-person meetings (3 per year)
  - Offline document review and input





- Three in-person meetings a year
  - Portland in September 2026
- Attendance restricted to members – **NEEA** **represents entirety of RETAC**
- Deliberative meetings, advancing solutions to the member goals
- Networking and collaboration
  - Safe space free of commercial interests
- Opportunity to influence and liaise with manufacturers



# EMERGING TECHNOLOGY COLLABORATIVE (ETC)



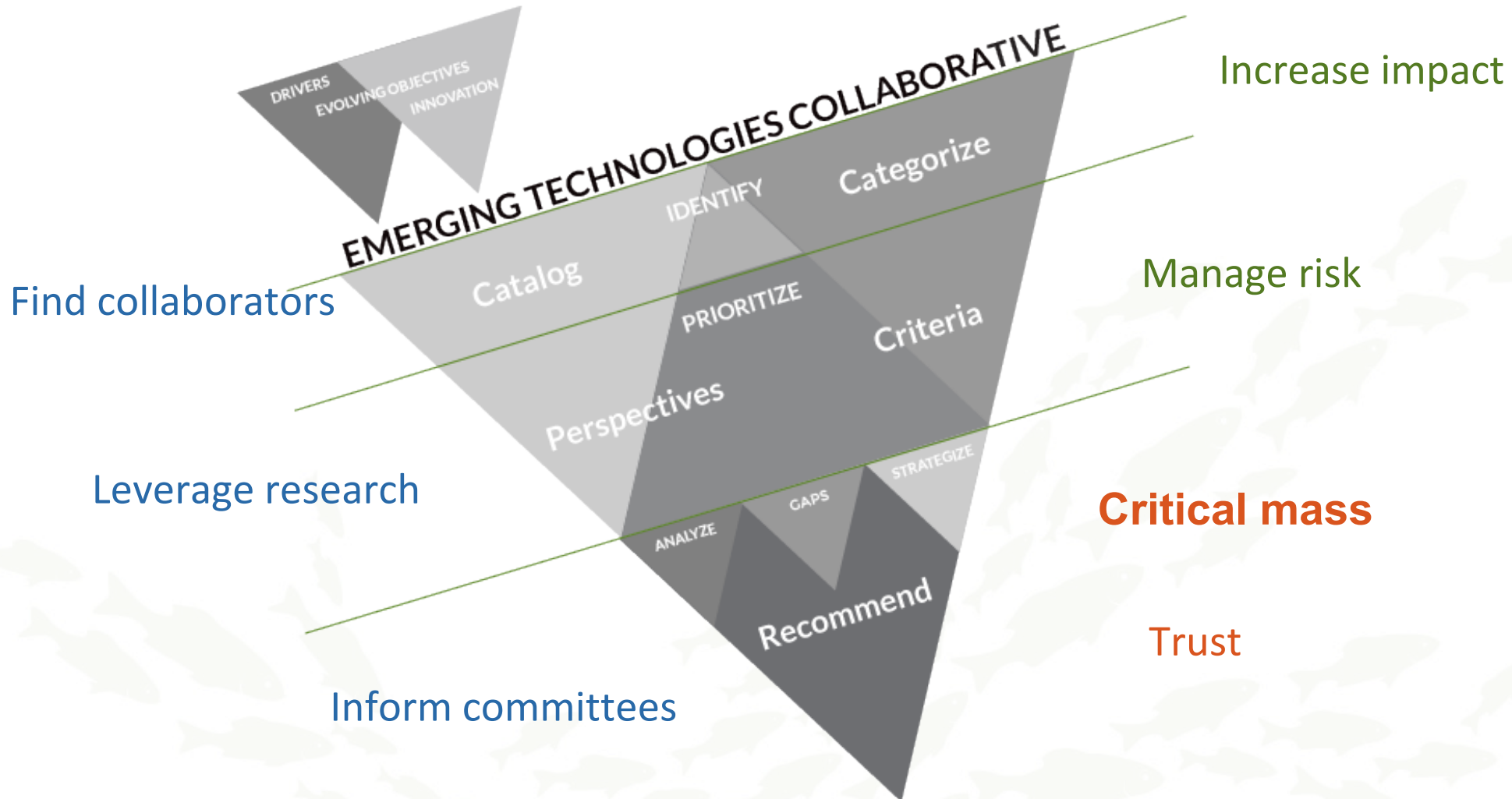
- ETC goals
- 2026 ETC membership
- Products and resources
- ETC processes
- Current activities
- Wrap up/questions



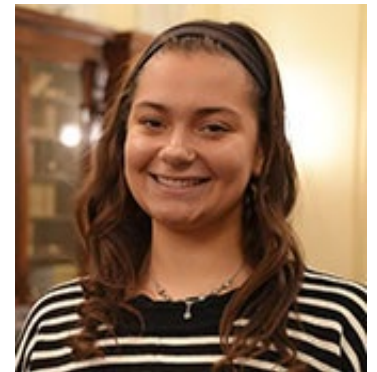
- Goals: Emerging Technology **COLLABORATIVE**
  - Align
  - Inform
  - Leverage
  - Partner
- Deliverables
  - ET Pilot Catalog
  - Webinars
  - Reports
  - ET Prioritization meetings
  - Conference sessions



## Prioritizing Emerging Opportunities (EOs) for the Energy Program Industry

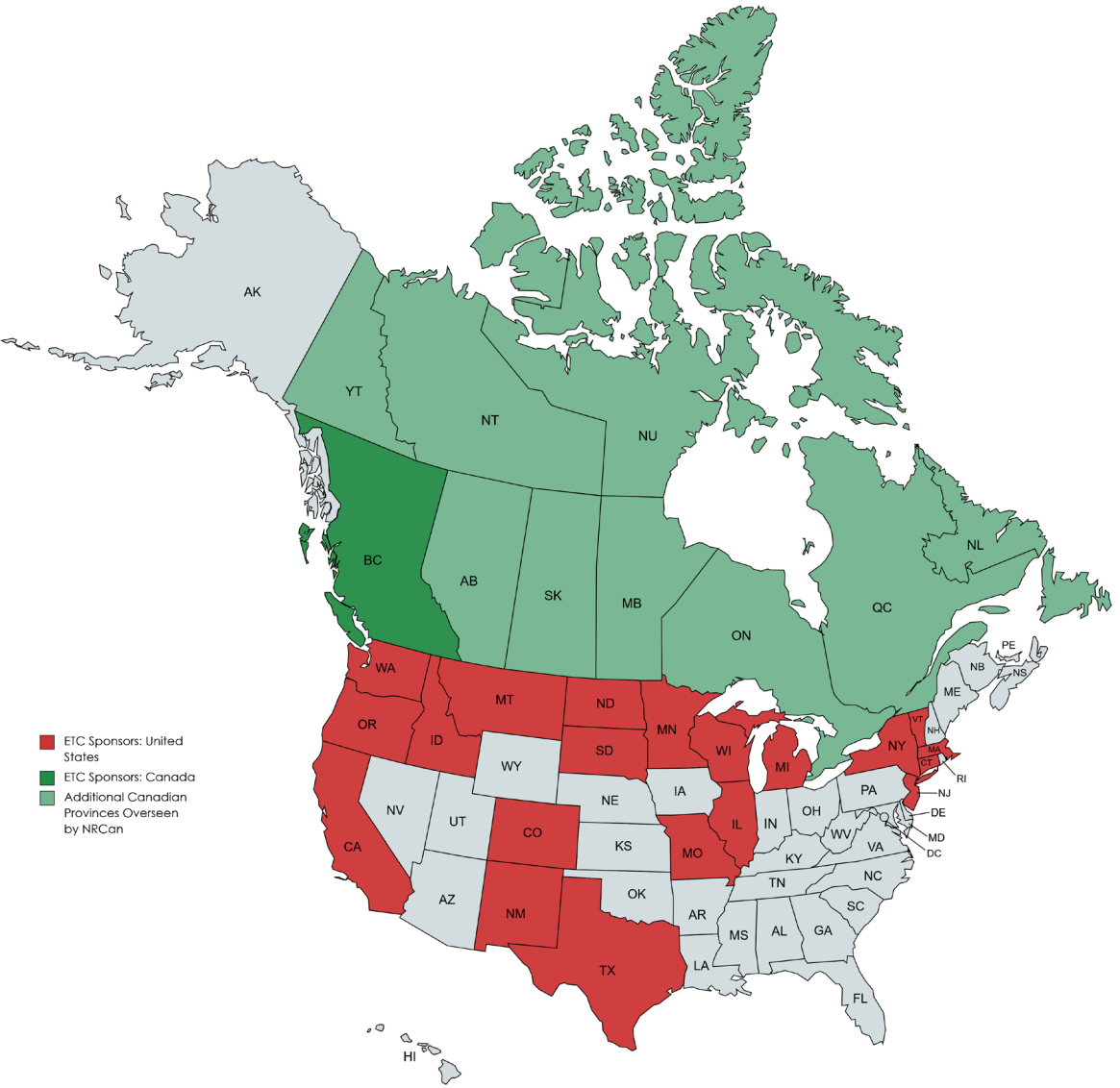


Spencer Sator  
Program Principal



Lindsey Snyder  
Program Assistant

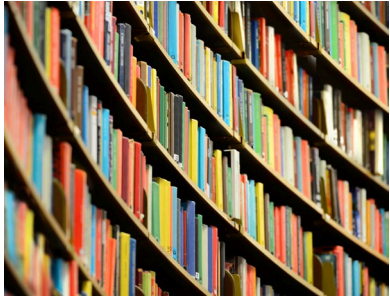
# ETC SPONSORSHIP



2026 ETC Members	
Avangrid/United Illuminating/ New York State Electric & Gas/Rochester Gas & Electric	Natural Resources Canada
BC Hydro	Northwest Energy Efficiency Alliance
Commonwealth Edison	Oncor
Consumers Energy	Public Service Electric and Gas
DTE Energy	Public Service Enterprise Group-Long Island
Efficiency Vermont	Southern California Gas
FortisBC	Southern California Edison
National Grid	Xcel Energy



## More effective use of emerging opportunities resources:



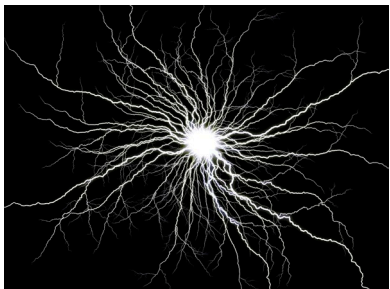
- Assess technologies faster and more effectively
- Leverage EO resources of other members
- Find opportunities to partner on EO assessments

## Knowledge sharing and collaboration:



- Participate in working groups with fellow ETC sponsors to research EOs
- Understand assessment and program efforts undertaken by other ETC sponsors
- Gain information from industry and program implementers

## Greater emerging opportunity program impact:



- Move markets faster through voluntary adoption of EOs into programs across the US and Canada
- Set the binational program agenda



## NEEA Represents ALL RETAC Members Through:

### Expected Annual Commitments:

- Attend Quarterly ETC Advisory Committee meetings.
- Act as liaison to identify the right people at your organization to participate, as appropriate.
- Update EO Catalog with assessment data:
  - Provide new assessment information related to your organization's programs, projects, and pilots.
  - Update any assessment data that your organization had previously submitted to the EO Catalog.



### NEEA Represents ALL RETAC Members Through (ctd):

#### Annual Activities:

- Nominate opportunities for additional ETC EO consideration.
- Contribute to Roundtable Discussion calls of EOs considered for research for that year.
- Participate on Working Group calls for extended research.
- Contribute to Spotlight Roundtable discussions.
- Other meetings (e.g., related to the prioritization process, catalog framework revisions, or orientation).

# ETC PRODUCTS AND RESOURCES



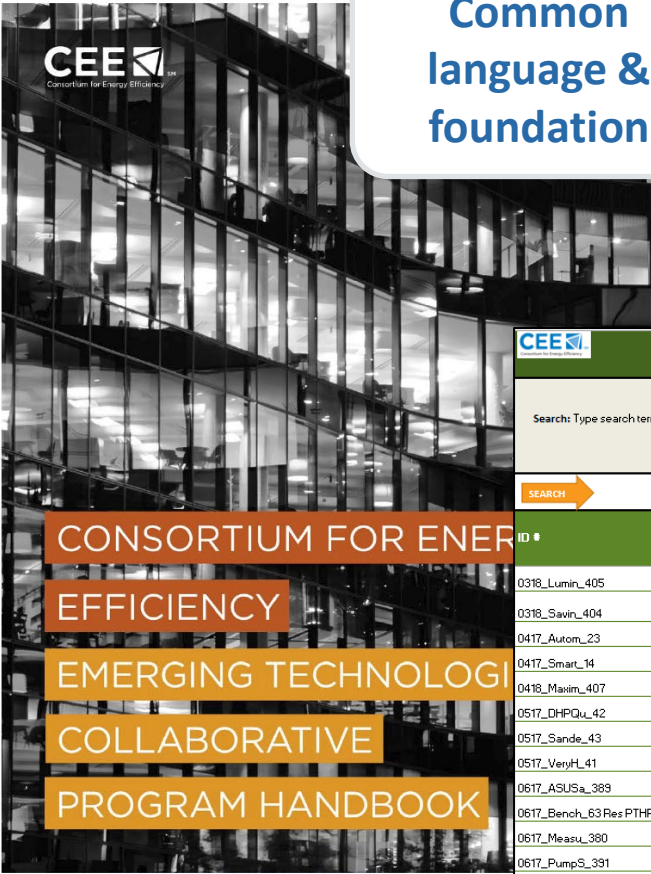
## Established, Maintained Infrastructure

Common language & foundation

ETC Catalog: Platform to leverage research and to connect on opportunities

Emerging Opportunity Prioritization

Guide to ETC Projects and Processes  
2021



CONSORTIUM FOR ENERGY EFFICIENCY  
EMERGING TECHNOLOGIES COLLABORATIVE  
PROGRAM HANDBOOK

2024 Catalog of Emerging Opportunities Assessments							
Emerging Opportunities Assessments							
Search: Type search terms in cell B4 and hit enter. Records with matching text will be highlighted. Sort by highlighting to move them to the top (select the dropdown arrow next to Assessment Name > Filter by Color > select highlight).							
SEARCH							
ID #	Assessment Name	Contact Name	Email Address	Phone Number	Date Added to Catalog	Date Updated in Catalog	Contributor's Assessment ID
0318_Lumin_405	Luminaire Level Lighting and HVAC Proof of Concept Study	Chris Wolgamott	cwolgamott@neea.org	503-688-5484	5/18/2018	5/31/2023	
0318_Savin_404	Savings Estimate Switch Reluctance Motor	Mark Rehley	mrehley@neea.org	+1(503) 688545	5/18/2018	5/31/2023	
0417_Autom_23	Automated Measurement and Verification	Nick Lertz	nlertz@neea.org	541-688-5455	5/18/2018	4/3/2018	
0417_Smart_14	Smart Residential Thermostats Indoor Temperature Baseline Study	Janice Peterson	jspeterson@bpa.gov	(503) 230-3543	1/1/2017	5/3/2023	
0418_Maxim_407	Maximizing Mini-Split Heat Pump Performance	Christopher Dymo	cdymond@neea.org	503-688-5454	5/18/2018	5/31/2023	
0517_DHPQu_42	Ductless Heat Pump (DHP) Quick Connect pilot	Christopher Dymo	cdymond@neea.org	503-688-5454	5/18/2018	5/1/2019	
0517_Sande_43	Combo Water and Space Heat - CO2: Sanden Eco Runo demonstration project	Christopher Dymo	cdymond@neea.org	503-688-5454	1/1/2017	5/3/2023	
0517_VeryH_41	Very High Efficiency Dedicated Outdoor Air System (VHEDDOAS) pilot projects	Jeff Rigotti	jrigotti@neea.org	503-688-5434	5/18/2018	5/3/2023	
0617_ASUSa_389	Air Saver Unit (ASU) Savings Validation	Geoff Wickers	gwickers@neea.org	503.688.5456	1/1/2017	5/31/2023	
0617_Bench_63	Res PTHP Inverter Driven Bench Test 20T: Bench Test for Inverter Driven Package Terminal Heat Pump	Robert Weber	rweber@bpa.gov	206.220.6783	1/1/2018	3/8/2017	
0617_Measu_380	Measure Development Study for Extended Motor Products Labeling Initiative (EMPLI) for Pumps in	Erin Hope	erhope@bpa.gov	509-822-4587	5/18/2018	4/5/2018	
0617_PumpS_391	Pump System Assessment Professional Assessment	Shouka Darvishi	sdarvishi@neea.org		1/1/2017	5/3/2023	
0617_Savin_388	Extended Motor Products: Savings validation for "planned" unit energy savings (UES) numbers by	Geoff Wickers	gwickers@neea.org	503.688.5456	1/1/2017	5/31/2023	
0617_Super_390	Super Efficient Dryers Field and Lab Testing	Christopher Dymo	cdymond@neea.org	503-688-5454	1/1/2017	5/1/2019	
0717_HopeW_392	Hope Works Station	Rob Marks	rmarks@snopud.com	(425) 783-8169	5/18/2018	4/3/2018	
0717_Water_393	Waterfront Place Apartments	Rob Marks	rmarks@snopud.com	(425) 783-8169	5/18/2018	4/3/2018	
0917_UHDTV_394	Ultra High Definition (UHD) TV Test Procedure/Clip and ENERGY STAR Specification	Rajeev Kohla			5/18/2018	5/3/2023	
1	EERD: Trumbly Residential Geothermal Ground Loop, Heat Pump & Desuperheater (ET13SMUD10	Owen Howlett	owen.howlett@smud.org	(916) 732 7156	11/1/2011	2/16/2018	



For information, contact:  
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Middleton, MA 01949

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## Annual Reports

### Preliminary Research Reports

**PRELIMINARY RESEARCH REPORT: NEXT GENERATION HEAT PUMPS**  
**STAFF RATED SCORECARD (SUMMER 2020)**

<p><b>Definition</b></p> <p>▼ This opportunity encompasses air source heat pumps (ASHPs) that are able to achieve very high efficiency levels. Most of these technologies are coming out of Europe and Asia and are not yet available in North America at scale. These systems typically have high heating capacity at lower outdoor temperatures, variable capacity operation, and built in diagnostics.</p>	<p><b>Potential Program Value: Medium</b></p> <ul style="list-style-type: none"> <li>▼ Energy Efficiency Potential: Medium</li> <li>▼ Utility System Benefits: Medium</li> <li>▼ Nonenergy Benefits: Positive</li> </ul> <p><b>Timeline: Mid Term</b></p> <ul style="list-style-type: none"> <li>▼ Technology: Demo</li> <li>▼ Market: Enabled</li> <li>▼ Program: Emerging</li> </ul> <p><b>ETC Sponsor Interest: Medium</b></p>
<p><b>Related CEE Committee Work:</b></p> <p>▼ CEE is currently working to revise the Residential Heating and Cooling Systems Initiative, which will include some emerging aspects of ASHPs (variable capacity, low-ambient performance, gas heat pumps, and customized equipment selection).</p>	


**STAFF RECOMMENDATION**

Based on the research conducted over the last month, CEE staff believes that next generation heat pumps may be a good candidate for the ETC to dedicate additional resources to advance at this time. Anecdotal information indicates that "next generation" heat pumps are able to achieve extremely high efficiency levels, but there is currently inadequate in-field data to support this claim, and many next generation technologies are unsupported in the US and Canada. There is, however, broad interest in new heat pump technologies, and various CEE members are in the process of installing "next generation" systems in their service territories to better understand performance. CEE is well positioned to assess preliminary findings from these installations when data becomes available. Advanced ASHPs are primarily coming out of Europe and Japan, and efforts are under way to better understand what drives high performance in these markets. Until more information is made available and greater commitment is made to support products installed in North America, it is not clear what market leverage points energy programs can influence together to accelerate commercialization and adoption of emerging ASHP technologies. Significant questions related to affordability, technical performance, and program design also remain.

**POTENTIAL PROGRAM VALUE: MEDIUM**

### Extended Research Reports

**Residential Integrated HVAC Controls  
 Opportunity Overview, Technology  
 Status, Market Barriers, and  
 Development Needs**



For information, contact:  
**Chloe Mayhew**  
 Program Assistant  
[cmayhew@ceel.org](mailto:cmayhew@ceel.org)  
 978-972-5511  
 Consortium for Energy Efficiency  
 Fencroft Corporate Center, 35 Village Road  
 Middleton, Massachusetts 01949  
 December 2020



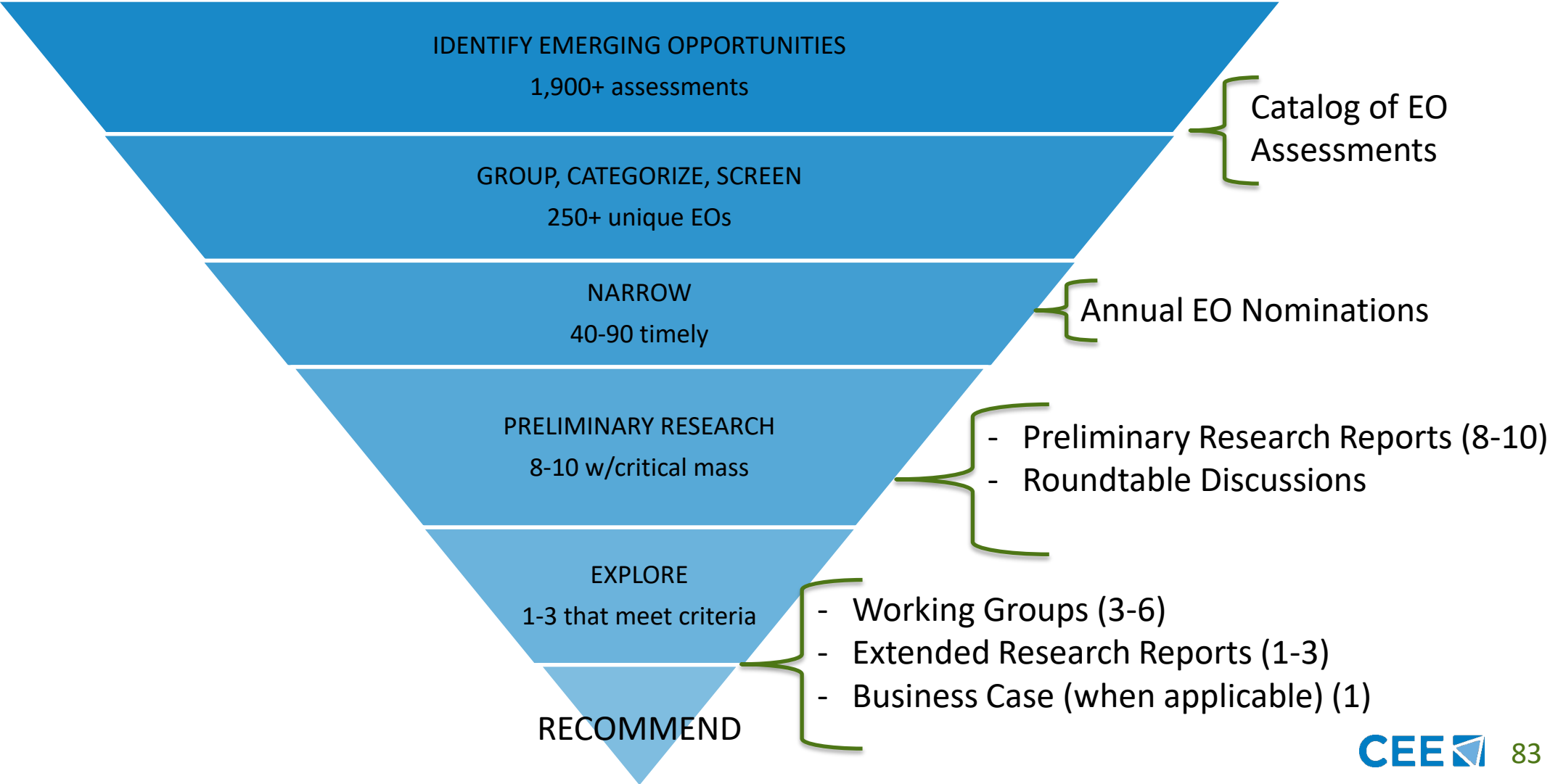
- Split-system heat pump water heaters for multifamily buildings
- Load flexibility via smart panel solutions
- Dual fuel RTU controls with load flexibility
- Grid benefits for DR with variable speed heat pumps
- Thermal energy storage integrated water heaters
- Dual fuel water heating
- AI and building controls/building management
- Quality heat pump installation
- **Integrated residential HVAC controls (multi heating system)**
- Residential combination heat pumps (space conditioning + DHW)
- **Alternative form factor heat pumps**
- Luminaire-Level Lighting Controls (LLLCs) and integrated batteries for load management
- Stirling cycle engine heat pumps
- **Building envelope technologies: Prefabricated wall assemblies, high-performance windows**
- Commercial heat pump dryers



- Residential heat pump water heaters for multifamily buildings
- Data centers
- Phase change materials (thermal energy storage applications)
- Residential building envelope technologies
- Combi heat pumps (HVAC and water heating)
- High-temperature air-to-water heat pumps
- Induction cooktops
- Navigating the Low-GWP refrigerant landscape
- Secondary and high-performance windows
- Smart panels
- Variable speed heat pumps
- Thermal energy storage for industrial electrification
- AI-enabled building energy management software
- Industrial high-temperature heat pumps
- Residential deep energy retrofits



## Stage-Gates: Multiple Levels of Investigation



# UPCOMING REPORT: ROOM HEAT PUMPS





## Different from mini-splits, central/ducted systems, and PTHPs

- Plug into a 120V outlet
- Can (theoretically) be installed without a certified HVAC technician or electrician
- Are capable of both heating and cooling
- Generally for less than 1,000 square feet

## Best Use Cases

- LMI households
- Apartments / multifamily
- Older homes with inadequate panels or wiring, historic preservation concerns, asbestos/lead
- High-risk populations – immediate relief during heat waves



# ROOM HEAT PUMPS: READY FOR EE PORTFOLIOS NOW

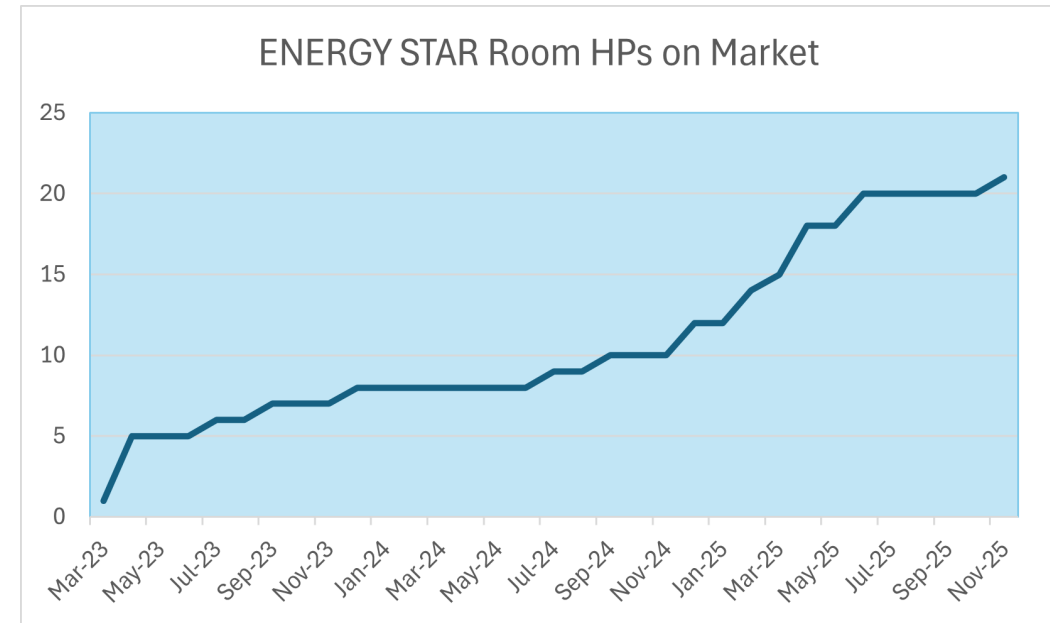


## Good fit for:

- Fit for NW climate specifically
- Technology has rapidly matured in last few years →
- Can slot easily into existing programs
- Possible DR and electrification applications (not ideal)

## But many considerations:

- Not all form factors are equal
  - *Portable = cheap and plentiful in market*
  - *Saddlebag = expansive and still tough to find*
- Self-installation is... mixed
- Not much cooling savings v/s traditional room Acs
- Biggest savings: moderate weather heating (esp v/s baseboards, fuel oil, propane, and other expensive / inefficient technologies)



***Unusually rapid market growth for a new technology***

# IT IS A COMPLEX TECHNOLOGY MARKETPLACE



Comparison of RHPs vs. PTHPs vs. Mini-Splits						
Product Category	Avg. Cooling Efficiency	Capacity Range (Cooling / Heating at 47° F)	Cutoff Temperature	ENERGY STAR® Specification	Average Installed Cost	Market Maturity
Portable HP	CEER 8.2	12,000 / 11,000 BTU	35 to 40 °F (1 to 4 °C)	No	\$500-\$700	Mostly Mature
Window HP	CEER 14.1	12,000 / 10,000 BTU	30 to 40 °F (-1 to 4 °C)	Draft V6/7	\$500-\$800	Early Market
Saddlebag HP	CEER 17.4	10,000 / 9,500 BTU	-5 F to 5 °F (-20 to -15 °C)	Draft V6/7	\$2,500-\$3,500	Emerging / Early Market
Packaged Terminal HP	CEER 10.8	9,000-15,000 / 10,000-16,500 BTU	20 to 30 °F (-6 to -1 °C)	Yes	\$4,500	Mature
Vertical Stack HP	EER 11.2	12,000-27,000 / 12,500-32,000 BTU	10 to 20 °F (-12 to -6 °C)	N/A	\$9,000	Mature
Portable AC	CEER 7.6	10,000 BTU / N/A	N/A	Yes	\$200	Mature
Room AC	CEER 11.2	11,000 BTU / N/A	N/A	Yes	\$200	Mature
Cold-Climate Mini-Split HP	SEER2 17-25	6,000-32,000 BTU	-15 to -5 °F (-26 to -20 °C)	Yes	\$12,000-\$14,000	Mature

Room HPs

Competing technologies

# CEE IS WORKING TO DEVELOP PROGRAM TOOLS



CEE Room Heat Pump Specification						
Tier	CEER	HEER	COP at 17°F	COP at 5°F	Defrost	Capacity Ratio
CEE Tier 1	≥ 13.2	≥ 5.8	N/A	N/A	Passive	N/A
CEE Tier 2	≥ 14.4	≥ 7.0	≥ 1.75	N/A	Active	≥ 70% at 17°F v/s 47°F
CEE Advanced Tier	≥ 15.1	≥ 8.5	N/A	≥ 1.75	Active	≥ 70% at 5°F v/s 47°F

*For context there are CEE specification levels for competing technologies: room air conditioners and mini-split heat pumps*

CEE Room Air Conditioner and Mini-Split Specifications						
Tech/Tier	CEER	SEER2	EER2	HSPF2	COP at 5°F	Capacity Ratio
CEE RAC Tier 1	≥ 12.1	≥ 5.8	N/A	N/A	N/A	N/A
CEE RAC Tier 2	≥ 14.85	≥ 7.0	≥ 1.75	N/A	N/A	≥ 70% at 17°F/47°F
CEE Mini-Split HP Tier 1 (Path A)	N/A	≥ 16.0	≥ 9.8	≥ 8.5	≥ 1.75	≥ 65% at 5°F /47°F
CEE Mini-Split HP Tier 1 (Path B)	N/A	≥ 16.0	≥ 11.0	≥ 8.0	≥ 1.75	≥ 50% at 5°F /47°F

# EMERGING TECHNOLOGY HIGHLIGHTS FROM OUR SUMMER MEETING

# Rethinking Deep Energy Retrofits: Exterior Insulated Cladding



Sources: Byggmeister (2009), Neuhauser (2011), PNNL (2022), Wotzak (2009)

# Digitizing Exterior Wall Insulation Retrofits



**Client:** DOE Advanced Building Construction Initiative (DOE-ABC), MassCEC

**Partners:** Boston Housing Authority, Green Building Alliance, Progressive Foam, Rising Tide Partners, VEIC

**Opportunity:** Exterior wall insulation retrofits reduce space heating by 21-36%

## Challenge:

- Walls = most challenging aspect of deep energy retrofits
- Current approaches are time- and labor-intensive, hence costly and disruptive
- Workers custom-cut insulation to fit wall penetrations, build extension boxes for windows, cut and apply air and vapor barriers and sealants, tape insulation joints, etc.
- State-of-the-art *incremental* cost ~\$20+/ft<sup>2</sup> of wall area circa 2020 = Negligible uptake

## Solution:

- Re-engineering the entire process to achieve \$10/ft<sup>2</sup> and installation in ≤5 days
- Apply digital processes to greatly reduce site work, worker skill required, and installation time and cost.



Sources: Byggmeister (2009), Neuhauser (2011), PNNL (2022), Wotzak (2009)

## Our Solution: The insulated panel block (PB)

- ~4" exterior polyiso insulation
- Integral factory-applied cladding
- Currently vinyl siding
- Potentially: Stucco, thermally modified wood, masonry
- Installs over existing siding
- Tongue-and-groove feature to manage water and air
- Weighs <5 pounds

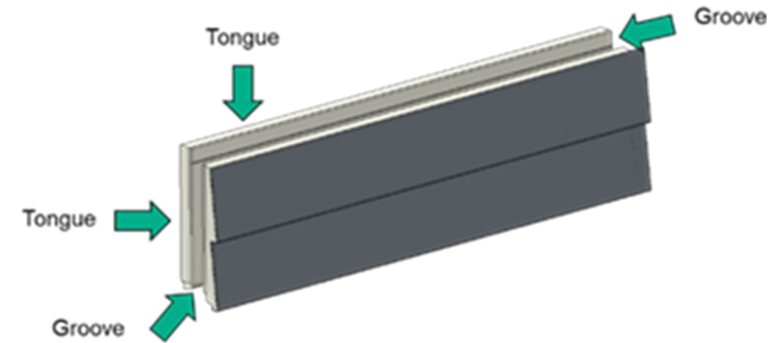
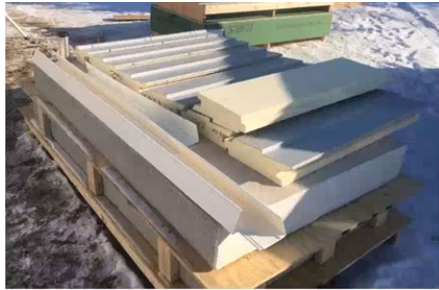


Image Sources: Fraunhofer USA.

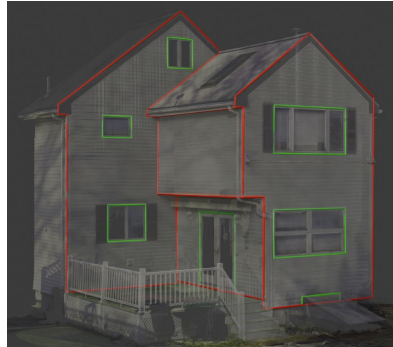
# Development Focus: Scalable Wall Retrofit Process

1.



Use Standard (~4'x1') Lightweight Insulated Panel Blocks (PB) with integral cladding = +R-24

2.



Laser Scanning and Processing yields Façade BIM, identifies features + edges within  $\pm 3-6$  mm

3.



Panelization Algorithm Determines Optimal Wall PB Set for a Home

4.



Façade CAD File Feeds CNC PB Fabrication and Kitting Process

5.



Augmented Reality (AR) Assist for On-site Install over existing cladding

## Outcomes:

- Reduce wall-driven HVAC loads by 70-85%
- Installed cost ~\$10-12/ft<sup>2</sup> at volume
- Installation time  $\leq 5$  days
- Reclads with superinsulated vinyl siding at similar cost as uninsulated vinyl siding

Image Sources: Fraunhofer UISA, QYPC, UMN.

## Augmented reality is a major innovation in this space

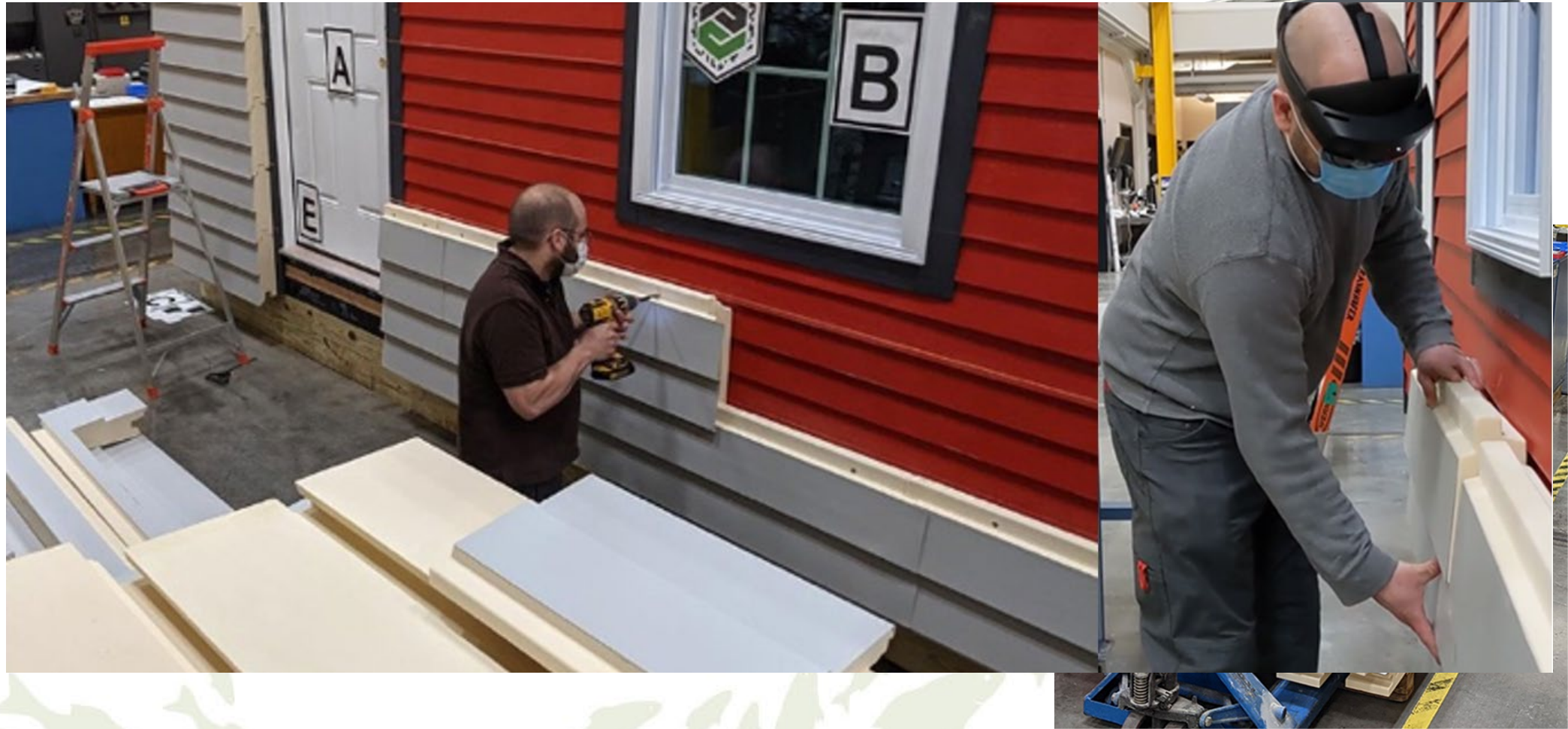


Image Sources: Fraunhofer USA.

# DUAL FUEL HEAT PUMP WATER HEATERS



**GTI ENERGY**

*solutions that transform*

# DUAL FUEL HEAT PUMP WATER HEATER- WHY DUAL-FUEL 120V WATER HEATERS?

- Dual-Fuel water heating potential benefits:

- Energy efficiency
- Operating cost
- Emissions reduction
- Grid flexibility
- *Seamless comfort ?*
- *Installation cost and barriers ?*
- *Easy market transformation ?*

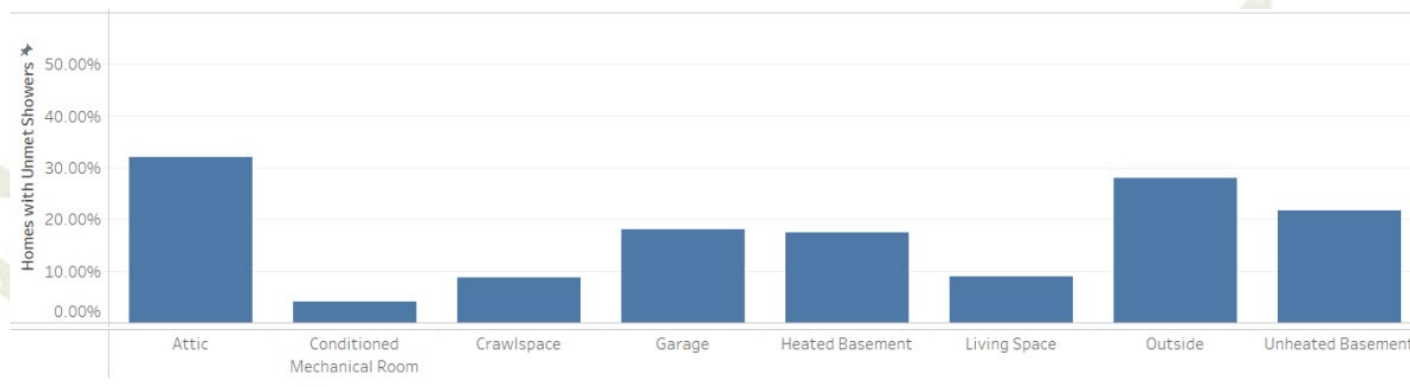


Lab tests



Field pilots

## Homes with Unmet Showers by Installation Location – 120V HPWH



## Emerging Product Category



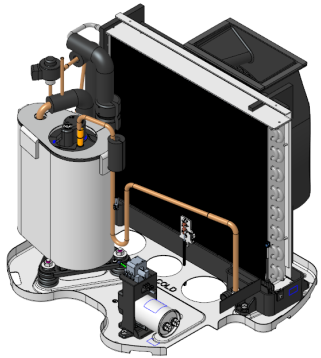
Navien dual-fuel hybrid WH  
Q3 2026



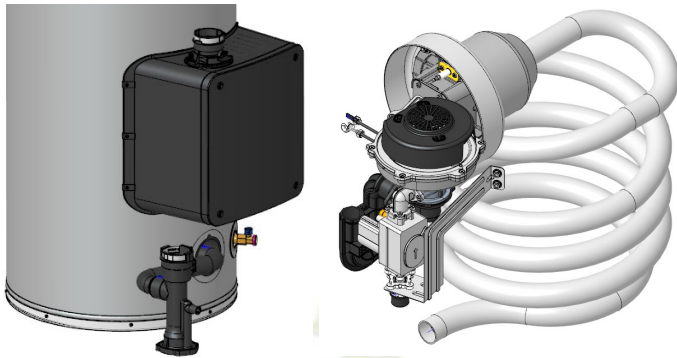
Rheem dual-fuel hybrid WH  
~2027

# NAVIEN DUAL FUEL HEAT PUMP CONTROLS

## Electric Heat Pump



## Natural Gas Heating



Operating Modes	120V Plug-in heat pump with condensing gas backup
E-Saver (default)	Hybrid mode with heat pump primary heat source; gas back-up for fast recovery.
Hi-Dem	Prioritizes faster hot water recovery for larger volume users.
Gas only	Can be set to gas-only. Fast recovery time with minimal electric usage
Heat Pump only	Maximum energy savings using only the heat pump. Results in longer recovery times.
Future Controls (in Development)	
Demand Response	Will switch to gas mode during demand response events, turning off heat pump while maintaining hot water (in-development)
Time of Use (TOU cost-saver)	Switches between heat pump and gas operation based on time of use or real-time energy costs.
Intelligent Tank Heating	Use of an intelligent algorithm to learn user's hot water usage patterns and reduce energy consumption

### Laboratory Research Sponsors:



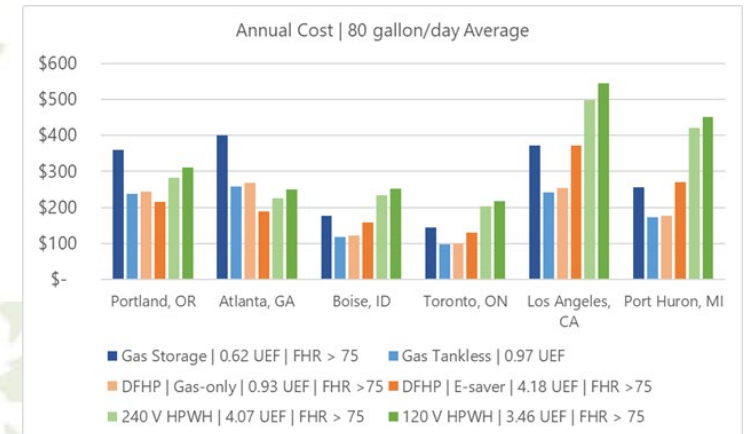
# DUAL FUEL HEAT PUMP- TESTING AND ANALYSIS

- ▶ Test results compared to those from certification testing.
- ▶ GTI testing used for comparison, validation and basis for extended performance and load-based testing.
- ▶ **FHR and UEF testing in close agreement with CSA results**
- ▶ *GTI developed a detailed operating map of unit performance under operating modes, including*



Performance Testing, 60 kBtu/h unit	CSA Testing	GTI Energy Testing
<b>Gas-Only Mode</b>		
FHR (gal)	99.7	98.2
UEF	0.929	0.928
Recovery Efficiency	1.02	1.0
<b>E-saver (Default Mode)</b>		
FHR	99.7	98.2
UEF	3.82	3.79
Recovery Efficiency	4.15	4.18

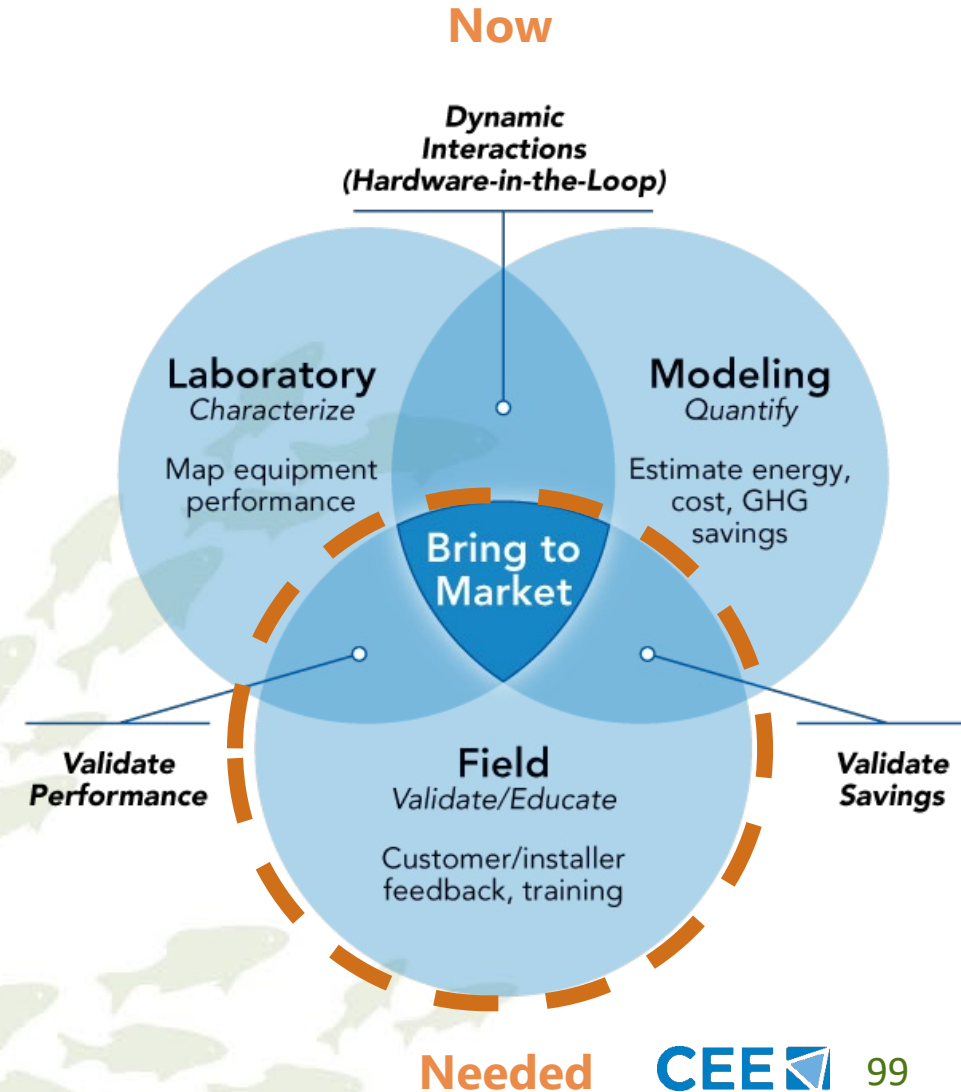
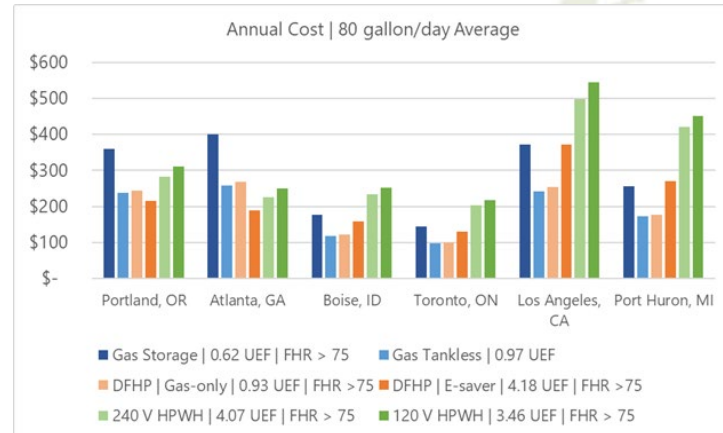
This item was tested for performance by CSA Group's Testing Services. Report# 80273494, 2025 **CSA Certification** expected by July 1, 2026



# DUAL FUEL HEAT PUMP WATER HEATER- NEXT STEPS

## Pilot Research Questions:

- ▶ Installation experience?
- ▶ How do location and control modes respond to various hot water usage draw patterns?
- ▶ Operating costs, DR potential?



# QUESTIONS + DISCUSSION?



# CONTACT



## Spencer Sator

Principal, Emerging Technology

ssator@cee1.org

720.415.5470

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## UPCOMING CEE MEETINGS

Industry Partners Meeting

**Portland, OR**

September 16-17, 2026

*CEE Members and Invited  
Industry Guests*

Winter Program Meeting

Los Angeles, CA

January 13-14, 2027

*CEE Members Only*

# *Open Discussion/ Q&A*



# Thank You!

